Issue No 121 Available from Wednesday, January 20, 2010



MONEY MATTERS

Our pull-out guide on ways to make your money go further

PROPERTY... Competition rises for best mortgage **PAGES 47-54**



COUNCTL W ER SHARE

PROPOSALS for Shepway to share essential services with neighbouring councils intended to save millions of pounds are in jeopardy after "serious concerns" emerged from talks.

Unrealistic timescales and a lack of clarity about set-up costs and how staff would be selected to run projects, together with limited involvement from councillors, have been cited by Shepway chief executive Alistair Stewart.

A cross-party meeting of councillors from Thanet, Dover, Canterbury and Shepway failed to agree on a

BY **JAMES ALEXANDRE**

report about the proposals last week. Mr Stewart said: "We have been looking at plans to share such services as ICT, benefits, environmental health, mail services and community safety, but we have serious concerns and unless these concerns are satisfactorily addressed we will not be staying in this joint services project.
"We are also concerned there will be

financial disadvantages to councils, like Shepway, which have already started making significant efficiencies and transforming their services.

"However, we are happy for our partners to go ahead and would not wish to do anything that would stand in their way."

Plans to share human resources, waste and recycling collections and landlord services with the other councils will still go ahead as planned.

LibDem councillor Tim Prater, who sits on the East Kent Joint Scrutiny Committee which votes on the plans, said: "The proposals at this time have too little detail, too little democratic control and assume a 'one size fits all' approach to joint working that is simply a bad way of dealing with

CONTINUED ON PAGE 3



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PHOTOGRAPHER

An exhibition of long-exposure portraits by an international photographer set to music opens at Folkestone's Georges House Gallery this week. Nicola Dove's Observance shows people from a spectrum of faiths in a

meditative state of prayer and explores whether this internal, spiritual experience can be recorded and communicated to an audience via a photographic medium. The images are accompanied by a soundscape made from recordings of the sitters.

Nicola, who moved to Folkestone in 2008, has approached people from across the world to take part, including Gandhi's granddaughter Ela Gandhi (above) and Chief Rabbi of Israel Yonah Metzger.

Observance is at 8 The Old High Street from January 22 to February 3.



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TOP TV CLIPS



A behind the scenes look at the county's plans for a £10 million library and archive centre. Search 'archive'



Julie Maddocks takes the Kent chef tour and visits the best of the county's local food producers. **Search 'food'**



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Gills boss Mark Stimson talks about the weekend games ahead and catching up after the snow. **Search 'Gills'**

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Inquest told of armed robber's final moments

BY IAN READ

GETAWAY driver Dean Jenkins told yesterday (Tuesday) how robber Robert Haines fired at police before he was killed.

An inquest in Folkestone has been hearing details of the day gunman Haines was shot by police after an armed security van raid.

Jenkins, 40, told the inquest how he parked a silver Mercedes ready to make a quick exit after the raid in New Romney in October 2006.

Jenkins was jailed for 17 years for his part in four raids which netted the gang £225,000. Jenkins said the first he knew of any ambush by

police was when he heard shouts of "armed police". He said: "I saw Mr Haines

He said: "I saw Mr Haines come round the corner of the building into the car park. He was holding the sawn-off [shotgun] pointed down to the floor. I heard the shotgun go off and saw the flash. There was a spark like flame as I

saw im raise the barrel. He was twisting when I heard three cracking sounds. That's when he was shot.

"My adrenaline was going. I saw his body recoil. I had no choice but to get down. I was asked if I wanted to be tasered—I declined."

Haines was given first aid but died on the way to hospital. The previous day a firearms officer told the inquest he had just three seconds to make a decision to shoot the robber dead.

The officer – known only as Echo 19 – gunned down serial armed robber Haines after a raid on a security van delivery to the Nationwide in New Romney High Street. Haines a 43-year-old dad of two, lived in Challock, near Ashford.

near Ashford.

As he made his escape Haines blasted a police team with his shotgun. He was shot three times by Echo 19.

The officer told the inquest how he

spotted Haines wearing a balaclava with slits cut out of it. In one hand he was carrying £105,000 in cash and in the other a sawn-off shotgun.

Armed with a high-velocity machine-gun, Echo 19 was leading the team confronting the raiders.

He said: "I was running at a stoop. I felt vulnerable. As I looked up I saw a shape coming towards me. I turned the torch on my gun on.

"He was a huge figure dressed in black. His face was covered in a balaclava. I could see the white around his eyes. I thought, That's a robber'.

"I shouted 'armed police.' I shouted as if my life depended on it."

Haines ran into a car park where the getaway car was waiting. Echo 19 said: "With amazing speed he ran and

pirouetted round and brought the gun down. He was facing me. Then he fired. I saw a flash and heard a loud bang. I had no doubt he was trying to kill me. I raised my weapon and fired two shots. I aimed at the centre of his body. I thought he was wearing body armour. I fired again."

ROBERT HAINES

Haines slumped to the floor and the officer shouted at him

to show his hands. When he didn't, he kicked him. The gunman was shot in the side, the chest and back.

Colleague Echo 10 told how he saw Haines trying to crawl away. He fired a taser but it didn't penetrate the robber's clothing. When he realised the robber might be mortally wounded he gave first aid.

Flying Squad and Metropolitan Police marksmen had been tracking Haines and his gang for months.

They are known to have carried out armed raids had struck across Kent and south east London and now the armed officers were lying in wait next to the Nationwide.

All police officers giving evidence remained anonymous, being referred to by their call signs and were screened from the public. The inquest hearing, which could last five weeks, continues. yourshepway
NEWS IN BRIEF

Turn over a new leaf with reading at Cube

WEEKLY book readings aimed at promoting literature have been launched by Kent Libraries and Archives in Folkestone. The Folkestone Reads project has

The Folkestone Reads project has been inspired by Frank Cottrell Boyce's book Framed.

Poetry inspired by the book was performed by literature group The Word and Googies Cafe providing a venue for readings and themed displays inspired by the story.

plays inspired by the story.

The weekly readings will run every Tuesday until the end of March, from 4-5pm, at the Diva Cafe, The Cube, Tontine Street.

Sallly Army's helping hand extends to Haiti

HYTHE Salvation Army has been contributing to the earthquake relief effort in Haiti via its Helping Hands scheme.

Every Wednesday afternoon it opens its doors for fellowship, jokes, trivia and tea, with those attending make a voluntary offering.

Captain Phil Layton said the club was open to all and the weekly contribution, combined with others from across the UK, had enabled the Sally Army to make a good response. It runs a children's home in Haiti where 52 of the 53 children have been accounted for To make a donation, visit www.salvationarmy.org.

Charities are quids in after clearance work

TWO Marsh charities have each received cheques of £50 after a project team on Shepway council won an achievement award.

Caring Altogether on Romney Marsh and New Romney Sea Cadets shared the £100 prize after the team's work to remove contaminated land at The Meadows in New Romney was recognised.

The project involved clearing gardens after a housing estate was left incomplete by developers. The team secured more than £300,000 in Government funding for the clearance, chose the contractor and oversaw all the work.



Planners frozen out of sludge plant meeting

BY JAMES ALEXANDRE

COUNCILLORS who will decide whether a controversial sludge plant is built in Sellindge failed to turn up to a meeting attended by scores of villagers.

Kent County Council said the snow was to blame for the planning committee members' noshow last Wednesday, as they would not be able to assess the full impact of the plans when visiting the site in person.

ing the site in person.

But the meeting went ahead as scheduled with an estimated 180 people packing Sellindge village hall in the evening, leaving standing room only at the back.

The proposed anaerobic digestion plant on the old Otterpool Quarry site will take food and garden waste and break it down into a sludge-like liquid which can then be used as fertiliser

liquid, which can then be used as fertiliser.

Organiser Ronald Lello said about the proposals by developer Countrystyle: "It's absolutely insulting to planning officers, to members of the council and to us, because this application is so inept, it's quite unbelievable how careless it is."

He said the owners of the Airport Cafe opposite the site estimated they serve about 50,000 meals a year and had plans to turn their scrapyard into art and craft studios.

yard into art and craft studios.

Mr Lello said: "A waste treatment plant is going to wreck a business that has been worked at for 75 years and I think that's disgusting."

Other concerns were highlighted by local architect Bob Edden, who said the plans failed to adequately explain what the buildings would



FULL HOUSE: Villagers who packed Sellindge village hall were told the sludge plant decision was 'finely balanced'

look like: "What we have is an application which shows two entirely different and contradictory site access arrangements and no clarity as to which is which. There are several instances where that sort of contradiction occurs. There are only 12 drawings of the buildings – they can't make any of them match."

Heating engineer Les Barrett said the plans showed the company wanted to dig too far down into the groundwater, possibly poisoning the waterbeds which supply Folkestone.

One member of the audience said there was a feeling it was a "done deal" and the outcome would be in Countrystyle's favour no matter what happened.

County councillor Susan Carey said such fears

were unfounded and urged the audience to try to win over committee members when they came.

She said: "As I understand it, this one is finely balanced. I don't know whether officers will be recommending approval or refusal.

"I know that whichever way they go there will be sufficient grounds for refusal in that report, that councillors will be able to say 'no' if they want to and it will be defensible."

Graham Forge, whose family owns Westenhanger Castle said their business, which hosted 26 weddings last year, would be davastated by the smell emanating from the plant.

An alternative date for the inspection has been agreed for February 8, with the final decision at County Hall expected in mid-March.

Charity fears for workers in Haiti

A FOLKESTONE-based charity operating in Haiti fears one of its workers has died and others are missing while it continues to deliver aid.

Mission Aviation Fellowship is flying supplies across the Caribbean island in the wake of Tuesday's devastating earthquake, which it is believed has killed some 50 000 people

some 50,000 people.

The quake, which measured 7.0 on the Richter Scale and was followed by a series of aftershocks, is thought to have displaced up to three million people in what is the nation's worst natural disaster for 200 years.

Missing

MAF spokesman Emma Stewart said it had three aircraft based in Gonaives, on the west coast of Haiti:

"Our team of 21 staff has been affected by the incident. One local staff member is feared dead and two are missing.

"All international staff are safe. Nonessential staff and dependents are being withdrawn from Haiti. A team of key staff members will remain to coordinate relief efforts."

She said disaster response was one of the charity's areas of expertise and would continue to coordinate logisitics and provide air transport for aid agencies.

These include government officials and relief workers to assess the damage from above and draw up a response plan.

Four key areas they are concentrating on include clean water, temporary shelter, medical care and hygiene materials.

In November last year the Christian charity unveiled its new Kodiak 100 aircraft at Lydd airport.

MAF has more than 120 aircraft in more than 35 countries in the developing world and has had a base in Haiti since 1986; its head office is in Sandgate Road, Folkestone.

To find out more and to make a donation, you can go to www.maf-uk.org.

Council wary over shared service plan

CONTINUED FROM FRONT PAGE

essential council services. We should look at every service in turn and ask if it's currently as effective as it could be, and look at every option open to the council. The east Kent proposals simply ruled that out.



TIM PRATER

"There has

been cross-party agreement in Shepway from the Liberal Democrats and Conservatives that this is not right for Shepway.

"If other councils wish to proceed then that's their choice: good luck to them, and they'll need it.

"If there are not fundamental changes to the project, I hope and believe that when Shepway councillors are asked to vote on whether to join, we will give a firm and united 'no'."

A report about shared services will be considered by the council's cabinet in February.

BHS closes store in Bouverie Place

THE BHS store in Bouverie Place is to close down in March and be handed over to cut price chain Primark.

The shop was one of the flagship brands of the Folkestone centre when it opened for business, amid much fanfare, by local MP Michael Howard in November 2007.

Howard in November 2007.

However the BHS retail outlet is to be one of 10 across the UK to be sold off by BHS owner Sir Philip Green as he begins to shake up his retail concerns.

Staff were notified on Friday and their prospects of employment with the new owners are still unclear.

It is believed the Folkestone town centre store employs some 30 people.

The change over across the UK is set to take place over the next 12 months, with the local store one of the first to shut its doors.

A BHS spokesman said: "The BHS store in Folkstone is one of 10 stores that are being closed during a phased programme in 2010 and the leases of all 10 are being sold on to Primark. The proposed closure date for this particular store is March 2010.

"The store staff were told of their store closure on Friday last week, and are now in a consultation

process with the relevant head office teams who will discuss their options and work closely with Arcadia brands and other retailers in the local area to support individuals to find alternative employment.

"Primark have indicated that they will be undertaking an extensive refurbishment of the store premises, and would expect to reopen at least six months after the closure."

Surprised

Local shoppers were surprised by the move which affects one of the town's most popular shops which also has a small café inside.

John Barber, Folkestone town centre manager said: "It's a shame to lose BHS because the store has actually been doing quite well.

"But if Primark comes in at least we will still have a store rather than an empty building. "Primark is in fact a huge attraction in many towns and I can see it bringing in visitors to Folkestone, so it is not all bad news.

"What I would have really liked to see is Primark taking over the old Woolworths building. That really would have been a boost for the town and it very nearly happened."



Support Rotary as they help Haitians

FOLKESTONE Rotary Club is appealing for donations to help them send supplies to people left homeless by the devastating earthquake in Haiti.

Vital items such as a Shelterbox, which includes a ten-person tent and survival equipment including thermal blankets and insulated ground sheets, will be sent, along with an Aquabox containing water-filter kits, purification tablets and survival bags.

The Folkestone branch has already been able to supply a Shelterbox and five Aquaboxes, but more are needed.

Any donations towards the coordinated relief effort by Rotary Clubs would be greatly received.

A Shelterbox costs £490 and an Aquabox £80; to find out more, phone Michael Simmonds on 01303 244566 or see www.folkestonerotaryclub.org.

Witnesses sought over alleged attack

POLICE are appealing for witnesses to come forward about an alleged assault in the early hours of New Year's Day.

The man was allegedly attacked outside the Princes Gate flats in George Lane, Folkestone, between 2am and 2.25am on Friday, January 1. Officers would like to hear from anyone who was in the area and saw what happened.

The investigating officer is PC Mick Sedden and he can be contacted on 01303 850055. Alternatively, if you wish to remain anonymous, call Crimestoppers on 0800 555 111.

• A 22-year-old man has been arrested and released on bail while officers make further enquiries.

VIEW THIS CLIP ON







Cracking down on ant-isocial behaviour Search 'crackdown'

Report proves expansion will boost economy, says airport

NEW research has been hailed by Lydd airport as proof that its controversial multi-million-pound proposals will boost the local economy and create jobs.

The independent study by Oxera Consulting said regional airports could have a positive impact by reducing travel times and opening up new destinations, as well as attracting trade.

But Louise Barton, of anti-expansion group LAAG, said such research was too general and did not apply to Lydd, which she claims struggles to attract existing business.

The debate over the airport's proposed 444metre runway extension and 500,000-passenger terminal is intensifying in the countdown to the Shepway council meeting on Wednesday, March 3, to determine the applications.

Lydd airport managing director Jonathan Gordon said: "The economic footprint of modern,

successful regional airports is hugely beneficial

BY **JAMES ALEXANDRE**

to the surrounding area. A thriving airport acts as a real driver for development and economic prosperity as it draws in a range of businesses keen to locate to a regional aviation hub.

"In recent years we have seen numerous examples where investment in developing regional airports has had a positive impact on the local economy and that is our vision.

The report, commissioned by the Airport Operators Association, said that in 2007/08 Britain's aviation sector contributed £8.8 billion of economic output and employed 141,000 people directly, with another 93,000 in the supply chain.

In response, Ms Barton said: "Lydd is an operationally dysfunctional airport with a limited population in an area renowned throughout the world for its natural habitat.

"The whole thing is ludicrous, they find it difficult enough to attract operators. There is no natural reason for people to come to the airport

- there are not good road and rail links compared with somewhere like Manston.

"It's a generalised study which is not applicable to Lydd.

The long-running planning applications for the airport, also known as London Ashford, have already been subjected to a series of delays.

Shepway council moved the original date in January 2008 after it requested more information; then weeks before the rearranged meeting on July 9 the airport's lawyers intervened and asked for more time when the council officers' report recommended refusal.

The September 23 date was then moved to the following day to avoid clashing with the national Liberal Democrat conference. This was then delayed again after Mr Gordon, who had just been appointed to the post, requested more time to look through the paperwork.

A final date has now been set for Wednesday, March 3, at Civic Centre and Shepway chief executive Alistair Stewart said he was not prepared to delay any further.



ALL ABOARD FOR FOOT

An iconic red double-decker bus will be taking two Littlestone football-crazy fans to the World Cup in South Africa to raise money for the RNLI.

Dave Wimble, 43, and Danny Crawley, 36, from Littlestone-on-Sea lifeboat station, are paying £3,000 each to fund their journey on a 1966 Routemaster bus, leaving in April for the 10,500-mile trip to Cape Town.

They will be sleeping on the bus, handing out football shirts from English clubs to children in other countries and playing the occasional game as part of the fun en route. It is hoped the trip will raise the profile of both the RNLI, the charity which saves lives at sea, and Great Ormond Street Hospital.

Dave, an Arsenal supporter who works in the entertainment business, used to be a mechanic at Tower lifeboat station on the River Thames and will

repair the bus if it breaks down.

Danny, a former Royal Marine, is a diesel fitter and his expertise could also be required.

To join the team or help with fund-raising, email davidwimble@alliedbroadcast.co.uk or phone 01797



For information and advice on travelling in Kent and for all our traffic regulation orders, please see the Kent on Saturday or the Kent on Sunday or visit our website at www.kent.gov.uk/highways







TRAGIC VICTIMS OF A MURDERER: Caroline Pierce and Wendy Knell were both killed in the late 1980s

DNA tightens the net on 80s bedsit killer

POLICE investigating the 1987 murders of two women - including one whose body was discovered on Romney Marsh - say that more than 500 people have been eliminated from their inquiry through DNA samples.

Wendy Knell, 26, was found dead in a bedsit in Guildford Road, Tunbridge Wells, in June 1987.

Six months later, Caroline Pierce, 20, was attacked outside her bedsit in the town. Her body was later discovered in a dyke close to St Mary-in-the-Marsh.

Police believe both murders were carried out by the same person and say they have the full DNA profile of the suspected killer.

Officers have been visiting people of interest and with their permission obtaining samples of their DNA. This has been compared with that found at the crime scene.

Worldwide

The worldwide investigation has seen swabs taken by police in Ireland, Canada and Australia and sent back to Kent.

Bill and Pam Knell, the parents of Wendy, have expressed hope that their daughter's killer will be found.

"I am very pleased it is still going on, so we are still hoping," Mr Knell said.

Mrs Knell added: "I'd like to know who it was before I die."

Both women, who had jobs in Camden Road in Tunbridge Wells, had been sexually assaulted, battered and strangled.

Police said there were no "clear signs" of forced entry to Ms Knell's flat in Guildford Road after the murder on July 23, 1987, but her keyring and diary were missing.

Officers also believe a footprint on a blouse at her home, that may have come from a rare Clarks' trainer, belongs to the killer.

Ms Pierce was wearing a long black skirt and red jumper when she was last seen in Grosvenor Park on November 24, 1987. Her

BY NICK AMES and **JON COATES**

body was found by a farm-worker on December 15. Detectives said a set of Ms Pierce's keys was also taken.

The investigation into the two murders has been ongoing since 1987, but securing the full DNA profile in 2007 due to advances in tech-

nology was a major breakthrough.

Det Ch Insp Dave Withers, head of Kent Police's cold-case investigation team, has had two detectives working full-time on the murder hunt since 2008, with more officers tasked when needed.

But now his team has renewed efforts to get DNA samples from everyone who knew the two victims, people who lived in the area at the time and people with criminal records for sexual offences and burglary, as Ms Knell was killed inside her bedsit.

DCI Withers said: "As time passes, people move away from the Tunbridge Wells area, so we have been around England, Scotland and Wales, and have had four samples taken by the Garda in Ireland and also samples taken in Canada and Australia by police there.

"It is a painstaking process, but every lead we get we will follow up. We have had an analytical profile done which helps us to prioritise which leads to follow up first.

"I always look at it as the next person we check might be the one.'

He said the two murders had been linked due to the similarities, saying: "They were both single young females, both living in bedsits, both in roads with dead ends, both were strangled, sexually abused and beaten around the head.

"There was also a bunch of keys missing in both cases. It is possible the killer took them as trophies. I firmly believe someone out there knows something about these murders. I urge them to contact us in the strictest confidence, as the parents need closure.

Anyone with information can call the investigation team on 01634 884044 or Crimestoppers anonymously on 0800 555 111.

yourshepway

NEWS IN BRIEF

Father's body is moved

THE body of the father of ex-Conservative leader and Folkestone and Hythe MP Michael Howard has been exhumed from a vandalised Jewish cemetery and moved to a burial site in Hertfordshire.

Mr Howard's father Bernard was buried in

Townhill Jewish Cemetery in Swansea in 1966. But the MP wanted his father to be buried in Bushey Cemetery with his recently-

The Swansea cemetery was also restored to a much better state by group United

Synagogue, Mr Howard said.

The MP – who is to step down at the next election – asked London-based Jewish group United Synagogue (US) to exhume his father's body and help restore the Swansea

The 18th-century cemetery had been vandalised and was overgrown with brambles, the group said.

Pooling decor resources

HYTHE Pool's reception area is to get a £30,000 makeover, including a foyer repaint. The work, which started on Monday, has

been paid for by a cash grant from the Department for Culture, Media and Sport.

The grant programme was for council-owned pools which had signed up for the Government's over-60s and under-16s freeswimming initiative.

The work is expected to take six weeks to complete and swimmers will be directed to another entrance during the work.

Carole Waters, of Shepway council, said the grant was not enough to pay for major work but painting the foyer would make a difference.

Installation of firm award

A ROMNEY MARSH company has scooped an award in recognition for its work in landscaping and customer service.

Terswin Paving, based in Ivychurch, was named Best Installer South for its work in championing the highest standards of professionalism in driveway and patio projects.

The company's George Waters was presented with a trip for two on the Orient Express as part of the prize.

The Approved Installer Awards are organised by industry leader Brett Landscaping.

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Call or text today for more information and individual advice on the options that best suit you.

Call **0800 894 4444** or text **QUIT** to **87023**



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Ramsgate

Rochester

Sevenoaks

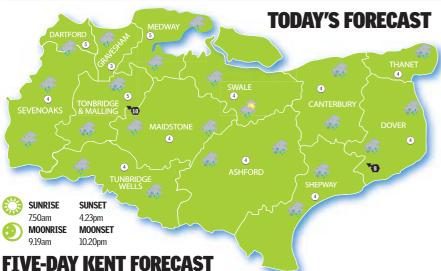
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WEEKEND HIGH TIDES

| Chatham | Saturday | 5:38pm | 5.1m | |
|------------|----------|--------|------|--|
| | Sunday | 6:35pm | 4.9m | |
| Dover | Saturday | 3:42pm | 5.6m | |
| | Sunday | 4:45pm | 5.4m | |
| Dungeness | Saturday | 3:53pm | 6.5m | |
| | Sunday | 4:58pm | 6.2m | |
| Ramsgate | Saturday | 4:12pm | 4.3m | |
| | Sunday | 5:15pm | 4.1m | |
| Sheerness | Saturday | 5:27pm | 5.0m | |
| | Sunday | 6:23pm | 4.8m | |
| Whitstable | Saturday | 5:15pm | 4.7m | |
| | Sunday | 6·12pm | 45m | |

AROUND THE WORLD YESTERDAY

| Amsterdam | 3°C | Madrid | 12°C |
|------------|------|------------|------|
| Athens | 11°C | New York | 3°C |
| Barcelona | 11°C | Paris | 4°C |
| Beijing | -1°C | Rome | 9°C |
| Bombay | 30°C | Sydney | 24°C |
| Cape Town | 24°C | Tenerife | 28°C |
| Cardiff | 9°C | Tokyo | 7°C |
| Gibraltar | 16°C | Vancouver | 10°C |
| Hong Kong | 20°C | Warsaw | -2°C |
| Lac Dalmac | 23°℃ | Wollington | 16℃ |

RSPB cries out for the environment ahead of the election campaign

AS preparation for the election ramps up and the economy remains high on the political agenda, a new report from the RSPB is urging politicians not to sideline the environment.

The report, Challenge 2010, highlights money being wasted on environmentally-damaging policies and outlines how the Government could spend public money protecting nature and building a low-carbon economy.

In recent years, north Kent has benefited from Government investment in the Thames estuary through Parklands funding.

Damaging

The RSPB is calling on politicians to continue with such schemes and avoid investing in damaging developments.

The charity would also like to see more investment in Environmental Stewardship schemes for farmers to support them taking measures to benefit wildlife on their land.

With the recent passing of the Marine and Coastal Access Act, money should be spent similarly wisely on safeguarding our marine environment, says the society.

Serious investment will pay dividends, with improved management of the marine environment nationally netting £8.6 billion to £19.6 billion over 20 years – a return of between five and 26 times greater than the costs.

Chris Corrigan, of the RSPB, said: "In Kent we have some special landscapes — these often underpin local economies and are key reasons people choose to live in, work in and visit the area. "This report is a rallying cry for politicians in

"This report is a rallying cry for politicians in the run-up to an election and at a time when they are struggling to reform our economy.

"The environment must not be sidelined – it should be at the heart of sustainable recovery."





Domestic abuse occurs in all cultures. If you or someone else is suffering from domestic abuse, call Kent Police on 01622 690690.





QUESTION & ANSWER

JOANNA AMES



Can you tell us something about yourself?

I have two children, aged 29 and 28, two grandchildren, both aged two, and another due in July. Business-wise, after 15 years of running an international coach-tour business, I am developing new interests as well being chairman of the Hythe Chamber of Commerce and Tourism. I am vice-chairman of the Channel Chamber of Commerce.

How did you first become involved in the Hythe Chamber of Commerce and Tourism?

It's so long ago, it's hard to remember, but when I owned En Route, in Red Lion Square, Hythe, I was invited to join the committee. I was already actively involved with tourism, nationally and locally.

What are the aims of the chamber?

Supporting businesses and shops in Hythe by focusing on special projects that make the town that little bit different to anywhere else. Promoting Hythe in tourism and increasing visitors' footfall.

Many retailers still think much of what we do is actually done by the council. Things such as the Hythe Guide, putting up Christmas trees outside shops, arranging the late-night shopping and summer entertainment in the high street is all done by the the chamber.

What can be done to help tackle the recession?

A It is not difficult to realise that the better we all pull together, the stronger Hythe, particularly as a visitor destination, becomes. Retailers need to help themselves more by coming together and by joining the chamber.

Do you think the Government, county, district and town councils are doing enough to help local businesses?

At the end of the day, never rely on anyone else. If your business fails, it's probably as much down to you as external circumstances. I was never successful with grants. If you needed cash or support, it was never available for all sorts of reasons. I hate quangos anyway.

Tell us about the coach-tourism industry and the role it plays in our local economy.

Coaches can, and do, support Hythe shops and attractions in a big way. When a coach stops in town, up to 50 people spend money they otherwise wouldn't have. I was a board member for four years on the Coach Tourism Council. Coaching is big business in tourism.

You have twice been named Kent Businesswoman of the Year. What advice would you give to those wanting to start their own enterprise?

Probably my first thought would be: why? But there are people who want to and will. So my real advice is: be prepared to put the hours in and commit, because if you don't, customers will find someone who will. Another tip, as a mum of two young children when I started my business, is to treat your children like your very best customers.

What do you hope to achieve with the chamber?

More awareness of what the chamber does and our plans and to gain more support from retailers. I intend the committee to achieve everything we set out to do. Our plans will be constructive and targets achievable.

Now can people find out more about the chamber?

Email me at joanna@arrivee.co.uk, phone 01303 211341, click on the website www.hytheguide.co.uk/, or alternatively see vice-chairman Kevin Howell at Threshers in the high street.

What do you like to do in your spare time?

A I visit Menorca when I can, sitting in the sun, ideally with a G&T. Other than that, spending time with my family.

Tell us something people don't know about you

Last year I qualified as a health and safety consultant and adviser.

The new chairman of Hythe Chamber of Commerce and Tourism spoke to **James Alexandre** about forming her own business, winning awards, the importance of coaching and how to beat the recession





A hole load of expensive trouble for KCC after heavy snow

COUNTY Hall is bracing itself for a torrent of compensation claims linked to the hundreds of potholes forming on Kent's roads.

Motorists forced to pay out for puncture and suspension damage repairs are expected to flood the council's mailbags with demands that the authority should foot the bill, at a potential cost to the taxpayer of tens of thousands of pounds.

The lengthy cold snap has left many of the county's major routes in a state of disrepair, with the potholes creating yet another hazard for road-users already long fed up with the earlier snow and ice.

Last week KCC was forced to pay out £6,250 to Welling resident Kenneth Atkinson, who suffered a badly-dislocated shoulder after falling from his bicycle in May 2007.

The 76-year-old has since been forced to give up his hobby following the pothole encounter, for which the council initially denied liability.

Mr Atkinson's lawyer Paul Kitson, partner at Russell Jones and Walker, said: "This case illustrates the difficulties in obtaining compensation from highway authorities.

"They rarely admit liability for accidents involving road defects and it is usually necessary to issue court proceedings.

"The claim was delayed due to arguments between KCC and its third-party contractors [Scotia Gas Networks]. "The pothole in question had been repaired previously, but at the time of Mr Atkinson's accident it was five feet long and four inches deep."

The severity of the pothole problem became clear on Tuesday when at least eight drivers had to pull over on the M20 after suffering punctures to their tyres as a result of a particularly deep one.

particularly deep one.

To make a claim, visit the roads and transport section of www.kent.gov.uk and click on 'fault reporting' followed by 'claims for damage'.

• Would we all be better off driving 4x4s in the county? See this week's Yourblogger on page 14.



JOB INTERVIEW: Mike Fuller was questioned by MPs

Fuller puts himself forward as head of Prosecution Service

KENT'S Chief Constable Michael Fuller has told MPs why he believes he should be appointed the next head of the Crown Prosecution Service.

Mr Fuller – who is Britain's first black police chief – has been selected by Attorney General Baroness Scotland as the preferred candidate to replace current Chief Inspector Stephen Wooler, whose contract at the CPS expires at the end of March.

An announcement regarding Mr Fuller's future is due to be made tomorrow (Thursday).

Last week he told members of the House of Commons justice committee why he thought he was a more suitable choice for the role than a former judge or lawyer.

Experience

He said: "While I don't have knowledge of the day-to-day work of a crown prosecutor, I still bring a lot of knowledge of the system and experience of being a stockholder of the CPS.

"I have experience of running organisations and police departments successfully."

Mr Fuller told the committee that adjusting to policy changes and providing value for money represented two of the biggest challenges for the Chief Inspector of the CPS but that he was fully prepared to cope with both.

He also refuted a suggestion by Sleaford and North Hykeham MP Douglas Hogg that the police and CPS had an "incestuous" relationship and were too closely linked for one to be scrutinised by the other. Mr Fuller said: "Decision-making has always

Mr Fuller said: "Decision-making has always been independent and I think the public would see me as someone who would bring objectivity and scrutiny where it's needed. "You need a certain degree of knowledge of

"You need a certain degree of knowledge of the CPS and how it works, and more importantly of the rubbing points. I've seen them first-hand and can therefore make recommendations that are credible."

Mr Fuller joined Kent Police as Chief Constable in January 2004, having previously been with the Met since starting as a cadet in 1975.

Police admit illegal stop and searching

BY **STEVE KNIGHT**

KENT Police have admitted using stop-and-search powers illegally in what could prove a landmark case for Kingsnorth Climate Camp protestors.

Lawyers representing Chief Constable Mike Fuller told the High Court the force accepted that its officers wrongfully searched at least three demonstrators – including 11-year-old twins – who attended the summer 2008 rally.

mer 2008 rally.

They also admitted that an unspecified number of other protestors could have been unlawfully stopped, potentially opening the door for further legal action to be brought against the police.

Hundreds of similar cases are already going through the system, with one lawyer describing the cost to the taxpayer as potentially "staggering".

However, Mr Fuller's representative Richard Perks told the two High Court judges it was not accepted that the police had secretly applied a blanket unlawful stop-and-search policy at the camp.

He said there had been a "clear and lawful" policy and that the huge majority of those stopped had not been done so illegally but accepted there had been "a misapplication of a clear policy by officers on the ground".



POLICE UNDER FIRE: Demonstrators at Kingsnorth have always claimed the police response to the protest was disproportionate to the threat posed by activists

Section 1 of the Police and Criminal Evidence Act 1984 states that officers must have "reasonable suspicion" that an individual is carrying prohibited weapons or articles that could be used for criminal damage before they are stopped and searched.

Mr Perks added that while guidance given to individual officers was correct and accurate, "on occasions it was misapplied in practice".

The announcement came just hours after the European Court of Human Rights ruled it illegal for police to use terror laws to stop and search people without grounds for suspicion.

Home Secretary Alan Johnson said he was disappointed with the decision and would

appeal against it.

The environmental rally at Kingsnorth in summer 2008 was over E.ON's plans to build a new coal-fired power station, which the company put on hold for up to three years last October.

Politicians, protestors and academics involved in the demonstration have always claimed the police response was disproportionate to the threat posed by the activists.

Officers were also accused of being heavyhanded with the campaigners, seizing hundreds of personal items including soap and board games.

They also took a clown's wig, crayons and highlighter pens belonging to the twin children involved in last week's High Court hearing.

The judges heard how one of the youngsters – who cannot be named for legal reasons – was left "crying and shaking" after a female officer said he had to be searched.

He feared he would "go to prison" because he had stickers in his bag which other people had had confiscated

Long-standing environmental campaigner David Morris, from north London, was also at the court and said he was forcibly searched against his will.

All three are seeking judicial review into police powers and potential damages.

The case has been adjourned while further evidence is considered before a settlement is reached or a full court hearing called for.

Kent Police declined to comment.



yourblogger





Why weren't our roads ready for the inevitable big freeze?

IF ever there was an argument for driving a huge 4x4, then Kent's roads provide it.

The appalling state of maintenance in this county is highlighted every winter as freezing conditions cause huge cracks to open up.

Potholes cost drivers a heap of cash, wrecking tyres, alloy wheels and suspension. Tyredealers doubtless rub their hands with glee, but for the rest of us it's an annual nuisance.

We should not put up with it. But if we have to, then it's time to consider a 4x4 instead of the stylish, economical motors that our green chums would have us all drive.

Report every pothole you see to 08458 247 800. That way the council has to do something and it has been informed.

We all know you can claim for the damage to your car, provided - as the council's website makes clear – you can prove "clear evidence that Kent County Council (KCC) has been negligent in its role as highway authority". Well, I suggest KCC is always negligent

through lack of proper care and preparation. The council has promised it will blitz our roads and carry out repairs... in March.

That is just not good enough. It means six weeks or so of swerving around the canyons that have opened up in our streets. Surely KCC should address the problem right now?

Freezing weather is no surprise. The fact that our poorly-maintained roads crack up at the first sign of frost is no surprise. So KCC should be prepared, and if it isn't, that's negligent.

I watched KCC leader Paul Carter squirm as Meridian TV interviewed him about the pothole problem. Asked about compensation for wrecked wheels and tyres, he mumbled something about "looking after public money", suggesting not every wrecked car would be paid for out of the public purse.

Shame KCC wasn't so careful with our cash when £50 million was handed over to doomed Icelandic banks, really.

The council's annual budget for potholes is £3 million, apparently, and a spokesman said:

"Kent Highway Services had already set aside an extra £576,000 to take account of an expected increased workload due to bad weather - and the additional £1 million comes on top of this.'

It is not enough.

Then Cllr Carter dressed it up by making it look as though it was supporting local business by inviting them to help with the repairs.

He said: "We are keen to use small and mediumsized engineering companies from across Kent. They will be encouraged to bid for tenders to repair our roads as part of our Backing Kent Business campaign. We hope this will provide a welcome boost for local business.

Hmm, I'm not so sure other small business-es running cars and vans will feel quite so supported after shelling out for vehicle repairs.

If your car has been damaged, visit www.kent.gov.uk/roads_and_transport and go to 'fault reporting'. Happy motoring.

GET IN TOUCH...

We want to hear your views



EMAIL: We want your letters, comments and views. Send your subbmissions to editor Dave Mairs at dave.mairs@kosmedia.co.uk

LET US KNOW...

If there is a story in your area you think we should be covering, contact the editor, Dave Mairs, on 01303 817022, or email him on the details above. If you want to be the next blogger, then all you have to do is submit an article to us (of about 550 words) and email it to the editor. And don't forget, for all the latest news and video from your town, log on to www.kentnews.co.uk.

Write to Editor Dave Mairs, KoS Media, Apple Barn, Hythe Road, Smeeth, Ashford, Kent TN25 6SR.

antee all articles will be published and all are at the editor's discreti



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Commuters face further fare rise

Government policy stings rail travellers

COMMUTERS across Kent are facing higher travel charges following a Government review of transport policy.

And train passengers parking in many of the station car parks will now also find they have to fork out more money on parking

The changes – which came into effect last week – form part of the Department for Transport's new policy which involves reducing the subsidies it pays into the industry.

As a result, commuter fares for Southeastern's unregulated off-peak tickets have increased by 7.3 per cent, and others by 2.8 per cent.

Fares from outside the Travelcard area, including the London Underground, have seen a 1.6 per cent increase.

Subsidy

Some ticket prices, however, have stayed

A spokesman for Southeastern said: "Government says the budget for running the cost of the railways should not be paid by subsidies through the taxpayer

"The Government has stated that it should be put back on those who use the service - it will not subsidise the cost of the railways like

"What Government is doing is reducing the subsidies it pays to us, but to compensate it is allowing us to increase the ticket prices."

Charles Horton, managing director at Southeastern, added: "The majority of our passengers are commuters who travel into London on a daily basis.

"Most of these are season-ticket-holders and any changes to their fares are regulated by the Department for Transport.

"The Government's stated policy is to reduce the subsidy paid to the transport industry and for passengers to pay more towards the cost of using rail services."

BY MARIIJKE COX

But Tunde Olatunji, South East spokesman for Passenger Focus, an independent rail consumer watchdog, believes commuters will place the blame with Southeastern rather than with the Government.

He said: "Southeastern may use the lack of

will hold responsible for the changes.

"This all comes down to value for money. If

Car-parking costs have also gone up at the majority of station car parks in Kent, but Southeastern defended this by saying it was the first change the company had made in 18

station car-park prices have gone up by dif-

"This hasn't changed in 18 months, so we are simply bringing this in line with what has to be paid to Network Rail and money for

Mr Olatunji said that although car-parking was a business and people had to pay to park, the level of service should be kept up.

erwise there would be too much pressure on the car parks," he said.

of service offered.

"There was a case at Hollingbourne station where a car was stolen but when the police checked the CCTV there was no tape in there.

www.southeasternrailway.co.uk

Government subsidies as its defence, but for the passenger it is Southeastern they pay the money to and therefore the company people

costs are increasing, the passengers will want to see the service improving."

"In terms of car-parking, the majority of

fering amounts," a spokesman said. "This has been done to help cover running

the upkeep of the car parks."

"Passengers have to pay parking costs, oth-

"The issue is about how much Southeastern charges in relation to the level

"If people are paying money to park, then the service should be sufficient."

For more information about Southeastern trains and ticket prices, you can go to

REGULATED FARES FROM JANUARY 2010

| | 2009 | JANUA | RY 2010 | | | |
|-------------|--------|---------|---------|--------|---------|--------|
| STATION | Return | Monthly | Annual | Return | Monthly | Annual |
| Orpington | £9.80 | £139 | £1,448 | £9.80 | £139 | £1,448 |
| Tonbridge | £22.90 | £288 | £3,000 | £23.30 | £292.60 | £3,048 |
| Hastings | £46.30 | £368.60 | £3,840 | £47.10 | £368.60 | £3,840 |
| Ashford Int | £40.60 | £362.90 | £3,780 | £41.30 | £368.60 | £3,840 |
| Ashford Int | £48.70 | £435.50 | £4,536 | £49.50 | £442.40 | £4,608 |
| High Speed | | | | | | |
| Ramsgate | £47.00 | £366.70 | £3,820 | £47.80 | £372.50 | £3,880 |
| Ramsgate | £55.10 | £439.30 | £4,576 | £56.00 | £446.20 | £4,648 |
| High Speed | | | | | | |
| Faversham | £35.90 | £345.60 | £3,600 | £36.50 | £351 | £3,656 |
| Faversham | £41.30 | £415.90 | £4,332 | £41.90 | £422 | £4,396 |
| High Speed | | | | | | |

OFF-PEAK (UNREGULATED) DAY RETURN FROM JAN 2010

| | OFF-PEAR | KETUKN | SUPER OFF- | PEAR KIN |
|----------------------------------|----------|----------|------------|----------|
| STATION | 2009 | Jan 2010 | 2009 | Jan 2010 |
| Sevenoaks | £8.80 | £9.40 | n/a | n/a |
| Margate (not HS) | £25.30 | £27.10 | £18.10 | £18.60 |
| Hastings | £24.20 | £26.00 | £18.10 | £18.60 |
| Sittingbourne | £16.00 | £17.20 | £14.10 | £14.50 |
| Sittingbourne High Speed | £18.70 | £20.10 | n/a | n/a |
| Folkestone Central | £24.60 | £26.40 | £18.10 | £18.60 |
| Folkestone Central High Speed | £28.70 | £30.80 | n/a | n/a |

Heavy cost of modern funerals

FUNERALS can be big affairs, and they are getting larger all the time.

As people get heavier, the dearly departed are causing problems in death, say undertakers.

John Weir runs several undertakers' offices in Kent and is also the UK spokesman for the National Society of Allied and Independent Funeral Directors.

He said that although the complications caused by oversize bodies was not widespread yet, it was getting worse as we ate more in life.

His company has invested in a powerful electric hoist to move bodies around and lower them into larger-than-life coffins, and he said many hospital mortuaries had done the same.

The complications continue when it comes to the funeral itself. Cranes have been known to lift coffins into

double-sized graves before the congregation arrives to avoid any embarrassing scenes. their graves - so the bigger the body and cof-

fin, the more the plot costs.

Mr Weir said: "Crematoria don't usually do

that – it's one just one flat charge."

But he said Vinters Park in Maidstone had recently introduced a larger cremator which was 41 inches wide as opposed to the more usual 28 inches wide just to cope with an increase in larger coffins.

He said there was a knock-on effect for the taxpayer as local authorities had to pay for the new cremators. Plus, with larger graves, cemeteries ran out of valuable space quicker, forcing some authorities to reuse old plots.

Coffin-maker Julian Atkinson said his products were now larger by two inches in length

"We used to do one a month that was oversized, now it is two or three a week," he said.



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yourcompetition

Let Valet take care of Valentine's Day



WITH just weeks to go to Valentine's Day, people are starting to think of the perfect gift for their partner, and often it is men who prove the most challenging to buy for.

Valet Canterbury, a traditional barber shop for the 21st century, is offering four lucky winners the chance to win the ideal experience for the cosmopolitan man, and just in time for Valentine's Day! Anyone wanting their partner to look and feel at their best should make the most of this fantastic opportunity.

Winners will receive a treatments and product package worth over £100, consisting of a full body massage, express facial and £30 of Dermalogica skin products following a consultation with one of Valet's qualified therapists.

Guy Noble, director at Valet, said: "Valet is

Guy Noble, director at Valet, said: "Valet is all about giving men some time out from their hectic lives. Often men don't organise this for themselves, so this competition allows people to treat their partners and give them the relaxation they deserve, while also convincing them to allocate some me-time in the future."

Valet offers male grooming, including traditional wet shaves with a 'master barber', as well as a wide range of body treatments, such as manicure, pedicure and sports massage.

Located in Butchery Lane, just off Burgate, Valet is a modern man's retreat, offering customers the latest newspapers, Sky Sports, free wifi and fine coffee.



For more details about facilities and treatments visit www.valet-canterburv.com.

For a chance to win, simply answer the question below and send your entry on a postcard along with your email address (if applicable), name, address, and daytime telephone number to Valet Competition, KOS Media, Apple

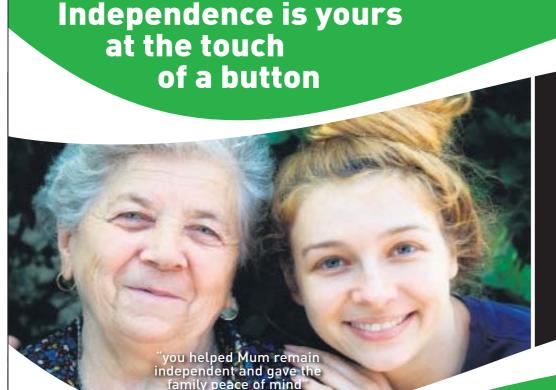
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Question: In which city is Valet situated?

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yourschools

UCF students perform well to get degrees

BY JAMES ALEXANDRE

PERFORMING-arts students at University Centre Folkestone made their debut when they graduated at a formal ceremony held at Canterbury Cathedral.

The group of 11, the first to graduate from UCF with a BA in Performing Arts, joined 733 others from Canterbury Christ Church at the special event led by Vice-Chancellor Professor Michael Wright and Pro-Chancellor Peter Hermitage.

UCF graduate Joanne Perks said: "I enjoyed my graduation day very much and it shall be a day I remember forever.

"I thought that the music and singing within the graduation ceremony was a lovely addition and organised very well, making the day very enjoyable.

"Now that I have graduated, I am currently running my own business called Metamorphosis Belly Dance in Kent.

"I carry out weekly lessons in Canterbury and Folkestone, performing at various events and parties, run workshops for schools and also put on weekly performances in the Azouma restaurant in Canterbury." Sue Blakesley, another UCF graduate, said: "I really enjoyed the graduation day. It was great to have our three years of hard work acknowledged in such magnificent surroundings."

Chris Price, campus director and performingarts programme director at UCF, said: "I was delighted to see the first performing-arts graduates receive their Canterbury Christ Church University degrees in the cathedral.

"For them, it was the culmination of three years of extremely hard work - they earned that degree, every one of them.

"For me and my colleagues, it was the culmination of five or six years' work on the planning and delivery of the degree. But it was worth it - they made us proud."

University Centre Folkestone, based at the refurbished 30,000 sq ft Glassworks in Mill Bay near the harbour, is at the heart of the town's Creative Quarter.

A joint partnership between Canterbury Christ Church and the University of Greenwich, UCF is intended to provide a powerful regenerative force in the academic, social and economic development of the area and boost local rates in higher education, which are below the regional average.

To find out more about the short- and full-time courses available, go to www.ucf.ac.uk, or phone free on 0800 804 8500.



BEST IN SHOW: Performing-arts students from University Centre Folkestone on graduation day at Canterbury Cathedral

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FOLKESTONE - CALAIS

BREAK TIME

First panto stars are full of beans

PANTO characters took to the stage at Newington community primary school last month when students put on their first-ever drama club production.

Pupils from years three to six acted out the magical story of Jacquelina And The Beanstalk, which they had adapted from one of Roald Dahl's Revolting

Fun and songs involving the audience formed part of the show, which was held on Saturday, December 18.

Costumes were made by teaching

assistant Carol Sayer.

The production was directed by assishead-teacher Helen Radford together with literacy coordinator and year six teacher Ellen Butcher.

Helen said before the show: "This is the pupils' first Christmas panto since the drama club was formed and they

the drama club was formed and they are buzzing with excitement.

"They have worked very hard in a short space of time to get the production together and huge credit goes to the actors and the stage and lighting crew who have all done a wonderful job in creating a fantastic festive show



IT'S BEHIND THEM: The cast celebrate the success of their drama club's first pantomime

yourletters



LETTERS: Please send your letters in to us at Yourshepway, Apple Barn, Smeeth, Ashford,



TEXT: Why not Text your view/letter/comment for Yourshepway to 81800 text SHEP followed by a space your name and your view/letter/comment. Messages cost 25p plus standard network charges. Service provided by q8wave London N7.



EMAIL: Email us your letters to us at yourshepway@kosmedia.co.uk

TALK TIME

SIMON CHAMBERS

The co-founder of the Dover War Memorial Project spoke about the life of Walter Tull and rediscovering the area's historic connections.



Tell us something about yourself

I spent almost all of my working life with the BBC, so I am never happier than when I have a camera in my hand. I find people fascinating; everyone has different interests and a story to tell.

What are the aims of the Dover War Memorial Project?

To honour all those Dovorians who died in both World Wars. To ensure that future generations always remember the sacrifices and bravery of their forebears

How important a role model do you believe Walter Tull is?

A much-loved son and brother, Walter Tull was one of many who lost their lives. Brought up with strong faith and family values, he overcame many adversities to attain success in two careers. He portrays hope, and inspires us by his self-sacrifice, dignity, and integrity of character.

How can people find out more about the project and get involved?

I urge anyone with information about a Dover casualty to contact the project. People can join the Friends of the Dover War Memorial Project, or sign up for their quarterly e-newsletter. Everyone who works on the project is a volunteer; across the world they do a variety of tasks, such as transcribing or visiting and photographing graves. Or please help by sending a donation – details at www.doverwarmemorialproject.org.uk

YOUR LETTERS

Much more needed on climate change

IN reply to Michael Walsh of FLAG (last week's letters), firstly as regards the far right's Harry Williams, I just advise him and his ilk to get to the nearest Adult Education Centre, or at least the library, to obtain an education in matters social and scientific so as to get a life and stop bothering everyone else with their racist and bigoted views.

Even his party's leader, Nick Griffin, was recently thrashed on the BBC's Question Time programme, including by himself, as others in his party said.

As for climate change etc, my letter was held over from during the Brokenhagen talks, but my views remain much the same, as well as agreeing with Stuart Cox of East Kent Friends of the Earth last week regarding the sadly dangerous-for-the-world outcome.

Far more than what is proposed to be signed in Mexico City next December needs to be done, and urgently.

Further, anyone thinking that the recent cold, snowy weather goes against global warming, I just point out that it was just an occasional Arctic variation, coupled with climate change, which brought heavier-than-usual snow rather than more heavy rain.

Incidentally, Alaska and northern Canada were 10-15 degrees warmer than they should have been!

In the UK, the fact that our public transport was again caught out shows how little care and attention is shown by either train companies or Government during such periods and bodes ill for the future.

As regards Mr Taylor, while I continue to disagree with him over global warming, I do agree with him regarding the need to get ID cards ditched and the surveillance society reversed.

The recent debacle of Press photographers and ordinary people and tourists being stopped and searched merely for taking a picture has thankfully now been ruled illegal by the EU Court of Human Rights.

As for Lydd airport, which Mr Walsh supports, I still, as with most on the Marsh, fully oppose it

I would like to point out that the airline industry is likely to lose £3.5 billon in 2010 and the Government's Climate Change Committee has clearly stated that the industry will have to be limited to a 40 per cent growth target instead of the previously expected 200 per cent if we have any hope of meeting carbon reduction targets.

Passenger numbers continue to fall, with people holidaying in the UK instead.

Indeed, why not book a break in Cumbria this year to help them recover, after the latest deluge, instead of going abroad?

Regarding political-party membership, I left 'neo-con' Labour in 1998, never to return because I could see even then what 'Phoney' Blair and his cohorts were about.

While I am more in agreement with the Greens now, though I dislike party hierarchies, I would largely tend to support their efforts.

As for the forthcoming general election, I can only say to all:

ditch the Tories and neo-con Labour entirely and vote for the Greens, where standing, or the LibDems.

Ray Duff

Poor penalised by pre-payment meter

THE other morning, Energy Minister David Kidney MP posted the following tweet:

"At my desk preparing for scrutiny of the Energy Bill – Labour's delivery of 4 clean coal projects and money off poorer people's fuel bills."

I find it quite incredible that the Government is still refusing to use the Bill to outlaw premiums for pre-pay customers.

Figures from Ofgem show that pre-payment meter customers are charged on average £189 a year more for their energy than customers with standard meters.

Statistics from National Energy Action also show that those using prepayment meters are generally those on lowerthan-average incomes who can least afford to pay more.

Almost a quarter have an annual income of less than £10,000.

As expected, pre-payment meters are more likely to be used by lone parents, those in receipt of benefits, those with no bank account and those with payment difficulties.

But there are also people who use them simply to help juggle the family finances.

This is a scourge penalising the poor. It is scandalous that the energy companies can get away with charging their poorest such high rates for something that's a necessity and should be trying to help, not push people further into debt.

> Cllr Julie Rook (Conservative) North Deal ward, Dover District Council

Looking forward to another top year

A YEAR ago we voiced the opinion that there were good reasons to believe that the Shepway corner of Kent was better positioned than most holiday and leisure destinations to weather the storms ahead.

And so, happily, it has proved; 2009 turned out to be a very good year for most hotels, guest houses, B&Bs, restaurants, attractions and other visitor-dependent businesses.

Some claim it was the best for a long time.

That's the good news. Now for 2010. Undoubtedly, the year poses big challenges, but we stick to our opinion that Shepway's unique assets and attractions are powerful advantages in the business of attracting visitors.

As the 'official' tourism information and marketing agency for Folkestone, Hythe and Romney Marsh, DFH&RM is confidently engaged in a big programme of promotion activities in key markets.

We believe it's reasonable to start the New Year with optimism.

Chris Kirkham Discover Folkestone & Romney Marsh

Let visiting drivers face same rules

WITHOUT any doubt, huge



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Is your child lacking the confidence to flourish?

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15

numbers of French motorists will be attracted to Dover and other local areas on day trips as spring approaches.

The two main reasons will be the disastrous exchange rate (for Brits) and the opening in Dover this month of what I firmly believe is this country's best supermarket chain, Morrisons.

These visitors won't believe their eyes when they see the great difference between French and UK prices, particularly in foodstuffs for humans and pets.

However, many French drivers have little or no regard for our road-traffic laws, especially those concerning parking.

Drive to France and so-called offenders will be shown no mercy and dealt with on the spot.

How many vehicles come here without headlight adjustment and half-a-dozen other adjustments which we must have over there?

It is frustrating to see so many illegallyparked cars, particularly here in Deal, where some are parked most of the day.

A penalty notice, when occasionally given, does nothing to remedy the situation. But let a UK motorist take a chance for a few minutes and there is no escape.

Councils should – and must – get organised, which they are definitely not, and have these arrogant visitors' vehicles clamped and/or impounded without delay.

It isn't rocket science – all it needs is a little organisation and commitment.

A little publicity at their port of departure and serious enforcement and this problem will be much improved. Will anything be done? Let's wait and see, but I doubt it.

David Kane

Tories ignored warning over new gritting system

THOSE of us who tried to get around the town centre of Deal in the days before Christmas will know how difficult it was.

The only way to make any progress without risking a fall was to walk in the road and risk being knocked down.

The lack of pavement-gritting stems from the decision by the Tory administration at Kent County Council to centralise the highways service at depots in Ashford and Wrotham, at a cost of £17.5 million.

The Wrotham site had to be abandoned at an additional cost to the council taxpayers of Kent.

The Ashford site, however, is up and running. But the result has been the lack of local knowledge and accountability, which led to the pre-Christmas pantomime on the pavements of Deal.

This kind of problem was predicted repeatedly at the county council's scrutiny committee, but the Tories nevertheless pressed on with their 'one-size-fits-all' policy.

The Christmas shoppers and traders of Deal have suffered the consequences.

ClÎr Mike Eddy (Labour) Mill Hill ward, Dover District Council

Do you need care in your home? Saga Independent Living can help

As you get older, you may find it harder to manage the household chores and need personal care too. However, you don't want to lose your independence and go into a care home leaving behind your home, family and neighbourhood.

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- A demonstration of our new website and DVDs showcasing our services
- · A chance to question senior NHS staff on a 'Question Time' panel

For further information please contact the Communication and Engagement Team on: Email: CS.CommsTeam@eastcoastkent.nhs.uk Tel: 01233 667813

www.eckcommunityservices.nhs.uk



yourleisure

Funnier than a broken record

Comedy legends are sketching out their success

PAPPY'S

Thursday, February 4 Gulbenkian Theatre, Canterbury



LOCAL heroes return to Canterbury next month to attempt a world record with their lightning wit.

Pappy's are an award-winning comedy trio who have taken the circuit by storm with their ridiculous humour and silly characters. Now they have set their sights on a place in the record books by performing 200 sketches in an hour.

The trio have just had a fantastic year in which they enjoyed a sell-out run at the Edinburgh Fringe Festival and earned five-star reviews for their uplifting show. Previously they had recorded their own shows for Channel 4 and Radio 4, appeared on BBC3's Comedy Shuffle and ITV2's Comedy Cuts and received a number of award nominations. In 2008 they won the Chortle Best Sketch Act Award and the plaudits keep coming for their imaginative work.

for their imaginative work.

Pappy's Fun Club started out as four students – Matthew Crosby from Bromley, Tom Parry, Ben Clark and Brendan Dodds – who performed comedy to entertain their friends; the three of them had met at the University of Kent.

Before long they had been nominated for the If.Comedy Best Show Award at Edinburgh, a prestigious accolade that got their comedy careers off to a flying start.

The team like to

up club circuit and in that environment bringing down the 'fourth wall' erected by many sketch troupes has been invaluable.

The performers address the audi-

The performers address the audience directly and like to react to anything that might be happening in the room during sketches.

Their success on the circuit and at Edinburgh resulted in TV interest, including a 22-minute Comedy Lab for Channel 4. Pappy's had the chance to work with Ash Atalla, producer of The Office, and relished the chance to translate their stage material to the screen.

They went on to perform around the world and draw high praise from critics, though Dodds left the group at the end of last year and the remaining trio decided to continue under the name Pappy's.



FOR MORE THEATRE AND ENTERTAINMENT VISIT yourkenttv.co.uk

with **JANE CONNOLLY** Email jane.connolly@kosmedia.co.uk





DAVE GORMAN

Wednesday, February 24 Leas Cliff Hall, Folkestone



COMEDIAN Dave Gorman got on his bike last year to bring laughter to fans across

For his 2009 tour, Gorman decided to travel in eco-friendly style and cycle from venue to venue. Because of this pledge, the comic covered more than 1,500 miles in 33 days,

performing a gig each night.

The aptly-named tour – Dave Gorman: Sit Down, Pedal, Pedal, Stop and Stand Up – was such a success that demand has continued into this year, but now Gorman is ditching the bicycle and taking a break from pedalling.

Gorman is something of a pioneer in the field of documentary comedy, having undertaken various experiments and road trips in search of laughs. But next month's show sees him going back to his roots as a stand-up comedian.

It is the same show with which he toured last year, described by a critic as "mercilessly sharp and original", just without the bicycle clips and blisters.

The show starts at 8pm and tickets cost £18.50. To book, call the box office on 0844 847 1776 or book at www.leascliffhall.org.uk.



MAVERICK LIVE

Monday, January 25 Breeze Bar, Maidstone



INTERNATIONAL music stars grace the stage in a double-headline show for Maverick Live next week.

Talented and creative, Kimmie Rhodes has been a cult figure in the music business during her long career. For more than 25 years, the Texas songbird has been writing and per-

forming beautiful music that has made her a mainstay of the Austin music scene. Her talent as a songwriter has been noticed by big stars and her songs have been covered by the likes of Waylon Jennings, Wynonna, Willie Nelson, Trisha Yearwood, Amy Grant,

Willie Nelson, Trisha Yearwood, Amy Grant, Mark Knopfler and Emmylou Harris.
Also appearing is Holly Williams (pictured), granddaughter of music icon Hank Williams and son of Hank Williams Jr.
She avoided following in her musical family's footsteps for several years and when she did finally pick up a guitar she opted for a more introspective approach to songwriting rather than the country sound so associated with the Williams family with the Williams family.

The concert starts at 7.45pm and tickets cost £15 in advance or £18 on the door. To book, phone 01622 744481.



Saturday, January 23 Canterbury Cathedral



THE joy of childhood is celebrated in Benjamin Britten's playful work St Nicolas. Canterbury Choral Society performs the work as its first concert of the year, demonstrat-

ing the contrast of lightness and seriousness that makes St Nicolas such a unique piece.

As the patron saint of sailors, scholars and children, St Nicolas was the perfect inspiration for this celebration of youthfulness.

Children are involved in the work, so the Choral Society Youth Choir will be appearing as the semi-chorus.

Soloist Timothy Robinson studied music at New College Oxford, then at the Guildhall School of Music and Drama. He has sung in a diverse range of operas such as Falstaff, Tristan and Isolda, as well as working with many great orchestras. These include the BBC Symphony Orchestra, the Royal Philharmonic and Orchestra of the Age of Enlightenment.

The programme also features Michael Tippett's joyous Concerto for Double String Orchestra, Percy Grainger's Handel in the Strand and Londonderry Air and Samuel Barber's Adagio for Strings/Agnus Dei.



SHEPWAY LEISURE

Pete Abbott's back for more jazz at The Grand

POPULAR jazz quartet the Pete Abbott Group return to The Grand in Folke-

tone this week.

Led by Abbott on guitar, the group feature Ivan Thompson of Hullabaloo fame on saxes, Andy Wall on bass, Roger Jeffery on drums and Claire Harris on vocals. They will be in Keppels Music Room from 8.30pm and admission costs £5. For details, phone 01303 260330.

Supergroup head new season at Quarterhouse

THE new season of live music gets under way at Quarterhouse with a concert featuring four great bands.

On Friday, the underground supergroup Spy Catcher will perform, along with The Painted Smiles, Jairus and Alaska. The show starts at 7.30pm and tickets cost £7. To book, call the box office on 01303 858500 or visit the website at www.quarterhouse.co.uk

Juicy Lucy still fresh after all these years

LEGENDARY band Juicy Lucy will be demonstrating why they are still fresh

at a gig in Folkestone this weekend.

With roots in the late 60s, the band play great original material and are still winning fans today. Find out more about them at www.juicylucyinfo.co.uk.

They will be at The Frenchman in Christchurch Road at 9pm on Saturday. For details, call the pub on 01303 259815.

Heroes to the rescue with mod and ska fix

LEADING tribute band Heroes will be celebrating the best of new wave, mod and ska music later this week.

The band will play hits by The Jam, The Clash, Blondie, Billy Idol and more at the Golden Arrow in Enbrook Valley, Cheriton, on Friday. Check them out at www.heroesnew.com.
For details about the venue, phone the

pub on 01303 248706.

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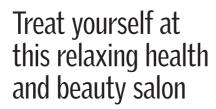
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White House, Deal

THE White House in Deal offers a different experience to most health and beauty salons.

In order for clients to feel truly relaxed and refreshed, all the necessary treatments are available under one roof.

All staff are highly trained and undergo constant refresher courses

The White House offers hair-styling, massage, manicures, pedicures, body wraps, stone massage, chiropody, podiatry and waxings.

Pevonia Botanica – made from natural sources and world-renowned for its quality is used for all spa body treatments.

There is also a Pevonia product of the month - a Smooth and Tone Body Svelte Cream with a free Seaweed exfoliating soap.

Luxury brand Kerastase is the salon's top hair care product, which offers incredible results, and a new body wrap treatment which is great for aches and pains as well as arthritis sufferers is proving very popular.
The Moor Mud Body Wrap is already prov-

ing a big hit with customers and is ideal for this time of year, helping with aches and pains in the cold weather.

The whole building makes customers relaxed and is an ideal space for them to be pampered, with informal décor based around a boutique chic spa salon.

Every month special treatments are made available so customers can try something new every time they walk through the door.

New Year detox, Mother's Day and Prom Queen makeovers are available as a collection "experiences" for those who want something special.

January sees half-price manicures and pedicures as well as a half-price stone massage, lasting 90 minutes. The month also sees a free cut and finish with every full head of colour.



Next month will see half-priced facials.

Tim Flanagan took over the business in March 2008 and relaunched it as the White House a year ago and improvements are ongoing. From Tuesday to Thursday and on

Saturdays the business is open from 9am to 5pm, while the doors remain open for an extra couple of hours on Fridays.

The White House, 28 Victoria Road, Deal, CT14 7BH (phone 01304 389922, web www.whitehousekent.co.uk)



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beauty guide



To advertise in the next health and beauty guide, please phone **01303**

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Be pampered – be a beauty

■ Be a Beauty

Be a Beauty is the name of a small and friendly salon offering the personal touch.

Treatments available include waxing with

Treatments available include waxing with Brazilian and – for those who want to go the whole way – Hollywood treatments, men's waxings as well as manicures, pedicures and acrylic nails.

Facials are also a speciality of the salon along with massage treatments.

Anti-cellulite treatments are available and non-surgical facelifts are becoming more popular while the range of Susan Molyneux environmentally-friendly products are a big seller. The well-established business is in the cen-

The well-established business is in the centre of Folkestone, convenient for those who want to visit in their lunch break.

A muscle-toning system is also on offer, using the proven Hawkins EBA machines.

These toning beds mimic the muscle movements which occur during exercise and can be placed on whatever part of the body needs to be toned up, tightening sagging muscles and visibly decreasing unwanted inches. In sum-



mer toning beds are extremely popular and discounted rates are offered for wedding pack-

The salon is open on Monday from 9am to 4pm, Tuesday 10 am – 5pm, Wednesday and Thursday 9am – 8pm, Friday 10am – 6pm and Saturday 10am – 5pm.

Loyalty cards and introduce a friend schemes are also available.

Be a Beauty Ltd, 32A Bouveries Square, Folkestone CT20 1BA (email babeauty@btconnect.com)

Feel and look your very best

■ Regatta Hair Salon

The Regatta Hair Salon is an up-to-date, friendly cutting and colouring service within the Churchill Hotel on Dover waterfront.

A friendly and relaxing atmosphere puts clients at ease. The salon, owned by Gillian Smissen, prides itself on customer service and offers unisex and stylish hair dressing.

Gillian always wanted to be a hairdresser and went into the trade after leaving school.

Now her premises are regarded as one of the best in the area and are extremely popular with those who want their crowning glory to look and feel its very best. Lanza Ultimate treatment and Lanza Powder texturiser are among the most popular treatments.

On Saturday, January 30, a cabaret hair show will take place in memory of Ross Excel, who passed away due to muscular dystrophy, and will feature dancers and singers Jude Adams, Paul Barker and Jenna Cook.

Models including the Smisson Brothers will also be taking part and tickets cost £15.



Offers include 25 per cent off a cut and style, hair and make-up for £35, special student and senior rates and 30 per cent off a first colouring visit. Bridal parties including hair, make-up and nail painting are a speciality.

up and nail painting are a speciality.

The salon is open on Tuesdays and Saturdays from 9am to 5pm, Thursdays 9am to 5.30pm and Fridays and Wednesdays from 9am to 6pm

Regatta Hair Salon, Churchill Hotel, Dover Waterfront, CT17 9BP (phone 01304 208085, web www.regattahairsalon.co.uk)

TOP TIPS

Regatta Hair

For a dry scalp, add two drops of almond oil into Lanza Revitalizer and leave for 10 minutes to produce a vigorating rehydration treatment which removes flakiness and dry-feeling scalps. Telephone number: 01304 208088

Be a Beauty

Best results are achieved from waxing if treatments are kept up on a regular basis to weaken the hair follicles and reduce regrowth.

Exfoliation in between reduces the likelihood of ingrown hairs. Telephone number: 01303 255415

White House, Deal

For cold feet at night, wear a pair of woollen socks to keep them warm. If you suffer from chilblains, use Tiger Balm and don't sit with your feet close to a radiator or fire.

Telephone number: 01304 389 922

Halcyon Days

Detox after the Christmas Indulgence with our Aqua Detox Foot Spa. This helps to re-energise your bio-energies and kick start your body for the new year. And with 20 per cent off this treatment during January, you must give it a try!

Telephone number: 01303 260840

White House, Deal

File hard skin on feet with an abrasive emery board or fine sandpaper. Pumice stones are not particularly effective as the holes become filled with dead skin. Apply a cream containing urea or vitamin E at night to make skin softer & more flexible.

Telephone number: 01304 389 922

Halcyon Days Hollstic Products & Therapter For The Mind Body And Soul 20% Off Treatments during January HIT Detox with our Aqua Detox FOOT Spa and kick start your body for the new year. Mon-Sat 9:30am-5:00pm 7 High St, Hythe, Kent Tel: 01303 260840 www.halcyondays.org.uk









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IN STORE

Isle movie Ruby Blue is out on DVD next month

AWARD-WINNING Kent film Ruby Blue will be available to buy on DVD from Monday, February 1.

Filmed locally by isle-based company Medb Films, the movie starred Bob Hoskins and won numerous accolades, such as Best Film at the London Independent Film Festival and the Grand Jury Best Film Award at the Washington DC Independent Film Festival.

The DVD can be pre-ordered at www.amazon.co.uk.

Hairy Bikers are riding into Bluewater today

FANS of the Hairy Bikers will want to make tracks to Bluewater next week when the TV stars pay a visit.

Si King and Dave Myers will be appearing at Waterstone's at 5pm today, to sign copies of their new cookery book. Mums Know Best: the Hairy Bikers' Family Cookbook accompanies their new TV series, in which they look at the culinary gems passed down through generations.

The book is priced at £20. For more information call 01322 624831.

Give your taste buds a genuine taste of Italy

ENJOY a taste of Italy on a budget with Carluccio's bargain Menu Della Casa.

The Italian cafés in Canterbury, Tunbridge Wells and Bluewater are inviting diners to try a two-course meal for just £8.50.

Using finest-quality ingredients from Italy, the menu offers starters and main courses. The price also includes your choice of exclusive Napoli or Milano coffee.

The offer runs until the end of February. For more information, visit www.carluccios.com.

Become a Down Under beauty at Debenhams

DISCOVER the Australian beauty range Natio for less with a new offer available at Debenhams.

The products are stocked at the Chatham and Gravesend stores, giving Kent customers the chance to sample this big hit from Down Under.

And until Sunday, January 31, shoppers can enjoy £5 off all foundations.

See the on-counter offers at Debenhams in Chatham and Gravesend for

Get yourself fit and healthy the RAF way

MAKE a change for the better this year with the RAF Fit For Life exercise guide.

If your New Year fitness regime has already faltered, try a sensible and long-term solution by following the simple tips that RAF personnel use to get in shape and stay fit.

The guide can be downloaded at www.raf.mod.uk/careers, where a short video with two of the RAF's physical-training instructors and more fitness information can also be found.

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Three Piece Carving Knife Set from Sabatier on offer for only **£44.99** (save £40 on the rrp of £85.80)

Comprising a carving knife, carving fork, and sharpening steel, it features a full tang and three rivet design, for ideal balance, weight, and durability. Each knife is crafted from the highest quality Martensitic stainless steel, making them easy to sharpen and slow to blunt.

This set will lend a traditional elegance to Sunday roasts with all the family, all year round. It comes in a wooden gift box, and carries the Richardson Sheffield 25 year guarantee. Dishwasher safe.





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The lightweight Ewbank
Evolution II manual carpet
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23.5cm sweeping path with a long coated steel handle that lies flat for cleaning under furniture. The long life natural bristle brush efficiently sweeps up crumbs and dirt and the large capacity dustpan is easy to empty.

The Evolution II is available in silver for £24.99, and makes a perfect companion for your vacuum cleaner.



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Call 0845 165 1004

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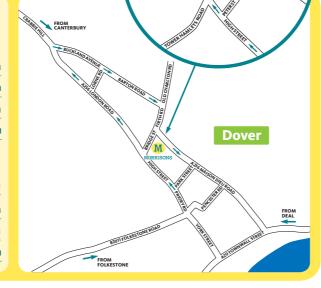
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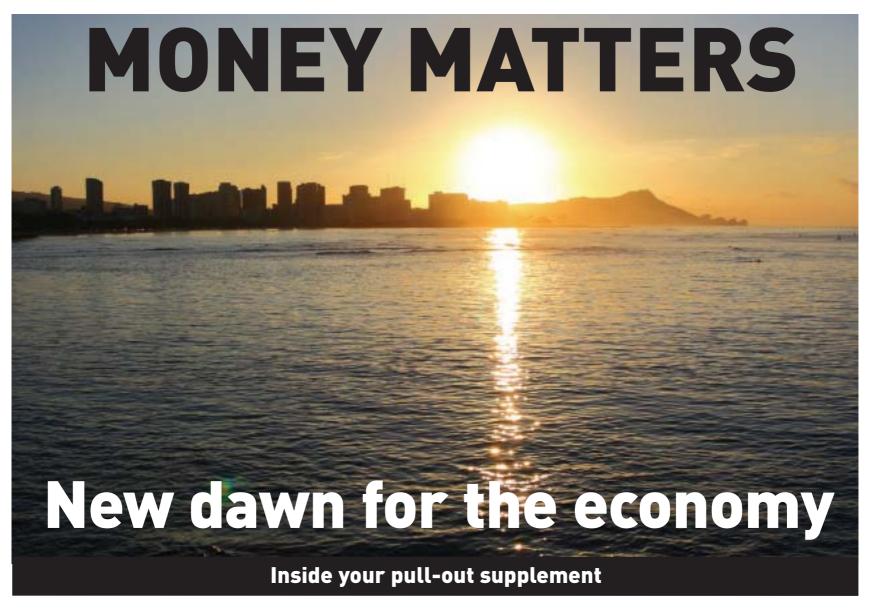
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- Focus on mergers and acquisitions
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VAT-registered businesses in Kent are being urged to get ready for major changes to VAT return filing and payment coming in April.

HM Revenue & Customs (HMRC) has sent a leaflet to all 1.9 millionVAT-registered businesses to alert them to the fact that, from April 2010, those with an annual turnover of £100,000 or more, excluding VAT, will have to file their VAT returns online and pay their VAT electronically.

Under the changes, businesses registering for VAT on or after April 1 will also have to file their return online and pay electronically, whatever their turnover.

Every year, around 5,200 businesses register for VAT in Kent.

The average number of businesses registering for VAT each year by area is:

- Medway 619
- Ashford 481
- Canterbury 397
- Dartford 299
- Dover 247
- Gravesham 258
- Maidstone 545
- Sevenoaks 508
- Shepway 286
- Swale 377
- Thanet 313
- Tonbridge and Malling 401
- Tunbridge Wells 454

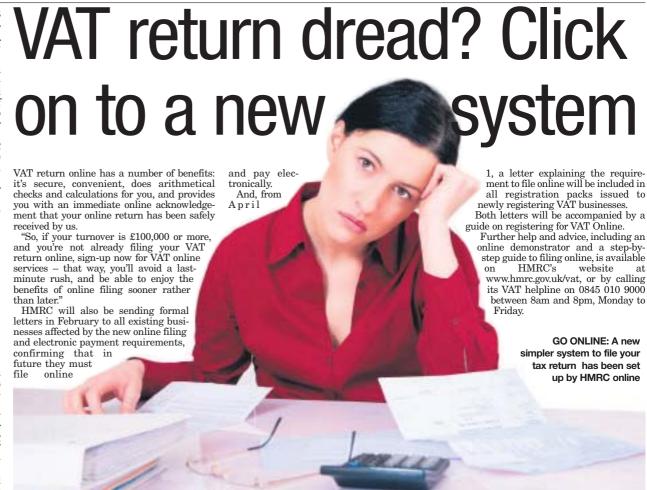
HMRC told all VAT-registered businesses in the county to take notice of the changes, as well as local firms who are planning to register for VAT in the coming months.

To file a VAT return online, businesses new to HMRC's online services need to register for the VAT Online service by visiting www.online.hmrc.gov.uk, clicking 'register' under the 'new user' section and then following the instructions.

Current HMRC online service users can add VAT Online to their portfolio in the 'Services you can add' section of 'Your HMRC services'.

HMRC's Stephen Banyard said: "Filing your

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- KOS Media is offering a pair of classic Queen Anne style nesting footstools, £29.99
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- Northgate Alfa Motors in Canterbury is offering air conditioning servicing for £79.95 + VAT
- Robins and Day Motors in Maidstone is offering MOTs from £29.99 and a service and MOT from £119.99
- KOS Media is offering an Inovalley USB Turntable for only £99.99
- Baileys Nissan Motors in Canterbury is offering 15 per cent off MOTs
- Village Hotel in Maidstone is offering a room on a Friday evening before March 31, 2010, for £39 if you book now
- Caffyns Tunbridge Wells Motors in Tunbridge Wells is offering £250 off a used vehicle when you present this voucher
- KOS Media is offering a football history book for £49.99
- Old Sawmills furniture store in Ashford is offering 20 per cent off

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Mergers and acquisitions:

ISSUES FOR BUYERS

BUYING a business involves many risks. If a buyer is not careful, he may end up paying more than just the agreed purchase price. However, with careful planning and proper advice, these risks can be reduced.

The most important factor is to know what you are buying. This may seem an obvious point, but if you are buying shares in a company, you are buying all assets and liabilities of that company, whether known or unknown, actual or contingent.

Due diligence is vital, therefore. This will involve scrutinising the target's financial and tax records, cash-flows and budgets, business and employment contracts, properties and other assets.

contracts, properties and other assets.

The price will probably be agreed with the seller before due diligence takes place, but a buyer must not be afraid to renegotiate if due diligence throws up issues or liabilities which were not expected.

The price payable for the business can be structured in many ways. It is rare nowadays for a buyer and seller to agree a fixed price, all of which is payable on the date of the acquisition. The price can be payable in instalments and occasionally the value of the instalments are calculated by reference to the profits or turnover of the business during the intervening period (known as an earn-out). It is also quite common for the price to be adjusted by reference to accounts of the business which are prepared as at the date of the acquisition, so the buyer is paying for the assets and liabilities on the balance sheet at that date.

If the target business is a company, the buyer may choose to buy the shares or the assets from the company. Buying shares is generally more risky for a buyer. It means buying the company 'lock, stock and barrel' and inheriting any skeletons in the company's cupboard. It is actu-

ally a much simpler structure and likely to be favoured by sellers. Buying assets may be more tax-efficient for the buyer and it allows the buyer to cherry-pick the specific assets it wants, but it will involve the complexities of transferring individual assets and having to renew or assign contracts with customers and suppliers.

The principle method for a buyer to protect itself against unknown liabilities post-acquisition is to obtain warranties from the seller.

Warranties are statements of fact relating to the business which are relied on by the buyer as being true. If a warranty subsequently turns out to be untrue, the buyer will be able to claim damages for breach of warranty. The warranties often take up a significant proportion of the purchase contract and a lot of time is often spent negotiating their terms and application.

Compensation

The warranties serve two purposes: Firstly, they force the seller to disclose any information it knows about a warranty which is untrue, so the buyer has a full picture of what it is buying. Secondly, the warranties serve as a price adjustment mechanism by enabling the buyer to claim compensation for damages, losses or liabilities arising from a warranty being untrue, effectively reducing the price of the business.

Employees are often key to a business, but sometimes a buyer will not want or need all of the seller's employees. However, a buyer will inherit responsibility for all of the seller's employees, so careful consideration is necessary before any redundancy decisions are made, either by the buyer or the seller.

The acquisition of a business should be a stepping stone for greater success and profits for a buyer. Buyers must ensure that the terms of the acquisition fully protect them against it being an expensive mistake.





what you will need to know...



ISSUES FOR SELLERS

A BUSINESS owner is likely to have shed blood, sweat and tears in making their business as successful as possible. Unless it is a family business and the next generation is ready to pick up the reins, these efforts will hopefully culminate in selling the business or, for the more ambitious, floating it on a stock exchange.

In light of this almost inevitable endgame, it is surprising how few business owners are prepared for the issues and procedures which will be relevant when the time for exit arrives. Being underprepared may result in receiving less than full value for the business.

Business owners must plan for their exit well in advance. Some of the most important things to ensure are also the most obvious, but that does not always mean they are observed.

The business structure must be established in a way which makes the sale as straightforward as possible. For example, if the business is operated through a company, are there any divisions, properties or assets which need to be extracted from the company before a sale?

All corporate and commercial documents relating to the business must be complete and up to date. They will be scrutinised during a buyer's due diligence, so do not give the buyer any excuse to delay or renegotiate the terms of the sale.

Key employees of the business should be signed up to employment contracts which comply with current employment legislation and contain enforceable restrictive covenants. The employees may be a valuable ingredient in the business, so a buyer will want to be satisfied that they are tied, as well as they can be, to the business.

If the business relies on unique intellectual property rights, it is imperative to ensure that these rights are protected as much as possible, whether by way of patent, trade mark, registered design rights, copyright or even simple confidentiality provisions.

Careful tax planning will also be key. The sale of shares in a company will almost certainly result in a lower tax bill for shareholders compared to the company selling its business and assets. This is because the company will have to pay corporation tax on its gains before the balance of proceeds can be distributed to its shareholders. However, there are exceptions to this rule, so always review the position early with a tax advisor.

When approaching potential buyers, it is important that sellers do not disclose too much information without first procuring signed confidentiality undertakings from the recipients of any information, to protect the business' trade secrets, customer and employee lists, pricing policies and other sensitive information.

Debenture

If a buyer makes an offer which includes an element of the purchase price being payable after the date of sale (possibly on an earn-out basis), the seller should consider what protection they require.

For example, should the buyer provide some form of security over the deferred element, such as a bank guarantee or debenture? If the deferred amount is dependant on future turnover or profits of the business, should there be provisions requiring the business to be conducted in the same manner as it was conducted before the sale? Careful consideration should also be given to the tax implications of any deferred element of the purchase price because, without careful planning, it is possible that tax will be payable on the full value of the purchase price, even if only some of it is paid on the date of sale.

There are many additional issues which need to be considered by sellers before they embark on the exit process, but hopefully this articles highlights a handful of the most significant factors.

• Nicholas Gabay, Partner Corporate & Commercial Department, Thomson Snell & Passmore.

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- KOS Media is offering a Doro big button digital cordless telephone for only £39.99
- Crayford Dogs greyhound racing in Crayford is offering one free bottle of house wine with every restaurant booking (over 18s only)
- KOS Media is offering a saving of £100 on a pouffe bed £99.99, RRP £199.99
- KOS Media is offering a Sabatier Three Piece Carving Knife Set for only £44.99
- KOS Media is offering an Armchair Booster cushion just £19.99 each plus £1.99 p&p
- KOS Media is offering Fleecy Lined Wellies only £29.99 (inc p&p)
- Maidstone Kia Motors in Maidstone is offering MOTs for only £45
- Village Hotel in Maidstone is offering a free weekend guest pass for the leisure club
- Bones on Beds in Herne Bay is offering 10 per cent off mattresses

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A share of the wealth

By **JEREMY GATES**

AS A new year begins, the search for shares and managed funds with 'hot' prospects will continue for small investors seeking to supplement their income.

In the Noughties, the game lost much of its sparkle. It's been a grim time for shares, especially those in banks once seen as solid and reliable, such as Lloyds TSB, Royal Bank of Scotland and HBOS. In 30 months of financial mayhem, income and capital gains from shares have plunged.

Well-regarded blue chips sank too, although many bounced back in the 54 per cent surge by London's FTSE 100 index since March.

The turmoil may not yet be over. Savers nearing retirement may be reluctant to touch equities at all, in case they sink to the lows that London prices hit in early 2009.

Despite the doom and gloom, however, small investors still hold £162 billion of shares, says Capita Registrars.

And with minimal returns from rival investments such as property and savings accounts, people trying to build a lump sum to allow earlier retirement will want some money in shares – or funds that hold mostly stocks.

Caution is the watchword with most pundits. Nobody knows how share prices will respond when the Government's policy of quantitative easing is eventually switched off.

quantitative easing is eventually switched off. Jonathan Jackson, head of equities at broker Killik & Co, has some FTSE 100 giants in his Top Ten for 2010, including GlaxoSmithKline, BG Group, Barclays, hedge-fund manager Man Group and FT owner Pearson. Most of these pay good dividends, around five per cent, even if capital growth may be limited.

Killik's high-yielding portfolio, with firms from the FTSE 100, Mid 250 and Small Cap, pays an average dividend of 5.7

per cent, with limited downside risk short of financial armageddon. He predicts the FTSE 100 will be at 5,850 by the end of 2010, about eight per cent up on the current level of 5,400.

Richard Hunter at discount broker Hargreaves Lansdown is slightly more hopeful. He sees the Bank of England base rate at 1.5 per cent by December, and the FTSE 100 around 6,000 in 12 months' time.

He plumps for BP (paying 5.5 per cent), Tesco, Home Retail (owner of Argos/Homebase) and one of the pharmaceutical giants, either GlaxoSmithKline or AstraZeneca.

VALUES: Investors

and the big surge

between the safe bet

need to choose

Among tiddlers, he likes Davis Service Group, a £700 million company trading as Sunlight in the UK and Ireland to provide uniforms and workwear to a range of companies.

Globally, Hunter thinks 2010 could be the year when the economic might of China is widely recognised.

Tim Steer at the Artemis UK Growth Fund is backing firms focused on change – among them oil minnow Sterling Energy, listed on

London's junior AIM market. He also likes Ricardo, focused on improving fuel efficiency for the automotive sector.

Peter Saacke, fund manager at Artemis Global Growth, thinks 2010 will deliver higher income from shares as dividends

recover. His core holdings include Cobham, Northumbrian Water and Imperial Tobacco.

In an atmosphere of huge uncertainty, there are attractions in making monthly payments into managed funds: if share prices, investors buy more shares with the same subscription.

Choosing a specialist fund is also an easy way into global markets where most investors know little about specific shares.

Emerging markets boomed in 2009, notably the BRIC chain of Brazil, Russia, India and China. Neptune's Russia & Greater Russia, launched five years ago and heavily invested in oil, mining and gas companies, was a topperforming fund in 2009, soaring by 107 per cent. Alliance RCM BRIC Stars had another great year with an 80 per cent surge.

great year with an 80 per cent surge.

Can they keep it up? As the developing world continues to grow, demand for raw materials grows too – which might be a case for backing JP Morgan Natural Resources, up by more than 600 per cent in the past decade.

Virgin Money's Investor Intentions Index says emerging markets pushed UK shares to second place in advice given by financial advisors during 2009, but some doubt this surge can be maintained. In any case, investors bruised by 2007-09 might choose safe funds for 2010, rather than those set to soar.



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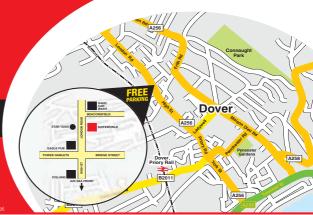
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Twelve ways

BY JEREMY GATES

MANY families who cut back on spending in 2009 on the assumption of recovery in 2010 may already be having a rethink, and are looking for fresh ways to prune the budget after warnings another 250,000 jobs could go in the new year.

Unemployment could hit three million by mid-summer, says the Chartered Institute of Personnel Development (CIPD) - partly because of rising inflation and the rise in VAT. Counting the pennies this year could be more important than last.

"People should review their finances on a regular basis and the turn of the year is a great trigger to do just that," said Clare Francis at moneysupermarket.com.

"For those suffering an extra financial hangover from the festive period, recovery will be quicker in 2010 if significant savings are made."

Ms Francis estimates an average household could save £4,000 a year, simply by getting the cheapest deals in those areas of spending few of us can avoid, like mortgage repayments and energy bills.

Here are a dozen spending checks which any household can make.

1. Mortgages - use low interest rates to overpay your mortgage, while 'interest only' borrowers who switch to capital repayment terms with their current lender may be surprised by savings in the long-term.

Robins & Day

Moneysupermarket.com estimates that somebody paying an extra £50 per month on a capital repayment could save £40,000 over the 300-month life of a mortgage.

Andrew Hagger at Moneynet.co.uk points out that switching lenders might not be worth it for those with small loans, because of the hefty fees incurred. Above £70,000, though, it might be worth looking at cheaper fixes, including a Leeds BS five-year fix at 4.75 per cent or Mansfield BS's two-year fix at 3.59 per cent.

Don't linger on a Standard Variable Rate

(SVR) loan because rates are likely to rise this year. Someone with a £150,000, two-year mortgage at Coventry BS fixed at 3.5 per cent would save £2,278 against the average SVR rate.

2. Get the cheapest loan - Nationwide BS thinks many consumers with debts spread across credit and store cards, overdrafts and loans could save by consolidating the debts into its new personal loans costing a typical 7.6 per cent APR on £7,500-14,999 for up to five years, the rate being fixed for the full

term of the loan.

This undercuts the 7.9 per cent offer on £7,500-15,000 advances, with Nectar points, unveiled by Sainsbury's Finance.

3. Credit cards – if you can get your card debts accepted for a zero per cent balance transfer deal, there's a case for cutting the card up to ensure you don't make new purchases, possibly charged at 16 per cent.

4. Be a careful shopper – write down what you need before entering the supermarket, and you can easily save £20 per week, says Andrew Hagger at Moneynet.co.uk. That's worth £1,000 a year, which you can use to pay off debts elsewhere.



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im your budget

5. Home and motor insurance - comparison site Gocompare.com reckons 21 million drivers are missing out on cheaper cover. Also, only 19 per cent of consumers switched their home insurer in the last year.

Gocompare.com says its customers could save an average £211 by comparing policies from more than 120 insurers and brokers

A new deal from Direct Line offers 52 days of free cover on car insurance, while home insurance policies offer 12 months' cover for the price of nine, with a free home-emergency policy to cover call-outs, parts and labour on some domestic crises

6. Claim all available benefits - if family income is less than £40,000 and both partners work 16 hours a week plus, you're eligible for childcare tax credits worth hundreds of pounds, assuming the carer is registered with Ofsted.

7. Current Account – A&L, part of Santander Group, re-introduces its

£100 cashback for those switching to its Premier Current Account from January 11. Other perks include a fee-free agreed overdraft for 12 months, free European travel insurance and 0.5 per cent credit interest, on condition at least £500 is paid in each month.

8. Maximise savings rates - the big institutions still need your cash, with Abbey and A&L kick-starting the new year with a range of fixed-rate bonds paying up to 4.1 per cent gross/AER on minimum £1 deposits invested for one year upwards.

9. Start saving for next Christmas –
Yorkshire BS is launching a 2010
Christmas saver account, branch-based and

postal, paying a fixed rate of 3.5 per cent gross on a minimum £10 deposit. The account will take a maximum £1,200.

Savers prepared to set aside £250 per month, can get five per cent from the Norwich & Peterboro' BS Family Regular Saver.

10. Energy bills - obvious ways to save, said Will Marples at uSwitch.com, include paying by direct debit, switching to dual fuel, and signing up to

an online plan which are about £300 a year cheaper than standard energy plans.

11. TV, telephone and inte

Moneysupermarket.com reckons bundling your TV, landline and broadband connections can save about £130 a year, compared with the cost of standalone products.

For a standalone line rental deal, www.Homephonechoices.co.uk's Primus Home Phone Saver package offers free evening and weekend calls to UK landlines for

£9.15 line rental per month.

12. Travel - If you know when you want to go, train travel needn't cost the earth. Advance tickets are available up to 12 weeks in advance, and are claimed to be the cheapest ticket

While bus passes are free for pensioners, railcards can lop a third from off-peak rail fares. Sign up for alerts from www.thetrainline.com to save an average 43 per cent on the price of 'turn up and go' tickets.

Many travel firms could go bust in 2010, putting your money at risk. The British Insurance Brokers Association (BIBA) recommends policies by Tokio Marine Europe, but Direct Line and AA Travel Insurance claim to offer protection against corporate failures.
• Unbiased.co.uk, which pro-

motes the benefits of independent financial advice, has a new financial calendar to help consumers plan their payments and spending. It can be downloaded free at www.unbiased .co.uk/financial-tools/financial-calendar.

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- KOS Media is offering a 50 per cent saving on the Remington Titanium microscreen3 shaver
- Maidstone Kia Motors in Maidstone is offering 10 per cent off all servicing
- FG Barnes Motors in Maidstone is offering a half-price MOT with full service
- KOS Media is offering an Inovalley digital (freeview) 7in LCD TV, integrated digital photo frame and radio alarm clock only £119.99 (inc p&p), RRP £149.99
- Northgate Alfa Motors in Canterbury is offering fixed-price servicing for cars three years plus, eg silver care, £139
- Village Hotel in Maidstone is offering a free glass of wine with your Sunday lunch throughout Jan and Feb in the Verve Grill
- KOS Media is offering six breathable, mothresistant protective clothes covers from just £12.99 for a set of six
- Mayfair Drives in Rainham is offering up to 50 per cent off flooring
- KOS Media is offering a saving of £80 on
- Ashford Orbital Motors in Ashford is offering MOTs for £34.15
- KOS Media is offering the Seiko ER9000 Oxford Reference Library for only £169.99
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FAMILY MATTERS: Parents must think carefully about how to provide for their children

By **JEREMY PASSMORE**

Thomson Snell & Passmore

MANY people want to provide funds for their children and grand-children, to help with all the varied calls for money they will experience during their younger years and into adulthood.

It is not always easy to know how best to structure any such provision. One wants to ensure that children have an appropriate degree of access to the monies, and that the structure serves to minimise the impact of taxes.

1. Bare Trusts — are arrangements where trustees are acting really only as nominees, with the beneficiaries having beneficial ownership of the monies.

Where funds are provided by grandparents, grandchildren can use their personal allowances for income tax and annual exemptions for CGT, which is likely to be better than if the monies were held by the parents or

Do you trust the children?

grandparents. If the funds are provided by parents, however, income tax is assessed on them until the children reach 18.

A disadvantage is at 18 the children can call for the money which belongs to them; because it might be spent unwisely does perhaps mean such trusts should not be over funded, to leave an 18 year old with too much to spend. While they are under 18, the monies can be used freely for their benefit, including paying school fees.

2. Discretionary Trusts – are used when the amount is more than would be appropriate for the children to take at 18; or where it is intended that the funds should be held to give benefit to the beneficiaries until a greater age such as 25; or where one wants to have the ability to favour some beneficiaries over others. Such trusts are very flexible and can target the benefit at the appropriate time.

A disadvantage is the trustees will need to

manage the funds and produce a separate tax return; with a bare trust the income is simply treated as belonging to the child and only a tax repayment claim will be needed. Furthermore, income tax rates for trustees are now high, with a 50 per cent rate from April.

The effect of this is mitigated if the income is paid out to beneficiaries who are non or lower rate tax payers. Accordingly it would normally be best to fund the trust at the sort of level where income being generated can safely be paid out, to avoid the trustees retaining income and suffering tax at 50 per cent.

Once again there is a difference if the funds are provided by a parent, with the tax assessed on the parent if the income is distributed; but if the income is accumulated, then it will be taxed at 50 per cent! So if parents want to get funds out of their estates, perhaps for IHT reasons, it would be wise not to invest to

produce a high level of income while the children are under age, although once they reach 18 the rules change and income paid out to the children is taxed on them and not their parent. 3. Provision by will – grandparents can bypass their children and set up trusts for grandchildren in their wills. The parents will probably benefit indirectly from the funds available and the trust can be drafted so the children's own personal tax position can be taken advantage of

This will not happen if the fund is below the nil rate band threshold, currently £325,000. If someone wants to set up a larger fund, then there are ways to avoid any IHT charge by giving the children a right to income.

The circumstances and requirements of families differ greatly; one needs to think carefully about what one is trying to achieve and to structure gifts to achieve that in the most appropriate and tax effective way.

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Open a new car savings account

BY **STEVE LOADER**

THERE may be a glimmer of light at the end of the recessionary tunnel, but is it too soon to think about a new car?

No. In fact, there was a strong argument for some of us to buy new wheels even in the worst depths of the downturn and those circumstances continue to prevail.

to prevail.

With savings accounts earning so little, you might make more by saving a huge wedge on a new car thanks to big discounts at the moment.

Fact is, there has been much hype about the Government-sponsored £2,000-a-time Scrappage grant scheme, but dealers have been knocking cash off cars for months – whether you have a 10-year-old 'scrapper' to trade in or not.

There are other deals that can be factored in too, such as zero or low rate finance.

And don't forget to ask for trimmings like a tank of fuel, car mats or further discounts on any add-ons you fancy.

Do your homework though to ensure you are not buying an unpopular engine or trim combination or, worse, a car on 'run-out' where production ceased a while ago.

After all, you don't want to trade your old gas guzzler for another just as thirsty or likely to depreciate badly.

Buy wisely though and your new vehicle could save on fuel, insurance, road tax and even depreciation, though cars always devalue unless they achieve classic status.

You can also afford to congratulate yourself for ditching something less efficient in favour of a modern and more ecofriendly model.

On the other hand, review your proposed part-exchange; a knee-jerk disposal and the cost of replacement, could be daunting even when judged against its high running costs for the next three years and eventual disposal when the market is more settled.

Budget

Road tax favours downsizing – gas guzzling limos or 4x4s face £950 a year road tax from April 1 next year – but this is still a small part of the motoring budget for most of us.

Many superminis currently sit in the lowest road tax band of £35 a year and though you might be tempted by new tax-exempt diesel eco models, just check the price against a standard version.

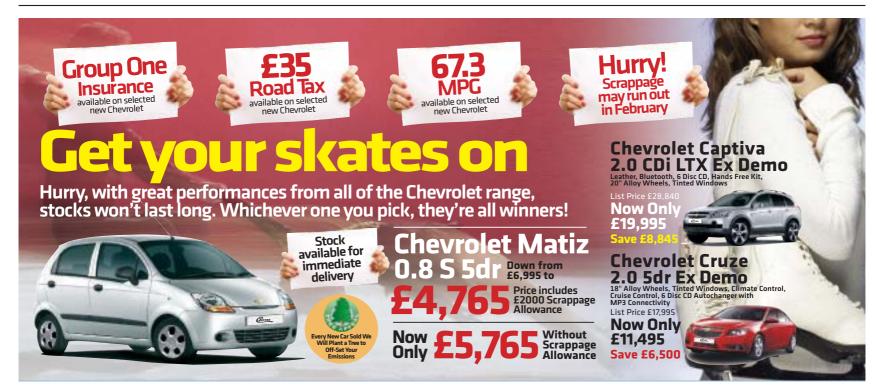
The eco supermini might save £105 road tax over three years, but how much will you pay upfront for it? A lot more and you might not think the driving experience worth paying extra for either.

Be aware too that from April 1, all cars emitting 130g/km or less will be zero-rated for tax in their first year on the road.

So, check out conventional equivalents of eco models and don't dismiss petrol power; the fuel is still cheaper and makes sense for lower mileage users, while emission and consumption levels are closing the gap on their heavier diesel equivalents.



TIME FOR A NEW ONE?: And how about one with a seven-year warranty like this Kia Ceed – all Kias now come with the same unique cover



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Essential guide to where you can save

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- Robins and Day Motors in Rochester is offering MOT from £29.99. Service and MOT from £119.99
- Canterbury Hyundai Motors in Canterbury is offering MOTs while you wait for £29.95
- Village Hotel in Maidstone is offering 25 per cent off the joining fee for the leisure club
- Cliftonville Tile Centre in Thanet is offering free adhesive and grout on all orders over 15 metres
- Mayfair Drives in Rainham is offering up to 50 per cent off paving
- Rare Breeds Centre in Ashford has a child goes free with every paying adult. Offer on now
- Ashford Orbital Motors in Ashford is offering servicing from £99.95 inc VAT, all makes
- Caffyns Tunbridge Wells Motors in Tunbridge Wells is offering half price MOT with service
- Old Sawmills furniture store in Ashford has an oak computer desk and chair promotion various sizes, styles and leather colours, plus free banker's lamp. Only £1,295

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TAX EXEMPT: Vauxhall has announced an improved Vauxhall Corsa, badged with its ultra-green ecoFLEX sub-branding, that is tax exempt thanks to just 98g/km emissions

Pros and cons of road tax savings

be clobbered by a £950 charge in the first year and £435 thereafter when the new scale comes into effect – the current tax for cars in this band is $\frac{405}{100}$

Curiously, due to inconsistent emissions data on older cars, these are taxed simply at £120/year up to 1,549cc and then £185 if larger – something of a bargain for owners of older 'gas guzzlers' if they can bear higher fuel bills, opt for a £1,500-2,000 LPG (liquid petroleum gas) conversion or cover relatively few miles. The higher charge increases to £205 after April 1.

ROAD TAX BANDS

Band A (0-100g/km of CO2) – £0
Bands B and C (101-120g/km) – £35
Bands D and E (121-140g/km) – £120
Band F (141-150g/km) – £125
Band G (151-160g/km) – £150
Bands H and I (161-180g/km) – £175
Bands J and K (181-225g/km) – £215
Band L (226-255g/km) – £405
Band M (255g/km plus) – £405

BAILEYS



£20-30 a year.

DON'T swap your current car just

On the other hand, Government efforts to tax 'gas guzzlers' off the road can further ease

the burden on your motoring budget if you

plan to downsize or go for a more fuel-efficient

Chancellor Alistair Darling eased the pres-

But Labour – and a Conservative government won't be any different due to existing agreements to clean up pollution – has said it will continue to drive down vehicle sizes and

emissions by using tough VED (Vehicle Excise

Duty) rates, based on CO2 emissions rather

than fuel consumption and applying only to

At present, you can escape paying anything if your car emits 100g/km or less and, from

April 1, this benefit will apply to any car with a 130g/km or less rating, within one year of

being registered. After that it will revert to

By the same token, anyone buying a serious

CO2 emitter discharging 255g/km or more will

sure a bit after an outcry induced by draconian rates due to be applied to larger cars... just as

the recession clobbered the economy.

cars registered after March 1, 2001.

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Smarter driving for better saving

BY STEVE LOADER

DOWNSIZING to a more fuel and tax efficient car must be just part of your recession-busting motoring plan.

The next stage involves smarter driving and journey planning and getting fitter by walking and cycling instead of using the car for short journeys – cold engines waste fuel and produce 60 per cent more emissions than warm ones.

Short trips also mean more servicing and engine wear – a moped or motorcycle might be a better option.

If you must drive, follow these tips from the Institute of Advanced Motorists and RAC Foundation:

- Plan your route to save strain on car and driver. Take the direct route – a sat nav can help – and go off peak if possible. Commuters should think about car sharing, Park and Ride bus schemes, or other public transport.
- Have your vehicle serviced regularly. Neglected engines waste at least 10 per cent more fuel and catalytic converters only clean emissions when properly maintained.
- Check tyres under-inflated tyres wear faster, waste fuel, are dangerous and contribute to a growing environmental problem. Check pressures weekly.
- Obey speed limits to save and stay legal. Feather the throttle at cruising speed; 56mph uses 25 per cent less fuel than 70mph and a smoother driving style saves fuel.
- Accelerate briskly without racing the engine pulling away too fast uses up to 60 per cent more fuel. Intelligent gear changes

at modest engine speeds can save up to 15 per cent in fuel.

• Reduce drag – remove roof racks and carriers when not in use and keep windows closed to avoid drag and wasted fuel. Remove unnecessary and heavy boot luggage and wide wheels and tyres that add rolling resistance. Air conditioning costs fuel too, so try to use the fan and vents unassisted.

• Buy green fuel and use less. Look for low sulphur 'city' diesel or cleaner petrol (low sulphur/aromatics). Consider converting to LPG (liquid petroleum gas) – half the price of petrol and with lower emissions.

- Think ahead there is no point rushing and then having to brake suddenly.
- Be a tank miser. Why fill the tank to the brim and burn more fuel carrying more weight than necessary?
- weight than necessary?
 Stuck in traffic? Turn off the engine after two minutes to save fuel and emissions.
- For more eco driving tips see Julie Maddocks' online video report at:

http://www.yourkenttv.co.uk/community.



ECO-FRIENDLY: Driving more economically can also add to the savings you make from purchasing eco-friendly models like the Skoda Octavia Estate Greenline (above) or Nissan's 'Swiss army knife' Qashqai (right) – the car that can be family a hatchback, people carrier, SUV and even 4x4 if you buy a flagship model

Dark Horses.



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Official Government Test Environmental Data. Fuel consumption figures mpg (litres/100km) and CO₂ emissions (g/km). Corsa 3-door SRi 1.4i 16v (100PS) manual: Urban – 40.4 (7.0), Extra-urban – 61.4 (4.6), Combined – 51.4 (5.5). CO₂ emissions 129g/km. Astra Sport Hatch Sport 1.4i 16v manual: Urban – 35.3 (8.0), Extra-urban – 56.5 (5.0), Combined – 46.3 (6.1). CO₂ emissions 146g/km.

BY **STEVE LOADER**

FUEL prices continue to be volatile – no help to drivers as Britain tries to claw its way out of recession.

The UK's biggest supplier of company cars reckons this also comes on top of motorists being suckered by costly motoring myths.

Lex Autolease associate director Chris Chandler said: "We own over 300,000 vehicles and some of the feedback we receive from drivers shows that a lot of bad habits have crept in, due to myths passed down from one colleague to another or through friends and family."

The firm's 'Myths Hit List' is:

'Premium fuel is good for your car every now and again'

It is only suitable for high performance cars needing superior fuel for efficient running – the higher cost is repaid by better mpg. Drivers using non-performance cars should stick to ordinary unleaded and diesel.

Another myth suggests supermarket fuel is poorer quality than that from oil companies' forecourts, but they often come from the same source, so you're paying more for the brand and any additives included.

It's best to fit your new tyres to the front axle' Actually, they should be fitted to the rear. More grip on the rear axle improves stability on slippery roads and could prevent a spin.

Drivers are also more used to worn tyres on the front, because most modern cars are front wheel drive and wear front treads faster than the rears; switching part-worn rears to the front maintains a balance that the driver is used to.

'Allow the car to warm up before driving off'

The engine will warm up faster, use less fuel and pump out less CO2 if you drive off immediately, rather than leave it to idle for a while. In winter, this also helps the car heater warm faster, though windscreens must be fully defrosted before setting off.

'Running the fuel tank near to empty helps to clean it'.

Motoring myths shattered – more savings pocketed





ON A ROLL: If you are buying two new tyres, they should be fitted to the back wheels say experts, as most modern cars are front-wheel drive, like the latest Vauxhall Astra and Mazda3 pictured here – new additions to the family hatchback sector.

Fuel tanks do not 'self-clean'. It is more likely that you will misjudge your next fill-up and risk seizing up your engine or other components; driving with little or no fuel can be almost as damaging to a vehicle as putting in the wrong fuel. Fill up as quickly as possible when your warning light appears.

'Filling up slows down your car'

Partially true. A heavy fuel load impacts upon fuel efficiency and braking distances, but accel-

eration and top speed is barely compromised by a full tank.

'No claims protection insurance protects my premium if I have a crash'

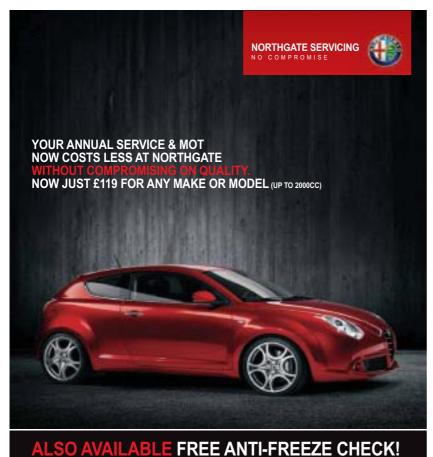
Standard insurances only protect the discount you would have received at the end of a claim-free year. If you have a claim, insurance companies can increase your overall premium, despite having a no claims protection policy, because you are an increased insurance risk.

Admittedly, the company has a vested interest in the final point:

'Leasing is more expensive than buying'

Many businesses and motorists fail to properly calculate the true cost of ownership. List price alone is a red herring, and ignores true running costs: finance, depreciation, maintenance and insurance.

All such costs can be better captured and budgeted through a lease deal.



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Last call for Scrappage?

BY STEVE LOADER

AFTER a stuttering start the Government's £2,000 Scrappage incentive accelerated into a big success last year.

So much so that the initial £300 million fund needed a 50 per cent top-up last autumn to avoid running out before the proposed end of the scheme in March this year.

But money is dwindling again, and it is difficult to read how the Government will react to another top-up or an extension.

It could be simply delaying a decision so that it can maximise the political mileage ahead of the spring general election, but it is also questionable whether the scheme does much for UK PLC or its balance of payments – foreign-based carmakers and their workforces have been the main beneficiaries.

So get your order in now before the cash



HIT: Scrappage made the frugal Hyundai i10 hatchback one of the UK's top sellers



NEW LOOK: Scrappage has tempted many people out of old cars and into sharp-suited affordable new ones like the Chevrolet Cruze

runs out if you fancy swapping your banger. The donor car must have been registered before August 31, 1999 and your name must have been on the V5 'logbook' for 12 months

before the date your new car order is placed. Carmakers like the scheme, though quietly annoyed that they would be expected to contribute half of each '£2,000 Government Scrappage grant' and that the Treasury would claw back some of its money through VAT on

But they have seen that they can use Scrappage to buy market share and keep car plants running through the recession, and some brands have been chipping in extra cash on top of their £1,000 per unit as well as more specification and zero per cent finance—though this is no big deal when interest rates

This also indicates how keen dealers are to

do business, so don't be despondent if you're not in a position to take advantage of Scrappage; with the exception of city cars and superminis, you should get a hefty discount on most new cars without a banger to scrap.

If you have been out of the car market for a while though, do your research. You will have heard that diesel cars now outsell petrol, but that is not the full picture.

They cost more, and the extra weight can be wearing and intrusive in the smaller cars most in demand now, and you need to cover many miles to recover the extra outlay.

Meanwhile, petrol is making a comeback with lighter, small capacity turbocharged engines able to deliver diesel pulling power and lower emissions.

You might also consider a hybrid, but these cost more and this must also be weighed against the mileage you intend to cover.

Essential guide to where you can save

- Northgate Alfa Motors in Canterbury is offering fixed price servicing for cars three-years plus, for example bronze care, £109
- Village Hotel in Maidstone is offering a free glass of wine or a pint with any main course in the Victory Pub
- KOS Media is offering a saving of up to £40 on Slumberdown Memory Foam Mattress Toppers
- FG Barnes Motors in Maidstone is offering £250 worth of accessories with Network Q purchases
- KOS Media is offering the Ewbank Evolution II for £24.99, save £5 on RRP
- Ashford Orbital Motors in Ashford is offering a winter check for £19.95 inc VAT, with free de-icer, ice scraper and screen wash
- KOS Media is offering a saving of £30 on the leader MD Electronic Typewriter – only £169.99
- Caffyns Tunbridge Wells Motors in Tunbridge Wells is offering an MOT for only
- Sink Ports kitchens and bathrooms store in Maidstone is offering 10 per cent off kitchens
- Maidstone Kia Motors in Maidstone is offering 10 per cent off all accessories
- KOS Media is offering a saving of up to £214 on a Denby Mist Dinner Set from only £99.99

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FUEL CONSUMPTION FIGURES IN MPG (L/100KM) FOR THE PICANTO RANGE ARE: URBAN: 38.7 (7.3) - 49.6 (5.7), EXTRA URBAN: 57.6 (4.9) - 67.3 (4.2), COMBINED: 48.7 (5.8) - 58.8 (4.8), OFFICIAL COZ EMISSIONS ARE: 137 - 114 G/KM. Warranty is 7 year/100,000 miles coverage plus 7 year/100,000 miles anti-perforation warranty (annual bodywork inspection required, for which a charge may apply). Terms and conditions apply. Price correct at time of going to press and specification is subject to change without notice. Model shown is Kia 1.0 Picanto 1 @ £4,635 On The Road (OTR) after deducting £2,000 Government and Kia Scrappage incentive. Government Scrappage incentive applies to cars or vans registered on or before 29 February 2000 only when traded in against new cars. Scrappage incentive applies or the vehicle care of the vehicle can dib e MOT'd and taxed. Terms and conditions apply. OTR price includes VAT at 17.5%, number plates, delivery, 12 months' Government Vehicle Excise Duty (VED) and Vehicle First Registration Fee. Metallic/mica paint is available for an extra £383 charge. Retail customers only. Subject to availability on vehicles registered between 01 January 2010 and 31 March 2010.

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yourmusic

Lovedays leading the way as Suburban Kings return

BY SIMON ROBINSON

THE monthly Suburban Kings club night returns next weekend with a Lovedays-led line-up.

The polished quartet will be joined on the Tap 'n' Tin's bill by Medway five-piece The Deccas, the highly-talented Archie Wah Wahs and teenage upstarts The Facades.

Usual Suburban Kings rules apply: the night will be topped off with club DJs, doors open at 8pm, entry costs £6. Drinks promotions help plug the band changeover periods.

While details of February's SK night have not been revealed, over-excited/incrediblyorganised-for-a-band The Ambience have started promoting their gig at the March SK night, pencilled in for Saturday, March 6.

Support comes from The Bela Lugosi Blues, formerly known as The Mind Without Maths. More acts will be revealed nearer the time.

The March gig will see Suburban Kings turn four. Promoter Matt Harvey said he was delighted with how the night had grown.

"I never thought we'd be doing it for more than a year, never mind four," he said. "It has become a bit of an obsession for me. I really enjoy doing the artwork and finding the best local new bands — hopefully before all the other promoters in Kent!"

Matt said picking a highlight from the four years would be nigh-on impossible, but when pressed he said: "I guess the most notable act to have played is just making it big now, Ellie Goulding. She played for us more than two years ago and has just won a Brit award and been named one of the ones to watch for 2010



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Canterbury-based singer-songwriter
Lucy Kitt plays Laurel Canyon



Dover-based funk grunge-rock band



TOP FIVE KENT GIGS

1 Gristlefridge - Unbreakable (from Whitstable)
2 We Are Tides - Mice and Men (from Canterbury)
3 Gristlefridge - The Drunk Song (from Whitstable)
4 Shelta - Beautiful Girl (from Bexley)
5 The Flack - Forget Me (from Deal)

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Smoke Fairies and Kid Harpoon.'

signs of running out of steam.

SuburbanKings.

Four years in, Suburban Kings show no

"This year we're looking at putting on more of the same nights," said Matt. "I'm really

excited about a new band called Facades and

"It'll also be interesting to watch the continued rise of other top local bands, like

For information, go to www.myspace.com/

solo singer-songwriter Natalie Evans.

Onlookers and The Bela Lugosi Blues.'

| | 15-May | 22-May | 29-May | 5-Jun | 12-Jun | 19-Jun | 26-Jun | 3-Jul | 10-Jul | 17-Jul | 24-Jul | 31-Jul | 7-Aug | 14-Aug | 21-Aug | 28-Aug | 4-Sep |
|----------------------------|--------|--------|--------|-------|--------|--------|--------|-------|--------|--------|--------|--------|-------|--------|--------|--------|-------|
| Villa Isis BB | £239 | £239 | £270 | £277 | £304 | £311 | £321 | £321 | £328 | £338 | £345 | £355 | £355 | £345 | £355 | £334 | £344 |
| Mayfair / Metropole HFB | £393 | £400 | £417 | £445 | £465 | £465 | £489 | £489 | £489 | £527 | £527 | £537 | £537 | £527 | £537 | £509 | £519 |
| Norfolk BB | £260 | £260 | £277 | £284 | £325 | £325 | £335 | £335 | £335 | £345 | £345 | £362 | £362 | £359 | £369 | £362 | £365 |
| Runnymede Court | £323 | £340 | £340 | £340 | £360 | £381 | £391 | £391 | £391 | £401 | £429 | £439 | £439 | £429 | £439 | £439 | £435 |
| Flight only | £99 | £99 | £109 | £109 | £129 | £129 | £139 | £139 | £139 | £149 | £149 | £159 | £159 | £149 | £159 | £159 | £169 |
| No of seats available | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 48 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 | 50 |

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yourtimeout

YOUR TV REVIEW

BY **HAYLEY ANDREWS**



E4, 9pm, Monday

GLEE is an American-born musical television series that has US audiences captivated, gripped and addicted.

Now it has come to our screens courtesy of E4 and it seems it's our turn to be wowed.

A 'glee club' is a show choir that performs jazzed-up pop songs and show tunes, often accompanied by

choreography.

Glee is set at the fictional William McKinley High School in Lima, Ohio, where Spanish teacher Will Schuester (Matthew Morrison) takes the failing club, which is attended only by a handful of misfits and geeks.

Funny, abrasive and absolutely adorable, each episode is interspersed with relevant musical numbers.

The plots resemble those of soap operas, but Glee stands out from other shows of its genre because of its quirky sense of humour, which makes light of topics that other dramas might get in a flap about.

The characters are wonderfully awkward, likable and in turn ridiculous. Many are pretty clueless and even the bad-guy characters have some spark and life that makes you want to watch.

Jane Lynch plays the school's drill sergeant-style cheerleading coach Sue Sylvester, with quips like "I will go to the animal shelter and get you a kitty cat. I will let you fall in love with that kitty cat and then on some dark, cold night I will steal away into your home and punch you in the face" and "I will vomit down your back".

You can't help but laugh at her delightful nastiness.

Taking the show seriously is a mistake. Glee is not another High School Musical and is far from the



SCHOOL'S OUT: E4 have taken Globe Goldennominated Glee and brought it to UK screens

disaster that was ITV's Britannia High; rather it is a parody of such

When gloomy EastEnders and tired Corrie are bringing you down, this serves as a tonic. It's deliberately cheesy, purposely cringeworthy and mocks high-school politics.

The show is a celebration of individuality and of the misfit, which in the age of perfect-people Gossip Girl is revitalising and delightful.

The fact the series was nominated for four 2010 Golden Globe Awards tells you more than I can.

Anything uplifting in today's grey society is more than welcome, if you ask me.

Fans of Glee are referred to as 'gleeks' and, as a self-confessed gleek, I would advise you to test the water.

Just don't overanalyse - take it for what it is and enjoy.

YOUR WEEK'S HOROSCOPE BY RUSSELL GRANT





AQUARIUS (Jan 21-Feb 19)

IT'S important to trust your instincts when it comes to a creative project. Although it might seem weird, it is compelling. Who cares if it hasn't been tried before? Your initial attempts will be disappointing, but keep going. You'll learn some-thing new with each try.

• To find out more about what the stars have in store call Russell on Aquarius 09067-531762

TAURUS (Apr 21-May 21) MAKE arrangements to

go on a long-distance trip. Last year you craved excitement and adventure. Unfortunately, you had your nose stuck to the grindstone. Now you have a great opportunity to escape. You could find a terrific deal that will allow you to take an extended break.

• To find out more about what the stars have in

store call Russell on Taurus 09067-531753



LEO (Jul 24-Aug 23)

GETTING specialised or technological knowledge will improve your employment prospects. As a general rule you prefer to focus on the big picture. This has gotten you to a certain level, but now you're ready to move to higher ground. This requires getting better qualifications.

• To find out more about what the stars have in store call Russell on Leo 09067-531756



SCORPIO (Oct 24-Nov 22)

YOU will get fame and acclaim for your ideas.

Normally, you prefer to sit in the shadows watching how things grow and develop, but now you're ready to take centre stage. Be ready to face-off with a stubborn man who thinks his methods are superior to everyone else's.

• To find out more about what the stars have in store call Russell on Scorpio 09067-531759

PISCES (Feb 20-Mar 20) YOU have a tendency to cut yourself off from the group when you become depressed. Joining a group project will restore your self-confidence. It's flattering to see people respond so

people love the way you inject humour into the proceedings. • To find out more about what the stars have in store call Russell on Pisces 09067-531763

well to your ideas. Besides, most



indulge your sensual desires. • To find out more about what the stars have in store call Russell on Gemini 09067-531754



VIRGO (Aug 24-Sep 23)

FINDING an outlet for your creative talent is critical to your happiness. You're always looking for ways to be helpful to others. Now it's time to serve your own needs. If that means relinquishing some of your household responsibilities or relaxing your standards, so be it.

• To find out more about what the stars have in store call Russell on Virgo 09067-531757



SAGITTARIUS (Nov23-Dec21) IT'S time to sort out your

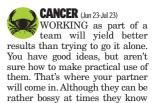
finances, as dreary as that sounds. You've never been especially materialistic, which is admirable. Still, there are people relying on you for support. The simple act of getting your affairs in order can be of tremendous benefit to those closest to you.

• To find out more about what the stars have in store call Russell on Sanittarius 09067-531760

ARIES (Mar 21-Apr 20) THINK up some strategies to boost your career. Meeting with an executive can have exciting results. Going back to school, getting a license or attending a job fair will get the ball rolling. If you're going to

progress, you need to take matters • To find out more about what the stars have in store call Russell on Aries 09067-531752

into your own hands.



what they're talking about. . To find out more about what the stars have in store call Russell on Cancer 09067-531755



family will be thrilled. • To find out more about what the stars have in store call Russell on Libra 09067-531758



CAPRICORN (Dec 22-Jan 20) TAKING a short trip will give your reputation an

unexpected boost. Maybe you'll get a chance to show off your creative ability. It's even possible you'll go on a job interview and make a favourable impression on the company president. This is just the sort of ego boost you need.

• To find out more about what the stars have in store call Russell on Capricorn 09067-531761

Calls cost 75p per minute. Service provided by g8wave London N7

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Fill the grid so that every column, every row and every 3x3 box contains the digits 1 to 9



6

5



5 6 5 6 9 6

CRYPTIC CLUES

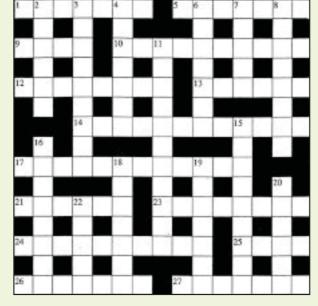
ACROSS

- 1 Fruity squelching? (7)
- 5 Why is he moving about? Because it is watery (7)
- **9** In Odessa, kirsch, alcoholic drink (4)
- 10 Nothing more than a religious rite in California (10)
- 12 Servicemanís order, duck (8)
- 13 Something that finishes everything found in Kendal latterly (3-3)
- 14 Informs Grant about changing from one medium into another (12)
- **17** Provider of power in a flash? (5,7)
- 21 Coming round with reference to some pithy sayings (6)
- 23 On which one must pay one's way (4,4)
- 24 Leader's joint office (10)
- 25 Extremely liberally included range of letters whilst averse
- 26 Record that is about Thomas' short summary (7)
- 27 State of the Empire? (3,4)

- 2 In the capacity of bacon producer taking round clam (6)
- **3** I am a toxic monstrosity that's self-evident (9)
- **4** No ahs with an unusual shout of praise (7)
- **6** He will welcome call to attract attention or call to exertion at sea (5.2)
- **7** Surrender profit (5)
- 8 Paying for various lettings (8)
- 11 Angry way with restless desire to do some needlework
- 15 Graduate confused royalty in chief magistrate(s office (9)
- **16** Enlisted, increased writing (6-2)
- 18 Doubly beastly fabric? (7)
- **19** Orbital path (7)
- 20 German tank Peter puts nothing on dropping round (6)
- 22 Test the heartless invader with choral composition (5)

SCRIBBLE HERE





OUTCK CLUES

ACROSS

- 1 Marked increase (7)
- 5 Loan (7)
- 9 Tot (4)
- 10 Valuing highly (10)
- **12** Discovered (5,3)
- 13 Attractiveness (6)
- 14 With great vigour (4,8)
- 17 Item of camouflage clothing (6,6) **21** Horselaugh (6)
- 23 Woody part that holds a nut (5-3)
- **24** In one continuous period (2,1,7)
- 25 Destroy completely (4)
- **26** Late day (anaq.) (3,4)
- **27** Boasted (7)

DOWN

- 2 Amnesty (6)
- 3 Active feminist movement (6,3)
- 4 Mesh (7)
- 6 Refuse orders (7)
- 7 Entrance halls (5)
- 8 Unremitting (8)
- 11 Recklessly wasteful (11)
- 15 Leaving without reporting motoring accident (3-3-3)
- 16 Flirt (8)
- 18 Stood on high (7)
- 19 Technical expertise (7)
- 20 Gag (6)
- 22 Flintlock musket (5)

LAST WEEK'S SOLUTIONS

SUDOKU SOLUTIONS No120

| 4 | 6 | 7 | 5 | 8 | 1 | 3 | 9 | 2 |
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| 5 | 7 | 2 | 9 | 1 | 6 | 8 | 3 | 4 |
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| 7 | 6 | 3 | 9 | 2 | 8 | 4 | 5 | 1 |
| 9 | 2 | 1 | 5 | 7 | 4 | 8 | 3 | 6 |
| 8 | 5 | 4 | 8 | 3 | 1 | 7 | 9 | 2 |
| 3 | 7 | 6 | 2 | 9 | 5 | 1 | 4 | 8 |
| 5 | 1 | 8 | 7 | 4 | 6 | 9 | 2 | 3 |
| 4 | 9 | 2 | 8 | 1 | 3 | 5 | 6 | 7 |

Answers to all of this week's guizzes can be found on our website

9 4 7 1 6 2

CRYPTIC SOLUTION No120

ACROSS: 1 Flight-deck 7 Body 9 Ebbw Vale 10 Squeal 11 Experiment 14 Redolent 15 Lyrist 16 Violet 18 Bulletin 20 Correspond 23 Stigma 24 Addition 25 Brer 26 Everywhere. **DOWN:** 2 Lobe 3 Gown 4 Trapeze 5 Eyespot 6 Kestrel 7 Blue murder 8 Diagnostic 12 Helicopter 13 Jolly Roger 17 To scale 18 Brocade 19 Lady Day 21 Itch 22 Four.

QUICK SOLUTION No121

Muzzle 22 Fusil. 16 Coquette 18 Towered 19 Knowhow 20 8 Constant 11 Extravagant 15 Hit-and-run Women's lib 4 Network 6 Disobey 7 Atria lady 27 Swanked. Down: 2 Pardon 3

Acorn-cup 24 At a stretch 25 Raze 26 Tea anything 17 Combat jacket 21 Guffaw 23 Treasuring 12 Found out 13 Beauty 14 Like ACROSS: 1 Upswing 5 Advance 9 Dram 10

Eastern and Coastal Keni **Community Services**

Do you want to find out more about your local provider of NHS Community Services?

A Board Meeting held in public will take place on: Thursday 28 January 2010 starting at 2pm

Triangles Community Centre, Poulton Close, Dover, CT17 0HR

Prior to the Board Meeting, the following activities and information will be available:

- . 10am 12pm. An interactive display of information on our healthcare services and a chance to meet local clinical staff
- . 10am 12pm. A demonstration of our new website and DVDs showcasing our services.
- * 12:30pm 1:30pm. A chance to question senior NHS staff on a 'Question Time' panel
- . Copies of the Agenda and papers will be available on our website, please visit www.eckcommunityservices.nhs.uk

For questions relating to the agenda please contact:

Pauline Gardiner

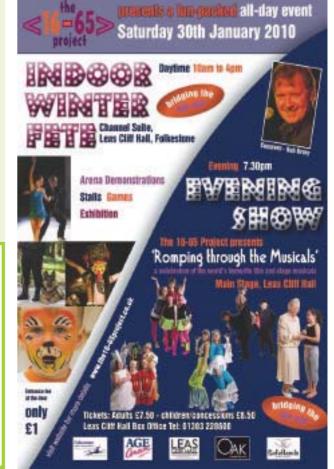
Corporate Services Manager

Tel: 01227 795037

Email: pauline.gardiner@eastcoastkent.nhs.uk

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If you become unwell or are injured this winter,

a range of NHS services exist to help you get well. Choosing the right one will ensure you receive the best possible treatment, allowing in-demand services to help those in most need.

A&E When and Why? Emergency services are very busy. They should only be used in very OF serious or life-threatening situations. 999 When and Why? Minor Use your local minor injuries unit or walk-in centre if you need medical treatment or advice which does not need a visit to A&E or Injuries a medical appointment. For details of your local minor injuries unit Unit or walk-in centre call 0845 46 47 or visit www.nhsdirect.co.uk Make an appointment with your local GP surgery when you have an illness or injury that will not go away this winter. For details of your nearest GP surgery call 0845 46 47 or visit www.nhsdirect.co.uk GP When and Why? Visit your local pharmacy when you are suffering from a common **Pharmacist** winter health problem which does not require being seen by a nurse or doctor. For details of your nearest pharmacy call 0845 46 47 or visit www.nhsdirect.co.uk When and Why? NHS Contact NHS Direct if you are ill and have any questions about health. The service can also help you to find health services in Direct your local area. When and Why? Self-care is the best choice to treat very minor illnesses Self-care and injuries. For advice on self care call 0845 46 47 or visit www.nhsdirect.co.uk





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yourkentdating .OOKING FOR ROMANCE? TRY ONLINE... www.people2people.co.uk/kos.asp





Alerts & Matches

FAMILY ORIENTATED Fastbourne

based woman, 39, 5ft8, slim/medium build. I'm a single mum, and enjoy

cooking, music, family life, If you like

the same, get in touch! Box 464034

AN AFRICAN DIAMOND 38vr old African girl, likes cooking, going out, watching films and dancing, seeking a loving and caring boy for companionship and more. Box 446676 •

DON'T LET ME DOWN Pretty,

black female, 38, 5ft4, like football

socialising and cooking, looking for a loving and caring male, 38-42, for a LTR. Box 446684 ① EASY TO LOVE Lovely African

female, 39, 5ft4, likes football, social-ising, cinema, and cooking, looking for a loving and caring male for a LTR.

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MMS - network charges ap

SHOW ME HEAVEN Black ladv.

38yr old, enjoys swimming, films and bird watching. Fairly new to the area, WLTM a male for friendship and maybe romance. Box 441608 •

CAN'T SMILE WITHOUT YOU CAN'T SMILE WITHOUT YOU Professional female, 41, 5ft, brown hair/eyes, likes country pubs and walks, looking for a gent, 42-55, to share a happy future with. Gillingham Box 462538 •

FOR A RELATIONSHIP? Shy but FOR A RELATIONSHIP: Stry Do. confident-once-known female, a mum, 40, likes socialising, tennis, walks, swimming; seeks gent with similar interests to find hopeful love with. Box 452106 & 45210

TLC ON OFFER Bubbly, happy, out-

going 41yr old female, enjoy life to the full, like writing, walking, watching DVDs, WLTM like-minded, happy-golucky, clean male for friendship and more. Box 459271

■

LOVE IS ALL AROUND Happy

go-lucky, bubbly Blonde, 42, blue eyes, hard-working, love outlings, look-ing for a nice, genuine guy for rela-tionship. Bromley Box 454517

A NICE BOTTLE OF WINE

Ashford, Box 460968

to your mobile.

Saving you both time and money
in your search for romance).



WOMEN seeking men

MAKE IT LAST Slim female 25

MAKE IT LAST Sim female, 25, 51°0, long brown hair and blue eyes, caring and social, likes clubs, cinemas, seeking a kind male, 30-45 for a relationship, Box 461558 @

MATCH OF THE DAY! Fun-to-be-with, blonde female, 25, 5fl2, a woman who loves forball! Enjoys going out and staying in, looking for a like-minded man, to be her soulmate.

Box 446949 bo

like-minded man, to be her soulmate. Box 446494 ♥
NOT YOUR BROWN-EYED
GIRL, BUT.. Bitue-eyed brunette, 27, 5fl.1, loves films, walking, darts, pool, singing, me timel Looking for honest guy with GSOH, to get to know. Box 880105 ♥
LOOKIN 4 A GUY WHO'S EASY
ON THE EYE! 25yr old female, 5fl8, medium-cury build, NJS, enjoys reading, painting, cinema, walks, WLTM
all, attractive male, 23-32, for friend-ship, maybe LTR. Box 442644 ♥
FANCY A CUDDLE? Loving single mum, 29, shoulder length black hair, brown eyes, 5fl3, slim and saxy, part-lime carer, looking for reliable, loving male. Cantletbury. Box 444326 ♥
SOUND & GOOD? Social ladg y, 29,

SOUND GOOD? Social lady, 29, likes walks, swimming, vgsoh, like to meet a man, 30-55 for lots of fun. Brighton. Box 463984 •

Brighton. Box 463984 **1**IS ANYONE OUT THERE? 31yr old easygoing, independent female, WLTM cuddly fella to enjoy the finer things in life with, leading to LTR with the right person. Box 879931 **1**

the right person. Box 8/9931 **

A FAIRYTALE ENDING! Princess Fiona, 34, looking to meet her Shrek. 5ft8, short brown/blonde hair, blue eyes, large build, seeks romantic caring guy for friendship, maybe more! Box 877957 **

Description of the principle of the p

HOX 877957 • • • HORSES FOR COURSES.... Caring, Ioving, affectionate female, 30, 5'2", blonde, likes walking, horse riding, animals, seeks affectionate male, 30–40, for lasting, loving relationship. Box 384013 • HORSE FOR

HAPPY DAYS! Attractive, fun-loving female, 35, 5⁴⁴, size 12, dark hair with blonde highlights, tactile, WLTM intelligent, professional, attractive guy for a happy relationship. Tunbridge Wells. Box 308734 **① ②**FEAST YOUR EYES ON ME...

Lella Um Actes 28 poils 648.

Hello I'm Andrea, 35, petite 5f13, shoulder length curly hair, enjoys eating out, cinema and I'm looking for friendship and possible long term relationship Box 453039
■ SEALED WITH A KISS Petite lady,

SEALED WITH A KISS Petite lady 36, long hair, blue eyes, single mum, enjoys holidays, wining and dining, laughing, seeks loyal, loving man for friendship and more. Box 453079 STARRY NIGHTS Hello I'm Sarah, single mum from Kent, brown hair enjoy swimming nights in/out looking for a caring man to share the best thing in title. Box 878378 TAKE A LITTLE TIME Social lady, 41, 5'3", gsoh, likes family life, going out, cinema, walks, staying in, seeking a fun male for company. Sheerness. Box 461145 📦

thing in life. Box 878378

GROWN OLD WITH ME Single
mum, 37yrs old, slim build, honest,
kind and caring. I'm looking for LTR,
love and romance with nice guy in
Maidstone area. Box 860164
LOVE TO LOVE YOU Lovely
female, 36, 5ft4, medium/large build,
blonde hair, blue eyes, own house,
loves walking, going out, the usual!
Seeking male for long-term/serious
relationship. Box 438102

HISTORIC MEETING? Mum of
three, 36, long mousey hair, blue

three, 36, long mousey hair, blue eyes, interested in historical places, music, eating out, seeks kind, caring, genuine male 36-49, non-smoker, for LTR. Box 440693 **©**SEIZE THE DAY Loving female, 36, 5fd brown hair green eyes likes

offt4, brown hair, green eyes, likes socialising, staying in, seeks genuine male for friendship and more. Box 428666 **①**CUTE AS CAN BE Cute single

mum of four, 38, Kent-based, into most things, looking for friendship possibly romance. Box 897983 @ FREE AD placement, call: 0808 156 5339

COLLECT your messages: 0906 550 4335

YOU'RE THE ONE THAT I WANT Fun-loving lady, 42, 5ft, brown hair, green eyes, enjoy being out-doors, horse riding, pubs, cinema and sharing a nice bottle of wine, WLTM you! Box 865096

you! Box 865096

HELLO EVERYONE! Single dog-owner, 42, fun-loving, kind and loyal, likes meals out, weekends away, country walks, WLTM a non-smoking guy to share it all with. Seaford Box 454569 @

454569 **①**LIVE LIFE TO THE FULL Good-looking brunette from Kent, 43, 5ft10, likes bowling, eating in/out etc, looking for a good-looking guy, 35-45, with gsoh for friendship/relationship. Box 450348 **①**

ANOTHER CHAPTER Hard work-ANOTHER CHAPTER Hard work-ing PA, 43, single mum, grey-green-blue eyes, loves socialising and enjoy-ing life, seeks loyal, honest male to find love with. Sittingbourne. Box 461037 © DOES THIS SOUND LIKE YOU?

DOES THIS SOUND LIKE YOU?
Single mum, 42, from Ashlord, 5fl9,
dark hair/eye, likes wine bars, pubs,
days out and keeping fit, looking for a
caring and fun-loving gent, 5fl9+. Box
461129 ①
STAY TRUE Altractive, curry, single
rum, size 18, 44, kind, genuine, 55",
loyal, loving, seeking a man with similar qualities to share my life with. St
Leonards-on-Sea Box 461830 ②
SWEET AS HOMEY Petite, slim,
honey-blonde lady, 54" age 44,
enjoys the seaside and horse-racing,
looking for a dark-haired, genuine,
honest and professional man, 25-50
in Brighton. Box 458465 ②
HOW YOU DOING? Altractive,
curry single rum, 44, kind, genuine,
loyal and loving, seeking a man with
similar qualifies to share my life with.
St Leonards-on-Sea Box 459128 ① St Leonards-on-Sea Box 459128
LET'S SEE WHAT HAPPENS

Laid-back single mum, very bubbly, outgoing and intelligent, 43, enjoys ial life, drinks, meals, cinema, look ing to start afresh with someone new, easygoing and life-loving. Box 446102

O CENTER TO THE FULL Young-looking 46yr old female, 5ft4, slim, blonde, non-smoker, affectionate, loyal, caring, seeking a male, 40-45, up to 5ft7, to share life with. Ashford/Maidstone area please. Box 461938

Ashiora/Maidstone area please. Box 461938 © YOUNG AT HEART Young 46, attractive, fun-loving temale, looking for someone fit, handsome, intelligent, full of fun, sexy, Worldly Man to share everything that life has to offer. Box 884113 © ©

884113 • QA A REAL DIAMOND African lady, 47, honest, loving and caring, enjoy most things in life, looking for a male, 50+, for a LTR. Canterbury. Box

MAKE A DATE Friendly female, 48, blonde, blue eyes, medium build, likes most things, seeking a nice, genuine male 48-52. Canterbury. Box 460951

MY PRINCE? Dog love; into sports, walks, motorbikes, GSOH, female, 47, pretty, long dark hair, looking for knight in shining armourt East Sussex area. Box 872961 ARE YOU THE ONE FOR ME?

Caring, cute female, 46, petite, likes socialising, dancing, travelling, good food, seeking intelligent, loyal man 42-52 for love and TLC. Seaford. Box

FRIENDS & MORE!

TEXT LABIES OR LADS

Text KOS to 81188

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BE A FLIRT...

lady, 46, dark brown hairblue eyes, medium build, likes life, socialising, the seaside, walks, drinks, WLTM male to share a bottle of wine with. Box 444585 **①**ETERNALLY YOURS Easygoing

woman, likes most things in life; country walks, films, cinema, cooking. I'm 46, 5ft2, medium build, WLTM genuine, happy guy, easygoing and fun. Box 445635

■

STIMULATING COMPANY Blubbly, caring, single mum, 46, WLTM nice male, for good conversations, company, and maybe more. Box 396829 •

Box 396829 **(i) ANY TAKERS?** Divorced single mum, 49, 5ft4, animal lover, happy go lucky, likes quiet drinks and cinema, looking for a man for friendship, maybe a LTR. Ashford Box 464557

maybe a LTR. Ashford Box 464bb/

MAKE IT ENJOYABLE Pretty,
young-looking, slender woman, 49,
dark-haired seeks reliable gentleman, 25-49 for a loving relationship. Rochester. Box 460686 **① ②**

LAUGHTER, THE BEST MEDICINE Help me write my stand-up comedy routine! I'm 49, you'il need to make me laugh out loud and under-

stand observational comedy to make the grade. Box 892640 **①** the grade. Box 892540

JUST IMAGINE Petite, brunette, bubbly, friendly, easygoing single mum, 49, enjoys cinema, eating out, socialising, most things, WLTM genuine male, to see where life takes us!

Box 893562 **①**HERE AND NOW Outgoing lady, 50, enjoys walks along the beach, nights out and in with a quiet bottle of wine, seeks man to love forever. Box 449524 **① LOVELY BUBBLY** Short 51yr old

professional lady, likes history, films and reading, seeking a genuine gent, 45-58, with gsoh to enjoy evenings out, stimulating conversations and fun. Box 452311

Box 452311 **©**CARING & PROFESSIONAL
Female 49, 5fl4, long hair, silm build, likes eating out, the beach, travel, seeks a friendly chap, 48-55.
Hastings. Box 417100 **©**IT COULD BE US Happy-go-lucky lady, 53, 5fl3, silm, blonde-brown hair, blue eyes looking for a tall, honest guy, for love and laughter and happy times. South Kent. Box 464601 **●**WOULD LIKE TO BE HAPPY

WOULD LIKE TO BE HAPPY

LOOKING for someone who eniovs the

Looking for someone who enjoys the simple things in life; wind and rain in my face, 53, red hair, warm holidays love mowing the lawn. Box 860558 **Q** DO YOU HAVE THE BRAINS & THE LOOKS?! Professional, attractive female, 54, enjoys the country-side, gardening, keeping fit, reading and live music, looking to meet an attractive and intelligent man for a

REPLY to an ad. call: 0905 211 0651

REPLY by Text

You can choose to text the member's 6-digit box number followed by a space, then your message (max of 160 characters) and send to **82250** e.g. 654321 Hi my name is... Standard network rates apply to send messages. Successfully forwarded messages cost £1.50 per message.

LET'S SEE WHAT HAPPENS!
Smart petite lady, 56, 5ft4, tall, blonde hair, green eyes, likes restaurants, theatre, cinema, travel abroad; seeking happy guy with similar interests.
Box 448795

Box 448795 W

MAKE A NEW FRIEND Fun-loving lady, 58, 5f14, dark hair, single mum! Likes countryside walks, reading, cooking and cosy nights in, seeks similar male. Folkestone. Box 460420

NOTHING VENTURED,
NOTHING GAINED Young-looking
60yr old lady from Gillingham, looking
for a male for company and good
times. I love animals and dining out.

Box 463495
LOTS OF HUGS Positive woman, 60, independent but sociable, I'm 5t4, red hair/green eyes, slim build. Hythe, enjoys art and walks, seeking similar, intelligent man, lively, reliable Roy 464/02

similar, infelligent man, lively, reliable. Box 464002
PISCES OR CAPRICORN? Starstruck lady, 59, 5ft3, medium build, blonde, blue eyes, likes swimming,
holidays, the sea; WLTM tall man with
god heart for love. Box 448240
MAKE ME LAUGH, MAKE ME
YOURS Good-humoured lady, 59,
medium build, long dark hair, likes
socialising, music, dencing and walking, meals in and out, WLTM similar
male for love. Box 452450
BE YOURSELF Outgoing lady,
active, 60, tolerant, open-minded,
doves life animals, and genuine people, seeks a sincere man for
ormance. Margate. Box 865760
MUSIC TO MY EARS Hi my
name's Christine, 59, 59°; sim build,
wear glasses, likes live music, theatre, playing darts, looking for siim
build male, for triendship, possible
more. Box 419914
WALKS ALONG THE COAST

more. Box 419914

WALKS ALONG THE COAST Honest & sincere lemale, 58, tall, GSOH, loves country pubs, coasts, cinema, seeking a man who's a match for me with GSOH for relationship. Box 441622

BRIGHTENING UP Cuddly lady, 61,51fb, blonde, likes swimming, country pubs, cinema and much more, WLTM tallish single man to hopefully brighten each others lives. BOX 870214 0 DONLY LOVE Class 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1

to share ille wifn. Box 883791 ⊕ €
SIMPLE PLEASURES Hi there,
I'm a 61yr old lady, blonde hairigreen
eyes, medium build. I love dancing,
walking by the sea and WLTM like
minded gent. Box 459467 ⊕
LOVE ME Do Loving and caring
lady, 63, 5ft3, brown hair/eyes, likes
most things in liel, boking for a caring
and considerate male for friendship,
hopefully a LTR.Margate Box 460082
●

FIGHTING FIT? Very young 64 year old lady, many interests, loves socialising, walks, music, dogs; seeks intelligent, unpretentious ex-forces/fireman male? For committed relationship. Maidstone. Box 462717

ion, 6ŏ-68. Box 450581 **(i)**LET'S FALL IN LOVE Lovely female, 65, 5ft2, enjoys walking, b watching, cinema, theatre and red wine, seeking a male companion t share life with. Box 444763 **(i)** Women

seeking women

TRUE ROMANCE Fun loving lady, honest, sincere and trust-worthy, 41yrs old and looking for fun, maybe romance with an honest, sincere woman, likes nights in/out etc. Whitstable. Box 464494 ①

LET'S FIND OUT! Hi, I'm a fun-lov-ing, kind, passionate lady, 44, 5ft5, with a wicked sense of humour, looking for friendship and what ever evolves from there. Kent. Box 877446

TABLE FOR 2? Homely type woman, 50, looking for a similar female. I'm 5ff5, salt 8, peppa hair, I'm honest and trust worthy and looking for the same. Hastings. Box 455737



MEN seeking women HERE FOR YOU Decent outgoing lad, 19, likes sports, keeping fit, drinks with mates, meals, holidays, travel, theatre...seeking similar girl for loving romance. Box 455724 1

loving romance. Box 455/24 ♥ MAKE A DATE Canterbury chap, 28, wicked sense of humour, caring, cuddly and open-minded seeks companionship and more. My perfect evening....sofa, movie, choccies, a bottle of red. Box 863208 ♥ ②

GET BACK TO ME! Canterbury male, 30, 6ft, dark hair and blue eyes, good looking, laid-back, honest, reliable, GSOH, seeks similar lady for fun, friendship and more. Box 460229

LET'S BE HAPPY TOGETHER Professional male, 32, 6ft2, medium build, likes golf, football and snooker, WLTM a female with a great personality for everlasting happiness. Box 446121 ①

445121 **①**HURT NO MORE Honest sincere male, 35, 6tt, blonde hair/blue eyes, slim, likes the usual pubs, clubs, meals, golf and films, seeks fun lady for honest relationship. Aylesford. Box 462686 **①** TAKE THE PLUNGE Slim, sporty

male, 35, 6ft, blue eyes, blonde hair, likes sports, football, pubs, clubs, romantic night in/put, seeking a caring lady for a ltr. Aylesford. Box 460136 **①**ENDLESS LOVE Athletic male, 35,

5ft9, professional, looking for a fun, lively and outgoing female to enjoy life with, gsoh is a must! Box 863555

OTTLE OF WINE Hi there, I'm an easygoing male, 35, 5ft9, medium build, brown hair. I'm based in Brighton and enjoy seeing friends, drinks, cinema, walks. Box 450165

JUST ASK Fun-loving male, 36, looking for real friend to share good times with, and maybe develop beyond. Maidstone. Box 863863

SEEKING MY MATCH Single dad, 39, 6ft dark hair, nice looking, loyal, honest, separated, looking for a loving, honest, fun-loving lady. Eastbourne Box 458980 • FULLY HOUSE TRAINED!

FULLY HOUSE TRAINED! Happy-go-lucky divorced single dad, 40, slim/medium build, 6ft, dark hair, love motorcycles, family time, cook-ing, WLTM female, prefer single mum, to enjoy life with. Polegate Box 864778 €

BEING WITH YOU I'm an honest, **DEING WITH YOU** I'm an honest, easygoing, young-looking, fit male, 40s, 5ff9, love live music, eating out, theatre, cinema and pubs, seeking a like-minded female. Box 893760 **⊕**

MAKE YOUR MARK Hi I'm Mark. 40, 5ft8, brown hair and eyes, fit, not ugly, mature, honest, WLTM someone trustworthy and caring. Box

5ft8, brown hair and eyes, fit, not ugly, mature, honest, WLTM someone trustworthy and caring to settle down with. Box 448377 SO HAPPY TOGETHER Single

male, honest and caring, 5'6" non-smoker, 41, likes football, tennis, walks, music, the simple things in life would like to share them with you.

Box 462848 ©
HOW ABOUT TODAY? Looking for love and relationship with nice, genuine woman. I'm male, 42, 518 brown hairblue eyes, enjoys cycling, films, eating in and out. Kent. Box 463958 ©
STARTING ANEW Professional 42 year old receptily separated after a

year old, recently separated after a 23 year marriage. Likes the finer things in life, looking for someone who wants a relationship. Kent area. Box 865841

BROWSE and listen line: 0906 753 3093

HELP required with service? 0871 220 9205

THE REAL THING Happy-go-lucky, fun-loving male, 42, 5ft9, brown eyes, medium build, likes nights out/in with a can of coke, seeking similar female for companiorship, Box 441762 0 BE THERE NOW Old romantic, loyal, honest, 43, 5ft7, brown hair, bule eyes, likes most hings, WLTM female to settle down with and find love Box 44211 0 0 0

female to settle down with and find love. Box 43-110 • Q:

FALL FOR ME Single male, dark hair, blue eyes, 56' 44, easy going, loving, likes cooking, holidays, music, countryside, cinema, seeking lady 34-57 for a loving relationship. Ashford. Box 464746 •

or us a loving relationship. Äshford.
Box 464746

COSY NIGHTS Male, 45, divorced,
2 sons grown up. Im of slim build,
with brown harrieyes, attractive. I like
walks, socialising, meals out etc.
Hastings, WLTM genuine lady, Box
458979

HI LADIES Young 47 year old chap,
single, 6ft I, slim/medium build, easygoing guy, thoughtfu, quiet, fit, looking
or a similar lady for friendship, and
hopefully lasting relationship. Box
449480

TRY ANYTHING ONCE T-1

449480 TRY ANYTHING ONCE Tall chap, 44, medium build. Interests: walking, reading, swimming. I would love to meet a nice, honest and caring lady. Box 444566 TO

Box 444566 **@ Q**SHARE THE GOOD LIFE
Professional male, 45, own home/car, likes cinemas, weekends away, the coast, a BBQ and good wine, looking for friendship, hopefully more. Box 426820

426202 ON LADY Active guy, young 47, professional, likes theatre, the countryside and photography, loves travelling, hoping to meet a mature warm hearted lady for life-long omance. Sittingbourne Box 860916

GAINING CONFIDENCE 47yr old chap, Brighton based, have my own company and I enjoy most things in life, seeks a fresh start with a genuine local lady. Box 463623 local lady. Box 463623

GET BACK TO ME Good looking
divorced man, 48, 6ft, likes keeping in
shape, loves music and gigs; seeking
slim lady, 30-40, relaxed, laid-back, for
hopeful good relationship. Hythe. Box
46/338

AGOS38

SHARE LIFE Kind, caring male, 50, 51f5, I love music, films, sport, looking to meet someone to enjoy life, hopefully a nice, genuine lady in the chatham area, Box 464728 ◆

SENSE OF HUMOUR A MUST
Very young looking male, 52, slim, brown hair and eyes, 57, looking for a nice young lady over 30 for romance and good times together. Box 860086

romance and good urnes togener. BOX 860085 LOVE AND LAUGHTER. Male, 55, 6ft, good sense of humour looking for a soul mate and best friend as well as a lover. Must be single and honest. BOX 863979 ☑ FIT LADY WANTED Canterbury area. I'm male, 54, 5ft9, fit and active, attractive. I'm outgoing with a GSOI and enjoy meals out, nights in, ani-mals, female company! Box 464416 ☑

PATIENCE AND UNDERSTANDING Understanding, caring, single, 54, male, 5f1f1, medium build, grey hair, enjoys beach walks, cinema/lheatre, bowling, darts, looking for lasting relationship. Canterbury. Box 462892 ①

LIVE LIFE TO THE FULL Divorced guy, 6ft tall, attractive, fit, 56yrs old, likes nights in and out, boats, animals, meals out, WLTM lady in the Maidstone area. Box 459244

ADVENTUROUS, TACTILE & FRIENDLY Male, 53yrs, 6ft, likes the coast, countryside, good food and wine, seeks fun female, 40-58, for friendship and love. Box 703563 HAND IN HAND Easygoing man, 57 would like to meel sympone to 57, would like to meet someone to share good and bad times, finding that special person to be with soul mates. Box 861243

IT'S A SHORE THING Genuine

IT'S A SHORE THING Genuine male, 58, 510°, GSOH, simmendum build, like animals, cooking, beach/country walks, driving, WLTM loving, caring woman to share good times logelithe. Box 459280 €

FEELS LIKE HOME Self employed male, 54, tall, divorced, seeks lemale for friendshipt. Box 180307 LOVE ME, LOVE MY TROLLEY
LOVE ME, LOVE MY TROLLEY
LIR, dark, divorced male, 59, likes

LOVE ME, LOVE MY TROLLEY
Tall, dark, divorced male, 59, likes
most music/dining out/cinema, seeking female to share my Tesco trolley
for triendship, hopefully
more...Collette, please call
again..leave contact details! Box
444251 ©
SINCERE male, 55, seeks genuine
loving female for friendship and possible relationship. Box 710294 ©
NATHE SMOBELINE Editing trop.

ON THE SHORELINE Retired pro-

ON THE SHORELINE Relired pro-tessional, 63, happy, confident, GSOH, enjoys gardening, cooking, golf and sunshine walks, looking for a slim non-smoking lady to share nice times. Margate. Box 461121 @ PLAY YOUR HAND Young 64 year old widow, 5f17, still working, likes poker, pool, fishing, inema and holi-days! Seeks lady who needs loving TLC and soulmate. Stitingbourne. Box 464651 @ WHO COULD ASK FOR MORE? Caring sepsitive male 6f/s loves?

Caring, sensitive male, 60's, loves many kinds of music, dining out, evenings indoors, seeking the right lady for a ltr. Hastings. Box 463

GREAT SENSE OF FUN Ca **GREAT SENSE OF FUN** Caring, sensitive widower, mid 60's, 5ft10, slim build. Seeking a lady to share dining out, trips out and good times, companionship could lead to more...Maidstone. Box 862041
GET TOGETHER Single male, slim

build, 5'10", 12 stone, seeking a slim lady, no ties, 35-50 for a fun relationship. Box 463644 **①** Men

seeking men

100% GENUINE Straight acting/looking guy, 31, down to earth, blond hair/blue eyes, toned, likes music, films, going out, looking for a nice guy for a meaningful relationship. Ashford. Box 464617 ©
MAKE THE MOST OF LIFE
Consider page 36, 6814 for bus halvo

Genuine male, 35, 6ft1, fair hair, blue eyes, toned body feminine, looking to meet an attractive guy for fun times and friendship. Box 861162

and thendship. Box 861162

FANCY A DVD? Caring gentle guy,
45, slim, 5tl9, short hair, looking for
guys in the Medway area for fun foremost and then whatever else follows.
Rochester. Box 459815

ENDLESS POSSIBILITIES Active

FOr sell went in furth, used shape.

52yr old man in fairly good shape, looking to meet a nice man for relaxation, conversation and good times. Box 452249 **①**

okoning for laisung relautorhip.

alton, conversation and good times. Canterbury, Box 462892

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PROPERTY NEWS

House prices up for sixth time, says bank

IN its latest survey of the UK housing market, Halifax reports that in December, house prices increased for the sixth consecutive month.

The rise took the value of a typical home to £169,042, up 9.4 per cent - or £14,552 - on the low of April 2009, and 1.1 per cent higher on an annual basis.

Taking the three-month-on-threemonth measure, prices rose for the second successive quarter; in the final three months of 2009, the average value of a home increased 3.5 per cent, marking the biggest quarterly jump since 2006.

The lender comments that significant interest rate cuts have "markedly reduced the burden of servicing a mortgage" and helped to stimulate demand, albeit from a low base.

However, Halifax expects house prices to remain flat in 2010 as prospects for depend on how the UK economy performs, and whether there is a significant

increase in the supply of properties.

By way of comparison, Nationwide recently reported that the average house price rose by 0.4 per cent in December, compared to a month earlier, to £162,103. According to the building society, the increase took the annual rate of gain to 5.9 per cent.

No repayment fee for **buy-to-let borrowers**

LANDLORDS with cash to spare will be interested in Bradford & Bingley's offer to waive early repayment charges.

From February 1 buy-to-let borrowers can pay off a capital lump sum, or redeem their mortgages early, at no extra cost.

A similar waiver proved popular last year and its reintroduction forms part of a strategy to wind down the mortgage books of both lenders, as they will eventually be liquidated.

For landlords temtped to remortgage, lettings agent Leaders has this week "a small but significant increase in buy-to-let mortgage prod-

However, proposals for the Financial Services Authority to begin regulating the sector this year could stifle recovery in what has become a severely contracted market.

According to Paragon Mortgages, the number of buy-to-let products available has collapsed to about 190, with 94 per cent of loans disappearing since the onset of the credit crisis



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Best-buy mortgage table shows rise in competition

BY NICK AMES

THE Alliance & Leicester, which has branches across the county, has been named the most consistently competitive mortgage lender during the final quarter of 2009, according to research by mortgage search software firm, Evaluate Technologies.

A&L replaced HSBC as the UK's most consistently competitive mortgage lender during the quarter, despite having failed to register any of its home loans in best buy tables during

Analysis

In the analysis, A&L achieved a score of 23 and beat off rivals including First Direct on 19 points, Woolwich on 15 and fourth with 14

However, Royal Bank of Scotland and subsidiary NatWest failed to put in a "best buy' appearance, as did Halifax and Cheltenham & Gloucester, said Evaluate.

Julie Speed, national accounts director at Evaluate Technologies said: "The changes taking place at the top of the best-buy tables indicate a good degree of competition in the mort-

"This is going to be key to supporting the property market in 2010.

"Brokers will have been particularly pleased

to see Alliance & Leicester's emergence, showing that lenders do value the intermediary



COMPETITION: Alliance and Leicester sealed the deal for the most consistently competitive mortgage lender

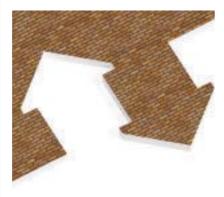
Meanwhile A&L, along with Abbey and Bradford & Bingley, is set to be re-named Santander later this year.

Santander, which is the second largest banking group in the world after HSBC, became a

household name in the UK when it acquired Abbey for £9.5 billion, back in 2004.

In July 2008, it acquired A&L and a few months later, it took ownership of B&B's savings business and branch network.

Unemployment to hit house prices



HOUSING analysts Hometrack expects the housing market in England to feel the effects of rising unemployment in the months ahead.

The housing intelligence firm is predicting a one per cent fall in the average cost of a home in 2010, despite a rise of 0.1 per cent in December, which followed on from a 0.2 per cent increase in November.

However, December also saw the number of potential buyers entering the market fall by 2.2 per cent, the first decline since January

This month's increase eased the annual rate of decline to 1.9 per cent.

However, Hometrack's director of research, Richard Donnell, is convinced that rising unemployment and slow growth in household incomes will take their toll next year. He concedes that a shortage of homes for sale will help to underpin prices, but expects demand to be the deciding factor in whether they rise or

Meanwhile, the Royal Institution of Chartered Surveyors is taking a more optimistic view and predicting a one per cent to two per cent rise in UK house prices in 2010, despite a "flat" employment market and continued caution among lenders.

According to the RICS, supply should continue to increase in the early part of next year but will struggle to keep pace with demand.

The body also estimates that transactions will rise from between 55,000 and 60,000 per month in 2009, to 70,000 by the end of 2010.

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- 2 bedroom apartment
- 2 bathrooms and private garden
- No chain



FOLKESTONE OFFICE HFP02339

- Two bedroom flat
- Two bathrooms
- Front and rear gardens, No chain



FOLKESTONE OFFICE HFP02270

- Large apartment in West End location Two bedrooms/Two reception rooms
- Study/Own private rear garden



FOLKESTONE OFFICE HFP03104

- Two bedroom terraced house
- Modern kitchen, new bathroom
- Lounge/Diner and garden



FOLKESTONE OFFICE HFP02870

- Two bedrooms
- Garage & Parking
- No chain



FOLKESTONE OFFICE

- HFP02738
- Modern 3 bedroom detached 2 Receptions, cloakroom
- En suite & garage/driveway



FOLKESTONE

FOLKESTONE OFFICE HFP02967

- 2 bed detahced bunglaow
- Garage and off road parking
 South facing rear garden South facing rear garden



FOLKESTONE OFFICE

- 4 bedroom semi-detached
- Good sized rear garden
- No chain



HFP03097

HFP02729

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- 3 bedroom maisonette

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Newly built

• Large rooms

One bedroom apartment

our sales are up



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- 4 Bedroom family home
- 2 Receptions, modern kitchenWell presented, call to view



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FOLKESTONE OFFICE HFP03145 3 bedroom semi detached Off road parking/garageRear garden, GCH, DG







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Three bedroom terrace Fully renovated

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3 bed end terrace

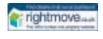
Large rear garden





HFP03121









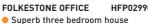
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- 2 bathrooms
- Garage and no chain



FOLKESTONE OFFICE 3 bed semi detached

- Needs modernisation
- Front and rear gardens



HFP02054



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Shared garden and no chain

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49



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- No chainGFCH
- 1 bedroom flat



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- 1 bedroom flat
- No chain
- GFCH



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HFP02894

HFP02937

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- 2 bedroom apartment
- private balcony
- retirement apartment



FOLKESTONE OFFICE HFP03053

- 6 bedroom terraced
- GCH/garden
- Conservatory



FOLKESTONE OFFICE HFP03146

- 3 bed semi detached
- Off road parking
- Close to train station



FOLKESTONE OFFICE

HFP03091

- 6 bedroom semi detached
- Off road parking Viewing advised



FOLKESTONE

- **FOLKESTONE OFFICE**
- 4 bedroom terrace
- Close to seafrontGCH & DG



FOLKESTONE OFFICE

- 2 bed retirement home
- No chain
- Good condition







FOLKESTONE OFFICE

- HFP03001 • One bedroom apartment
- Recently refurbishedNo chain



FOLKESTONE OFFICE

- One bedroom flat
- Fantastic views
- **Excellent condition**



FOLKESTONE OFFICE

- One bed apartment
- Walking distance to beach
- Off road parking



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- Metropole Court. The Leas
- Four bedrooms, two receptions
- Spacious entrance hall



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- Sea views and balconv

3 hedroom terrace

Private rear garden

GCH/DG

Parking and store room available



FOLKESTONE OFFICE HFP03089

- 3 bedroom apartment
- Sea views and no chain
- Fully renovated





- Three bedroom semi Conservatory
 Garage and d
- Garage and drivewa



Roof terrace

FOLKESTONE OFFICE

Lounge/dinerFitted kitchen

3 bedroom terraced house



FOLKESTONE OFFICE

- Industrial unit
- Off road parkingOffices, shower room, kitchen





Three bedroom semi detached

 Superb order throughout Vacant possesion



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Going throung re-furb



£129.995

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Whitfield £224,950

four bedroom detached nearly new home. One en suite shower room and two receptions, lounge, well maintained rear garden through double glazed French doors.

01304 207099



Romney Marsh £210,000

This semi detached house enjoys sea views to the front and is offered for sale with no chain. Lounge and dining room, kitchen, utility and store room.

New Romney 01797 363194



Dover £74,950

one bedroom top floor flat, lounge with kitchen area and double glazing. Lease, Maintenance and Ground Rent to be advised by the vendors solicitor.



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Romney Marsh OIEO £128,000 Modern two bedroom semi detached house, new kitchen and bathroom, double glazing, garage en

New Romney



Two bedroom end of terrace house. Accommodation includes lounge, separate dining room and fitted kitchen to the ground floor and bathroom to the first floor.

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Folkestone £184,995

This is a must view substantial four bedroom maisonette in the West End, with three reception rooms and two bathrooms. This property has versatile living accommodation

Folkestone Office

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Romney Marsh £169,995

Cul de sac position, two bedroom semi detached bungalow, garage, off road parking for several vehicles, double glazing, gas central heating, enclosed rear garden

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Countrywide

EYTHORNE

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OIEO £190.000



Folkestone 01303 259211

Tucked away in a delightful courtyard setting overlooking the ancient church, viewing is recommended of this deceptively spacious three bedroom family home.

The property is offered in extremely good decorative order throughout and the accommodation briefly comprises: Entrance hall, cloakroom/WC, fitted kitchen/breakfast room, lounge, conservatory, three bedrooms and bathroom. Outside, the property is approached across a private courtyard with allocated parking and a garage. To the rear is a charming courtyard garden.



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£140,000



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Detached house with four bedrooms in favoured village location with access to local amenities and train station.



The Property benefits from off road parking, accommodation comprises of an open plan Lounge/Diner, Kitchen Bellows including, 2 Bedrooms, Bathroom and an attic space.



This ground floor flat comprises: entrance hall, lounge, kitchen, bedroom and bathroom/WC. There is central heating and no chain.



First floor flat, entrance hall, lounge, fitted kitchen/diner, two bedrooms and bathroom/WC. There is gas fired central heating and the property is offered for sale with no chain.



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Four bedroom property boasting open plan kitchen/dining room, ground floor WC, family room, study/bedroom five, living room, garage with remote operated door (a rarity for the location)



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Deceptively spacious four bedroom semi like a 'showroom' inside, lounge, conservatory, kitchen/breakfast, two bathrooms, utility room, 47' x 30' rear garden, off road parking for two cars, double glazing and gas central heating.



Worth £165,000

End terrace cottage, living/Dining room, kitchen, rear lobby, two bedrooms, first floor bathroom, village of Worth, generous sized rear garden, workshop/shed, driveway to front. Double-glazing, gas-fired central heating.



Wingham £245,000

Well presented extended three/four bed semi det, sought after cul-de-sac location, spacious accom, living room, dining room, kit/breakfast room, DG, GFCH, driveway & garage. No Chain



Tilmanstone £169,995

Three double bedroom, study, bathroom, living room, kitchen/dining room, village location, off road parking, overlooks paddock to rear, UPVC double glazing and GFCH, front and rear gardens, spacious accommodation.



Sandwich £220,000

Popular location, three bedroom semi, well presented, garage and parking, DG and GFCH, living room, fitted kitchen, gfl WC, rear garden with stream dividing lawned access.



Nonington £369,000

A well presented detached four bedroom family home situated within the village of Nonington, living room, dining room, fitted kitchen, gfl WC, en-suites, double garage with quest suite/studio above, study. GD and GFCH.



Sandwich £239,000

A unique property situated in a popular area, handy for local amenities including excellent school facilities plus railway station—two bedroom detached with spacious conservatory, fitted kitchen, garage and driveway, double glazing and gas fired central heating.



Sandwich £179,950

Two bedroom ground floor apartment situated in popular Sandwich location, dual aspect living room, kitchen, shower room, communal garden, off road parking, GFCH, no chain



Eastry £139,950

Pretty one bedroom end of terrace cottage with living room, dining room, fitted kitchen, appliances to remain, ground floor bathroom, garden to rear. Popular village location. Ideal for first time buyer. No Onward Chain!



Ash £369,995

Four/Five bed det family home, spacious living accomm comp, hall, living & dining room, kit/break room, gll bath & sth bed/study, en-suite & family bathroom, DG, GFCH, GGE & ORP. Situated on popular village on a no thru



Sandwich £149,950

First floor apartment in the conservation area of Sandwich. Spacious hallway/dining area, living room, kitchen/breaklast room, bedroom, second room with en-suite shower used as study or occasional bedroom, bathroom, communal garden. This property is tenanted for six months – No Chain.



Walmer £199,950

2 bedroom detached bungalow, approx 100' rear garden, living room, kitchen/dining room with aspect over garden towards farmland, shower room. GFCH, DG, call now to view.



Sandwich £449,950

Something a bit special! This listed barn has been completely renovated to an extremely high standard combining original timbers and materials with a contemporary style using oak and glass creating a light spacious environment.



Preston £249,950

Immaculately presented, popular village of Preston, backing onto farmland. 3 bedrooms, plenty of parking, contemporary styled kitchen and bathroom, conservatory, wood burning stove, no onward chain. View now!



Eastry £199,950

Deceptively spacious four bedroom semi like a 'showroom' inside, lounge, conservatory, kitchen/breakfast, two bathrooms, utility room, 47' x 30' rear garden, off troad parking for two cars, double glazing and gas central heating.



Sandwich £215,000

Two bedroom property situated within a private mews style development, central Sandwich location. Fitted kitchen, living/dining room, gll WC, 2 beds and bathroom to the first floor and study/guest room with en-suite. Courtyard garden, garage, no chain.



Deal Offers Invited £295,000

Four bedroom semi detached character home, two reception rooms, kitchen breakfast room, gfl WC, off road parking, wealth of character, sought after location, no chain.



Tilmanstone £159,950

2 bedroom apartment within the exclusive Dane Court Manor, approx 6 acres of communal grounds, kitchen, bathroom with 4 piece suite, open plan living/dining room. Period features, Call now to view.



Stourmouth £129,995

Superbly presented leisure home situated within desirable rural surroundings. There are two bedrooms, living room, kitchen and shower room. Viewing of this property comes highly recommended.

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- · 3 Spacious Bedrooms, Lounge



· Utility Room

Large Conservatory

Semi Detached House

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- Lounge
- · Kitchen, Conservatory
- New Romney: 01797 364600



- 2 bedroom terraced houseLounge/diner, CHAIN FREE
- 1st floor bathroom
 DG. GCH & Rear Garden

Dover: 01304 202173



- · End of Terrace,

New Romney: 01797 364600



LoungeModern Kitchen



- Period Home
- 3 Bedrooms Lounge
- NO CHAIN

New Romney: 01797 364600 New Romney: 01797 364600



- 2 Bedroom Apartment Fantastic Sea front location!
- Spacious lounge.diner
- · Some updating required

Dover: 01304 202173



£149,950 New Romney Guide £160,000-£170,000

- Public Auction 22/02/2010
- Grade II Listed
- Many Features • 7 Bedrooms, Garage

New Romney: 01797 364600



- Detached
- · Deceptively Spacious
- 4/5 Bedrooms
- Garage

· 3 bedroom End of Terrace

Modern kitchen
 DG. GCH & Off road parking

· Lounge, Dining room

Dover: 01304 202173



Greatstone

£249,995

- · Large Detached Bungalow
- Fantastic Countryside Views
- 4 Double Bedrooms
- Large Lounge
- Modern Kitchen

New Romney: 01797 364600



- 3 bedroom house
- Lounge/diner, integral garage
- Double glazing & gch, Driveway · Good size rear gardens



- Extended 3 bedroom semi
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- Driveway, garage and rear

Dover: 01304 202173 New Romney: 01797 364600

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NEW ROMNEY

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Dover: 01304 246115 New Romney: 01797 364600

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MOTORS NEWS



Goodbye to scrappage deal – hello swappage

SCRAPPAGE grants are fast running out, so we can expect carmakers to find other incentives to maintain market momentum.

Under Toyota's new 'Swappage' scheme, customers can still snap up a Scrappage-style £2,000 saving on an eligible new Yaris, Auris or Avensis (pictured) if they trade in their old car. It must be seven to ten-years-old – registered between March 1, 2000 and February 28, 2003 (52-plate) – but it will not have to go to the crusher, as under the Scrappage scheme.



Audi's precocious baby car is a quaranteed hit

EXCITEMENT generated by Audi's new A1 baby car has led to a pre-launch trophy – What Car? magazine's Reader Award – Most Exciting Car.

The A1 will not even be unveiled in production form until early March at the Geneva Motor Show.

Geneva Motor Show.

What Car? editor Steve Fowler also expects it to be a contender for the mag's 2011 Car of the Year Award, saying: "A funky small car with an Audi badge on the nose and aimed directly at the (BMW) Mini can't fail to succeed."



Citroën goes posh with its new year C1 range

MORE luxuries are predicted in small cars as economy motoring and downsizing gathers way.

Citroen illustrates the point with a posh 2010 version of its C1 city car. The new VTR+ trim level (from £9,345) replaces plain old VTR, highlighted by the Leather Pack': part leather/part Alcantara upholstery, steering wheel and gear knob.

For tighter budgets, the C1 line-up

For tighter budgets, the C1 line-up starts at £8,495 and the Splash Special Edition (from £9,045) continues with air con and remote locking as standard.



MONSTER TRUCK: Skoda reckons there are many Yeti customers out there, particularly in the new 'crossover' sector identified by Nissan's Qashqui which has proved popular

Yeti 'find' can cash in on Nissan's Qashqai appeal

SKODA has headed off into the rough stuff with the new Yeti.

It may be smart marketing to name a rugged looking SUV (sports utility vehicle) after the fabled Himalayan Abominable Snowman, but SUVs are no longer hot property in a depressed and more environmentally-aware market. You wonder too if it will find favour with the Czech marque's hitherto conservative customer base.

Besides, those needing a wheeled holdall were already catered for by the clever Roomster mini-MPV. It's cheaper, roughly the same length as its new sister and you can even buy the rugged Scout version, though it comes with front-wheel drive only.

But then Skoda expects most Yeti sales (from £13,775) to be the same format rather than the full 4x4 versions also available from £17,220.

And it reckons there are many Yeti conquest customers out there, particularly in the new 'crossover' sector identified by Nissan with the Qashqai, attracting new customers and transforming that marque's image at a stroke.

The five-door Yeti looks more upright than the Qashqai, but classy and robust and will sell

ROAD TEST SKODA YETI

BY STEVE LOADER

STAR QUALITY

| Driving appeal | **** |
|----------------|------|
| Image | **** |
| Space | **** |
| Value | **** |
| Running costs | **** |
| Reliability | **** |
| Green rating | **** |
| | |

mostly with its mainstay VW diesel engines, though there is a 105bhp 1.2-litre petrol turbo with lots of urge and modest consumption.

The one to avoid is the 160bhp 1.8-litre petrol engine fitted to the 4x4 tested here; it's a great drive with plenty of go and refinement, but thirsty against the diesels.

It is hard to fault the Yeti otherwise.

As you would demand from a car that might go off-roading, the cabin never creaks of poor construction or quality.

construction or quality.

It is nicely understated and typically well-organised with clever storage such as the collapsible boot bin. The cloth upholstery is a bit drab — leather seating is a tempting option — but ride and comfort is high.

Even rear seats rake for extra lounging appeal and all three can be tumbled, arranged or even removed individually for varied and ultimate load capacity.

The Yeti delivers excellent on-road composure too; from the high 'command' driving position you get a great view without the cornering lean suffered by many lofty vehicles.

So, the Qashqai faces its toughest competition yet and in a style that offers a genuine, certainly not abominable alternative.



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ALFA ROMEO

147, 1.6 TS LUSSO, 2005, abs brakes air conditioning alloy wheels cd player central locking drivers airbag electric windows immobiliser metallic paint power steering single cd player tonneau cover trip computer tw airbags remote central locking, beige metallic, 38061 miles, £5000 Ramsgate, 0844 856 4496 (TRADE)

147. JTDm Ducati Corse Q2 Special Edition, 2009, abs brakes air con alarm fitted alloys cd player central locking cruise control diesel drivers airbag electric windows front fog lights full service history heated seats immobiliser metallic paint leather interior multiple airbags powe steering traction control trip computer twin airbags remote central locking isofix child seat points, carbonio black metallic, 5000 miles, £15000, Ramsgate, 0844 856 4496 (TRADE)

AUDI

A2, 1.6 Fsi Sport 5dr, ro04eur, remote alarm, remote central locking, heated seats, folding rear seats, rear headrests, power steering, abs, multiple airbags, colour coded body, front fog lamps, metallic paintwork, rear wash/wipe, electric mirrors, electric windows, air conditioning, colimate control, of player, radio, parking sensor, electric seats, 17" alloys, always over 60 mercedesbera cars in stock! we will not be beaten on price! tilly fsA regulated, light blue metallic, 64000 miles, 25990, Welling, 0208 8548037 (TRADE)

A2. 1.4, 2001, cd player central A2, 1.4, 2001, cd player central locking drivers airbag electric windows immobiliser metallic paint tonneau cover twin airbags remote central locking, black, 66439 miles, £4000, Canterbury, 0844 856 4494

BMW

1 SERIES, 116 iSport 5dr with full leading, tended calling, remote central locking, traction control, abs, multiple airbags, colour coded body, electric mirrors, electric windows, air conditioning, cd player, radio, alloys, a fully fsA regulated, japan red, 48000 miles, £9995, Welling, 0208 8548037 (TRADE)

1 SERIES, 120d ES, 2005, abs brakes air conditioning alarm fitted alloy wheels central locking drivers airbag electric windows immobiliser, black, 38500 miles, £11000, Canterbury, 0844 856 4494 (TRADE)

3 SERIES, 330d SE Auto, 2007, abs brakes air conditioning alarm fitted allov wheels automatic transmission alloy wheels automatic transmission of player central locking climate control cruise control drivers airbag electric windows immobiliser leather interior multiple airbags power steering reverse parking aid, grey, 19622 miles, £18900, Ashford, 0844 826 5918 (TRADE)

3 SERIES, 2.0 320D M SPORT CONVERTIBLE, 2008, abs brakes air conditioning alloy wheels bluetooth car kit cd player cruise control diesel electric windows front fog lights heated seats immobiliser metallic paint leather interior multiple airbags power steering satellite navigation trip computer xenon headlamps remote central locking remote audio controls, blue/black, 18000 miles, £28000, Ashford, 0844 826 5918

3 SERIES, 320i SE, 2005, abs brakes air conditioning alarm fitted alloy wheels automatic transmission cd wheels automatic transmission cd player central locking climate control cruise control drivers airbag electric windows immobiliser power steering reverse parking aid, blue, 26014 miles, £13000, Ashford, 0844 826 5918 (TRADE)

3 SERIES, 318i SE, 2003, abs brakes air conditioning alarm fitted alloy wheels cd player electric windows front fog lights immobiliser metallic paint power fold mirrors multiple airbags power steering traction control trip computer remote central locking isofix child seat points roof bars remote audio controls, grey, 59350 miles, £7000, Ashford, 0844 826 5918 (TRADE)

CHEVROLET

KALOS, SX 5dr, sm08kxt, central locking, air conditioning, electric windows, power steering, aluminium silver, 6000 miles, £6495, Welling, 0208 303 4030 (TRADE)

KALOS, 1.4, 2008, orange, 55 miles, £9985, Canterbury, 0844 856 4494 (TRADE)

KALOS, 1.4, 2008, orange, 55 miles £9985, Ramsgate, 0844 856 4496 (TRADE)

KALOS, 1.4, 2008, orange, 55 miles £9985, Ashford, 0844 826 5918

LACETTI, 1.6, 2008, silver, 50 miles, £7985, Ashford, 0844 826 5918 (TRADE)

LACETTI, CDX, 2006, abs brakes air conditioning alloys cd player central locking electric windows immobiliser metallic paint multiple airbags powe steering twin airbags remote central locking, poly silver, 23500 miles 5000, Ashford, 0844 826 5918 (TRADE)

LACETTI, SX, 2006, abs brakes cd player central locking drivers airbac electric windows immobiliser metallipaint multiple airbags power steering single cd player twin airbags remote central locking, metallic black, 37700 miles, £4000, Ashford, 0844 826 5918 (TRADE)

LACETTI, CDX, 2006, abs brakes air con alloys cd player central locking electric windows immobiliser metallipaint multiple airbags power steering split folding rear seats trip compute twin airbags remote central locking, poly silver, 23500 miles, £5000, Ramsgate, 0844 856 4496 (TRADE)

central locking immobiliser metallic paint multiple airbags power steering single cd player twin airbags remote central locking, metallic black, 37700 miles, £4000, Ramsgate, 0844 856 4496 (TRADE)

LACETTI, CDX, 2006, abs brakes air con alloys cd player central locking drivers airbag electric windows immobiliser metallic paint multiple airbags power steering twin airbags remote central locking, poly silver, 23500 miles, ESOO, Canterbury, 0844 856 4494 (TRADE)

CITROEN

C1, 1.4, 2008, silver, 50 miles, £10990, Ashford, 0844 826 5918

C1, 1.4, 2008, cd player central locking electric windows, red, 50 miles, £11000, Ashford, 0844 826 5918 (TRADE)

C1, Rythm, 2008, abs brakes cd player drivers airbag electric window immobiliser power steering trip computer, black, 10 miles, £7500, Canterbury, 0844 856 4494 (TRADE)

C4 PICASSO, 2008, abs brakes air conditioning alloy wheels automatic transmission cd player cruise control diesel electric windows front fog lights immobiliser multiple airbags power steering reverse parking aid traction control trip computer remote central locking isofix child seat points remote audio controls, beige, 27461 miles, £12000, Ashford, 0844 826 5918 (TRADE)

C4 PICASSO, 2008, abs brakes air conditioning alloy wheels cd player central locking diesel drivers airbag electric windows full service history immobiliser metallic paint multiple airbags power steering single cd player split folding rear seats trip computer remote central locking, gold, 34800 miles, £1200 0844 826 5918 (TRADE) 34800 miles £12000 Ashford

500, 1.4 Sport 3dr Hatch, pas, abs, remote central locking, front electric windows, radio/cd, side airbags, electricdoor mirrors, isofix child seat anchor points, body coloured bumpers, traction control, tropicalia yellow, 15 miles, £10995, Tunbridge Wells, 01892 549766 (TRADE)

500, 1.2 Lounge 3dr Hatch, gk59vjg, pas, abs, remote central locking, front electric windows, radio/cd, side airbags, electricdoor mirrors, isofix child seat anchor points, body coloured bumpers, audio remote control, silver metallic, 1200 miles, £10295, Tunbridge Wells, 01892 549766 (TRADE)

500, 1.4 Sport 3dr Hatch, gk09woh pas, abs, remote central locking, radio/cd, side airbags, electricdoor mirrors, drivers airbag, space saver spare wheel, isofix child seat anchor points, body coloured bumpers, sports seats, traction control, crossover black metallic, 9000 miles, £9995, Tunbridge Wells, 01892 549766 (TRADE)

FORD

ESCORT, Ix, 1998, met green, 61000 miles, £800, Dover, 01304 242324 (TRADE)

FIESTA, 5, ma56unb, insurance group 4 abs air conditioning alloy wheels body coloured bumpers drivers airbag electricdoor mirrors folding rear seats front electric windows front fog lights heated door mirrors height adjustable drivers seat immobiliser passenger airbag power steering radio/cy dremote central locking trip computer, panther black, 27000 miles, £6000, Crayford, 01322 281525 (TRADE)

FIESTA, 3, Ix02xsb, insurance group 6 alloy wheels body coloured bumpers central locking drivers airbag folding rear seats front electric windows front fog lights height adjustable drivers seat immobiliser power steering radio/cd trip computer 2 owners service history, steel blue, 44000 miles, 23000, Crayford, 01322 281525 (TRADE)

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FORD FOCUS



BRITAIN'S favourite car. Or is it? Some say it's No1 through Ford's formidable market share. Fair point, but the Focus is also great to drive, practical, well-made and blessed with good engines. For secondhand buyers there is a fantastic choice of power - including the rapid ST - trim levels and body styles: a smart saloon and estate plus a coupe convertible. The car's popularity and ordinary looks are a weakness though and reason enough for some buyers to look elsewhere.

STAR QUALITY

| Driving appeal | **** |
|-----------------|------|
| Looks and image | **** |
| Space | **** |
| Value | **** |
| Running costs | **** |
| Reliability | **** |
| Quality | **** |

TOYOTA COROLLA



TOYOTA chopped the Corolla in 2007 in favour of the Auris, but the latter has all the same virtues and disadvantages. More than any other model, the Corolla made Toyota the world's No1 carmaker it was affordable and durable, but a little dull. There is plenty of engine and body choice though and even racy versions, though the car pretty much does what it says on the tin. Corolla prices have eased too with its perception as a 'deleted' model.

STAR QUALITY

| Driving appeal | *** |
|-----------------|------|
| Looks and image | **** |
| Space | **** |
| Value | **** |
| Running costs | **** |
| Reliability | **** |
| Quality | **** |

MAZDA3



MAZDA'S link with Ford means that a lot of Focus resided beneath the skin of the first and newly-replaced Mazda3 and that means neat handling. But the Mazda stands out visually from its ubiquitous half-sister, a fact not lost on used car buyers looking for something distinctive. The '3' is mostly found as a capacious hatchback, but there is also a sporty saloon. Engines are lively, in line with Mazda's sporty 'Zoom-Zoom' image - look out for the MPS hot hatch.

STAR QUALITY

| Driving appeal | **** |
|-----------------|------|
| Looks and image | **** |
| Space | **** |
| Value | **** |
| Running costs | **** |
| Reliability | **** |
| Quality | **** |

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Senior & General Appointments 58-60



Thanet is a beautiful place to work



Thanet is a great place to live and work. Our historic seaside towns of Ramsgate, Margate and Broadstairs are rich in heritage and opportunity. From the multi-million pound Turner Contemporary Gallery, the fast speed rail link to London, and the popular Westwood Cross shopping centre - this is an exciting time to join Thanet District Council. We are determined to improve the quality of life for local people. We believe that by listening to local people, working in active partnership and by being prepared to do things in an innovative way we can accelerate improvement and best meet the challenges ahead.

Committee Services Manager Salary £29,895 to £35,007 per annum

Under the guidance of the Democratic Services and Scrutiny Manager, this post will be responsible for managing a small team of officers providing committee and scrutiny services, and will contribute to relevant projects, such as the updating of the Council's constitution and the development of a Member learning & development strategy. Applicants need to be educated to degree level and have considerable experience of committee and scrutiny services, including management experience.

Democratic Services and Scrutiny Officer Salary £26,940 to £30,738 per annum

This post provides an exciting opportunity for someone with an interest in policy review, because roughly half of the time the post holder will support the Council's overview and scrutiny function. That involves bringing together the work of the Overview and Scrutiny Panel investigating local issues, the Cabinet Members that takes the decisions and the Directors that advise them. A mature approach to undertaking the work is essential, to ensure the scrutiny role adds value to the Council's achievements. The remainder of the time the post holder will provide more general support to some of the Council's other committees, arranging and attending meetings, and taking minutes. Applicants need to be educated to degree level or equivalent.

The closing date for both positions is: Friday 12 February 2010 Interviews will be held: Tuesday 2 or Wednesday 3 March 2010

For an informal discussion about both positions, please contact Glenn Back on 01843 577187

All posts include generous annual leave, flexible working, a 37-hour week, subsidised bus pass, as well as access to the local government final salary pension scheme.

For an application form and job description for this position, please contact the Human Resources Department on (01843) 577175 (24 hours), e-mail jobs.hrpartnership@doyer.gov.uk or, download an application form from www.thanet.gov.uk/jobs. Appl be returned to: East Kent H R Partnership, Dover District Council, White Cliffs Business Park, Whitfield. Dover CT16 3PJ

Thanet District Council is an equal opportunities employer committed to employing people with disabilities. Any disabled applicant who meets the minimum criteria for the posts will be guaranteed an intervie



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£22,985 - £25,472 per annum - 41 hours per week (including split shifts & weekends) - Term time only

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£19,621-£22,221 per annum - 41 hours per week (including split shifts & weekends) – Term time only

Working as part of the childcare team, this role involves providing care and support to students mornings, evenings

TEAM SUPPORT WORKERS

£13,874 plus 10% per annum - 41 hours per week (including weekends) – Term time only & £11,166 plus 10% per annum - 33 hours per week, (including weekends) – Term time only & £4,994 - 15 hours per week, (weekends only) – Term time only

Working as part of the childcare team, these roles involve providing care and support to students mornings, evenings

INDIVIDUAL SUPPORT WORKERS

£10,079 plus 10% per annum - 41 hours per week (including weekends) - Term time only

Working as part of the childcare team, these roles involve providing care and support to students mornings, evenings

LEARNING SUPPORT ASSISTANTS

The successful applicants will be responsible for assisting teachers in the school and have a particular responsibility towards one teaching group.

TEAM SUPPORT WORKER EDUCATION

£12,689 per annum - 371/2 hours per week 7:30 a.m. - 3:30 p.m. Mon-Fri - Term time only

INDIVIDUAL LEARNING SUPPORT ASSISTANT

£10,320 per annum - 34 hours per week 9:00 a.m. - 4:15 p.m. Mon-Fri - Term time only

For all Term Time Only posts, there will also be up to a maximum of two weeks for the school's respite care provision if required, for which extra payment would be paid. For all posts we look for candidates who are mature, practical, flexible and responsible with a patient and caring attitude to deal sensitively

For an application form and information pack please call 01843 608727 (24 hour recruitment answer machine), or email personnel@bradstow.wandsworth.sch.uk

Please note that CV's will not be considered. Applications should be received no later than 12 noon, Friday 22nd January 2010.













Telephone editorial: 01303 817200 59

Raising Your Game - Big Lottery 5 year project

Raising Your Game is a £4.9 million Lottery-Funded project delivered in partnership by Mencap, Nacro and Ican and will run between November 2009 and November 2014. It will be delivered in six pilot areas across England, including East Kent, and will work with all young people with learning disabilities between the ages of 14 and 25, including those who are at risk of, or are, currently offending to develop innovative ways of fully participating in their lives and services.

The post will be based in East Kent.

Regional Co-ordinator (37.5 hours) £27,403

Actively helping young people work towards achieving their full potential you will work proactively with Nacro and one of our five other regional partners. You will also work alongside a young person appointed as Regional Learning Disability Consultant to the project.

You wil

- Develop and implement young peoples' participation standards across each region in years one and two;
- Identify and develop placement opportunities' and from the end of year two go on to place young people
 with a learning disability who are at risk of offending or who have offended.
- Identify and help organise opportunities for the young people involved to extend their skills and build upon their confidence, and so help diminish the likelihood of offending.

Regional Learning Disability Consultant (16 hours) £17,727 pro rata

Having first-hand experience of what it is like to have a learning disability, you will support the Regional Coordinator to make information easy to understand, give presentations at conferences and events and give training to different groups. You will use your advocacy skills to tell people about the project and the needs of young people with a learning disability.

Equal Opportunities

Mencap aims to ensure that our jobs are open and accessible to all regardless of their gender, race, religion, sexuality, age or any other factor which might incur discrimination.

Applicants with disabilities

We are particularly keen in Mencap to promote the employment of people with a disability. Mencap will select for interview all applicants with a disability who meet the essential criteria for the job.

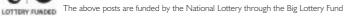
Appointments are subject to Mencap receiving an enhanced disclosure from the Criminal Records Bureau which we consider appropriate

Closing Date 4th February 2010

Interviews scheduled 15th& 16th February 2010



For further information and to apply please visit our website at www.mencap.org.uk , email us at Recruitment.CommunityAction@mencap.org.uk





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For both roles, there will be full training, not to mention ongoing support every step of the way. So while contact centre experience would be ideal, it's certainly not essential if you've excellent communication skills and a helpful personality. As part of the Acromas family – that also includes Saga and The AA – we offer a basic salary plus uncapped commission, outstanding opportunities for career progression and a first-rate benefits package.

If you can't make the open day, we'd still like to hear from you. To apply for either of the positions, call 01303 774888 for an application form and post to Roisin McCrudden, HR Officer, Direct Choice, Enbrook Park, Folkestone, Kent CT20 3SE. Alternatively, email your CV to recruitment@directchoice.co.uk Please quote reference DC361/KOS.

www.directchoice.com



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Please apply in writing to Ron Twyman, Planning Manager, Piper Double Glazing Limited, 140 Newington Road, Ramsgate, Kent, CT12 6PP or by e-mail to ron@piperwindows.co.uk



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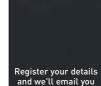
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New Year, New Challenge

MidKent College have exciting one year secondment opportunities for the following positions:

Assistant Principal (£63K) negotiable subject to experience.

Head of Faculty (£46K) negotiable subject to experience.

Teacher Coach (£33K) negotiable subject to experience.

MidKent College is a large, successful FE College operating on two main campuses in Medway and Maidstone. Our state of the art, £86 million Medway campus is next door to the Royal School of Military Engineering where the College is training all their soldiers in Construction & Engineering under a 30-year contract.

Our recent OFSTED Inspection described the College as 'good' overall with 'outstanding' capacity to improve. We would like to accelerate our improvement agenda by seconding individuals who will relish the chance to undertake a specific improvement project within the College in areas such as A levels, Skills for Life, Construction, Engineering, Teaching and Learning. Whether you are already in FE, working in a school or Sixth Form College, or working elsewhere in education, this is an ideal opportunity to develop your skills in a supportive environment working alongside some high quality senior leaders.

We particularly welcome applications from underrepresented groups and will meet reasonable living expenses for staff who live outside the area.

The roles above are the indicative levels that we seek secondments at. There is, however, some scope for flexibility for high calibre individuals who can help us on our journey to be "outstanding"!

If you are interested in knowing more please contact our retained consultant Ken Pullan on 07725 128661 or by email ken.pullan@midkent.ac.uk









MidKent College is an equal opportunities employer

Faversham Residential Home

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9am - 2nm

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The Spencer Wing is the independently owned and managed 22 bed private hospital situated on the QEQM Hospital site. We also have a 5 bed unit at the William Harvey Hospital in Ashford. The continuing growth of our business has resulted in a vacancy for the following staff:

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To discuss these opportunities or to arrange an informal visit, please contact: Vicky Smith or Mary Guarnieri - 01843 234555 Ext: 62207 (Margate) Debbie Burr - 01233 616202 (Ashford)

> For job description and application form please contact: Jo Edwards

East Kent Medical Services Ltd

The Spencer Wing, QEQM Hospital, Ramsgate Road, Margate, Kent CT9 4BG Telephone: 01843 234556 Fax: 01843 296333

E-mail: mandy.oliver@thespencerwing.com



The Spencer Wing is an equal opportunity employer These positions are subject to a Criminal Records Bureau Disclosure check





DOVER GRAMMAR SCHOOL FOR BOYS

Business and Enterprise College International Baccalaureate World School

Early Intervention Project Worker **WAVE Project**

Dover Grammar School for Boys Employer

Salary £17,140 -

Location **Poltons Family Centre, Dover**

Hours 37 hours per week

4 February 2010 at Midday Closing Date

> 1 year fixed term contract or secondment opportunity

We are looking for a motivated person who is committed to supporting children, young people and families with a range of additional needs.

WAVE is a multi agency, early intervention project. It is managed by a Principle Social Worker, there are 2 Primary Mental Health Workers and 3 WAVE Project Workers in the

You will be expected to work with primary children and young people, parents/carers in a variety of settings in school and in the community. You will be working with professionals from voluntary and statutory agencies across both the Dover, Deal and Sandwich Partnerships.

You will be delivering support that will promote the social, emotional, and behavioural needs of children and families in accordance with the Every Child Matters agenda.

You must be able to plan, prepare and deliver direct work in home and school settings and plan and facilitate group work. Experience of work within a school and family setting is essential.

You will encourage independence, resilience and good emotional wellbeing through understanding normal child development, attachment theory and emotional literacy, and have the ability to effectively communicate with children and young people, their parents/carers and professionals from other agencies.

You must have a flexible approach, a sound values base and be able to work effectively in a team as well as independently and have a commitment to equal opportunities, good time management and organisational skills, which will include good record keeping skills and the ability to communicate clearly in writing.

You will be expected to travel throughout the district in undertaking your work.

This post is subject to an Enhanced Disclosure Application to the Criminal Records

THIS POST IS NOT TERM TIME ONLY

For a Job description and application form please contact Jayne Bradshaw on 01304-861616.

















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An exciting opportunity to join an Outstanding Independent Fostering Provider Ethelbert Childrens Services Fostering Team requires an appropriately qualified person to join their Team of Supervising Social Workers. Registration with the GSCC is essential as is the commitment to achieve the very best outcomes for children and young people in our care. The successful candidate can expect to receive a competitive salary and employment package. For further information or an informal chat please call Lynn Wilkinson or Debi Atkin on 01843 229522. Closing Date: 31January 2010

Please visit our website for further information or contact the Personnel Department for an Application Form at Cheesemans Farmhouse, Alland Grange Lane, Manston, Kent, CT12 5BZ

01843 823762 or at www.jobs.ethelbertonline.co.uk Due to a recent increase in demand we also require **FOSTER CARERS**

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£15-£18K basic salary + bonus (Near Ashford)

Support local produce? Want to get involved with a fast growing environmentally friendly business? Love the internet?

This is an exciting opportunity to join a fast growing online consumer business Food for Kent. Due to the current rapid expansion of Food for Kent and its online home retail business we are recruiting a marketing executive to support our ongoing operations in Aldington, nr Ashford.

We deliver high quality locally sourced food across Kent and London and require a dynamic professional to help our business grow to the next

The successful candidate will play a key role in coordinating and delivering the marketing strategy, managing online content, customer communication and analysis.

The ideal candidate will ideally have:-

- 1 years marketing experience
- · Excellent communication skills
- A high level of computer literacy

This really is an exciting time to join a progressive, forward thinking company. Apply now in writing to info@foodforkent.co.uk

Closing date for applications 30st January 2009

Thomas MOT Technician

required for local Fuel Injection Garage We are seeking a qualified technician with proven experience to undertake the following:

MOT Testing Vehicle Servicing Diagnostics and subsequent repairs Clean current driving licence required **Basic IT skills required**

Working hours: Mon- Fri - 8.00 to 5.00 Sat morning 8.00 to 12.00 (1 off per month) Contact: kathy@thomasautos.co.uk

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Whitehouse Maidstone Chrysler Jeep and Hyundai dealership, is looking for an experienced car sales executive with proven track record in the motor trade.

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To apply or for more information call Mark Wood on markwood@whitehousegroup.co.uk or send your CV to Whitehouse Maidstone, 1-17 The Broadway, Maidstone, Kent ME16 8QX

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A new account manager is required to play a key role developing new business and maintaining existing relationships. The ideal candidate should be comfortable with all stages of account management and should be proficient at sourcing leads, creating initial contact, delivering presentations, writing proposals, negotiating and closing.

The person we are seeking will be an energetic and enthusiastic individual with good interpersonal skills, strong relationshipbuilding capability and have excellent verbal and written communication ability. They will need to demonstrate a proven sales track record, preferably from within media, will have a good understanding of the benefits of printed, online and live media and ideally knowledge of the Kent marketplace.

KOS Media offers a good basic salary, alongside performance and target-related bonus, plus five weeks annual holiday.

If you believe you are a polished professional sales person looking for a challenging role, please submit your CV to Head of Department christine.davidson@kosmedia.co.uk



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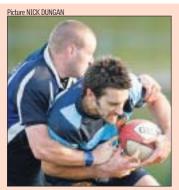
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BATTLE: The Sharks were forced to work hard

Sharks remain hot on the heels of Gravesend

RICKY Mackintosh's late try earned Dover their tenth consecutive win and kept the pressure on London 1 South leaders Gravesend.

With around four inches of snow on the Crabble turf on Thursday, a number of volunteers were called upon to clear the pitch for the game to go ahead.

It was Dover's first match for five weeks and they showed a lack of sharpness early on, as Old Elthamians put the Sharks under pressure.

The hosts struggled in the wet and windy conditions and conceded a soft try, with the visitors then adding a penalty shortly after to move into an 8-0 lead.

RUGBY

Dover 12 Old Elthamians 8

Dover fought back and dominated possession for the remainder of the half, but were unable to score any points.

The second-half started with Dover finally getting on the scoresheet with a well-worked try from Jon Foster.

Despite scoring, the Sharks became locked in a battle of attrition until the 77th minute. A slick passing move was finished by Mackintosh, which secured a narrow win for the hosts

The result pleased head coach Graham Tonks, and with Gravesend winning, the Sharks remain three points behind the league leaders. He said: "We always knew this was going to be

tough. We continued to battle in hopeless conditions and from the possession we had I believe the win was well deserved. Taking everything into account, the lads should take credit for all their efforts and hard work during the week which enabled the game to go forward."

Dover face third-placed Cobham this

Saturday at Crabble, which will be a massive test of their title ambitions.

FOOTBALL



CAPABLE: Deal Town boss Derek Hares is confident his side can get a result against Erith & Belvedere

Deal aim to do double over Erith opponents

Erith Town 0 Deal 1

JOHN Utterson's late goal proved enough to earn Deal Town three points from their first Kent League game of the year.

The snow and freezing temperatures has almost put a halt to the Kent League this month, but the conditions failed to claim Saturday's fixture at Erith Town's Bayliss Avenue.

Despite the game being their first for a month, Town showed no signs of a lack of fitness and bossed the game for large

However, it took until the 82nd minute for the deadlock to be broken with experienced striker Utterson finding the net. The goal was enough to secure the win and the three points moved Deal above their opponents into ninth place in the table.

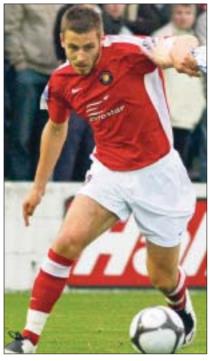
Deal boss Derek Hares said: "It was a well-deserved win. We went into the game with a number of injuries and suspensions, so to come away with the win is a great result. Before the snow hit we have been building a bit of a run and it is good to see the snow has not stopped that.

Town aim to maintain their unbeaten home record when they entertain high-flying Erith & Belvedere this Saturday. The Deres are third in the league, but have won just one of their last three games.

Hares is expecting another tough challenge, but is confident his side are more than capable of maintaining their unbeaten run.

He said: "Erith & Belvedere are always a tough side. However, we are unbeaten at home this season and don't fear anyone. This league has proved time and time again that anybody can beat anyone on their day."







NEW FACE: Ebbsfleet United's Craig Stone (left) has been training at Dover, while Frannie Collin (right) scored twice during a win which saw the Whites move to second place

Dover sign another keeper but rule out Stone swoop

DOVER Athletic have signed highlyrated goalkeeper Ross Flitney from Ryman Division One South side Croydon Athletic.

The 25-year-old goalkeeper started his career at Arsenal before spells at Fulham and League Two side Barnet, where he made 50 appearances. After losing his place at Barnet, Flitney moved to Grays before joining Tim O'Shea's Croydon at the start of this season.

Dover boss Andy Hessenthaler has been a keen admirer of the goalkeeper and believes he will add good competition for his squad.

He said: "Ross is someone with a bright future. He is a really good young player who trains every day and I have known about him for some time.

"People will say 'why am I signing another goalkeeper?", but Lee Hook picked up an injury and you can never have enough keepers. I still think John Whitehouse and Lee Hook are both quality players."

Elsewhere at the club, Ebbsfleet United midfielder Craig Stone has been training with the squad to help his recovery from a broken leg,

FOOTBALL

BY TOM HOWARD

Dover Athletic 4



Havant & Waterlooville 0

but Hess isn't interested in signing him.

On Saturday, the Whites moved into second in Blue Square South with an impressive 4-0 win against Havant & Waterlooville.

After a slow start Hessenthaler's side dominated the first-half, but it took until the 40th minute for the deadlock to be broken. Frannie Collin let fly with a 20-yard screamer, before adding a second goal with a 25-yard free-kick a

Dover continued to push forward in the second-half with Adam Birchall scoring a third goal on 53 minutes, in what was the move of

the game.

Dover starting XI



Subs used: Whitehouse (Hook 65), Browning (Birchall 82), Cloke (Adelakun 82)

and he beat two defenders before passing to Birchall, who sent a curling effort into the top corner. The Whites went on to wrap up the points with Shaun Welford's strike on 85 min-

A delighted Hessenthaler said: "It was a great performance and to be honest I was hoping the game was going to be called off after our long trip to Fleetwood.

"We had limited options in defence and it was really pleasing to pull off the result we did. Matt Fish has relished his time at centre-half and is playing well, also at the moment our forward line looks really sharp."

James Rogers found Collin on the left wing

Abel rejects Town return as Porter looks for cover

THE search for a striker to ignite Hythe Town's Kent League title bid in the spring continues after Damian Abel turned down an approach to rejoin the club from leaders Faversham.

Hythe submitted a seven-day approach for the lively forward earlier this month, but after discussions with Town's boss Scott Porter, he opted to stay at Salters Lane.

Porter feels more firepower is needed to boost the club's chances of overhauling the Lilywhites in the second half of the season.

But any notion the club were planning to spend big in an attempt to catch Faversham was rejected, with a new signing to be funded by lightening the existing squad.

Commitments

He said: "We haven't got money to burn. We've got a big squad so if we get a striker in we'll probably have to release two players. We don't need cover anywhere else, a striker's all we want.

"There are other targets, but we haven't made contact with anyone else yet.

"I'm good friends with Damian, but he's decided to stay at Faversham. You can only make these approaches and offer what you've got, then it's up to the player."

Hythe's game was again called off last weekend, with their fixture against Beckenham Town postponed due to a waterlogged pitch at Reachfields.

FOOTBALL

BY **DAVID PRITCHARD**

With the forecast finally improving, their trip to Tunbridge Wells this weekend should go ahead, but it will be seven weeks since their previous league game.

With all their cup commitments earlier in the season Hythe were already behind, play-

ing just 11 league games so far.

They have 19 remaining, but Porter does not believe the unscheduled winter break has affected his side's title chances.

He said: "I don't think so. We keep moaning we don't play enough games at this level, but now we're going to be playing twice a week a lot between now and the end of the season.

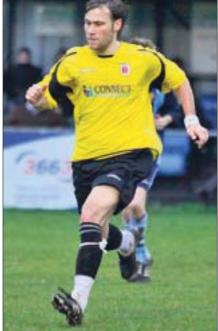
"We've had big discussions with the players about what we're going to do regarding the

anymore and if we win our games in hand we'll be right there, as will Herne Bay.

through the season without a blip, Faversham are having theirs now and we can take advantage.

Hythe were due to return to competitive action last night at home to Herne Bay in their Premier Division Cup quarter-final

Log on to www.yourshepway.co.uk for the



NO THANKS: Faversham Town striker Damian Abel (above)

"Faversham aren't running away with it "Tve said it all along that no team can go declined an approach to join Scott Porter's Hythe Town

LEAGUE TABLESRYMAN PREMIER DIVISION

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| 16 Leatherhead | 21 | 7 | 4 | 10 | -14 | 2 |
| 17 Burgess Hill Town | 22 | 6 | 6 | 10 | -4 | 24 |
| 18 Corinthian-Casuals | 24 | 4 | 8 | 12 | -21 | 20 |
| 19 Chipstead | 23 | 4 | 8 | 11 | -24 | 20 |
| 20 Whitstable Town | 23 | 6 4 | 2 | 15 | -25 | 20 |
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WENT LEADUE DREATER RIVICION

| KENT LEAGUE PREMIER DIVISION | | | | | | | | | |
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| 3 Tunbridge Wells | 17 | 11 | 1 | 5 | 11 | 34 | | | |
| 4 Faversham Town | 15 | 10 | 1 | 4 | 28 | 31 | | | |
| 5 Herne Bay | 18 | 10 | 1 | 7 | 5 | 31 | | | |
| 6 Erith & Belvedere | 15 | 8 | 2 | 5 | 0 | 26 | | | |
| 7 Erith Town | 15 | 7 | 4 | 4 | 10 | 25 | | | |
| 8 Greenwich Borough | 15 | 8 | 1 | 6 | 0 | 25 | | | |
| 9 Deal Town | 17 | 6 | 5 | 6 | 5 | 23 | | | |
| 10 VCD Athletic | 13 | 7 | 1 | 5 | 15 | 22 | | | |
| 11 Croydon | 13 | 6 | 1 | 6 | 4 | 19 | | | |
| 12 Sevenoaks Town | 16 | 5 | 4 | 7 | -5 | 19 | | | |
| 13 Slade Green | 16 | 5 | 3 | 8 | -5 | 18 | | | |
| 14 Norton Sports | 15 | 5 | 1 | 9 | -16 | 16 | | | |
| 15 Beckenham Town | 18 | 4 | 2 | 12 | -8 | 14 | | | |
| 16 Lordswood | 16 | 1 | 2 | 13 | -24 | 5 | | | |
| 17 Sporting Bengal | 17 | 0 | 0 | 17 | -68 | 0 | | | |
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(Saturday): Ryman Premier League: Dover Athletic v AFC Hornchurch; Ryman South: Walton & Hersham v Folkestone Invicta; Kent League: Hythe Town v Slade Green; Kent Senior Trophy quarter-final: Deal Town v Tunbridge Wells



TUSSLE: Deal & Betteshanger won thanks to penalties from Leighton Docherty and a Peter King drop goal

Wafer-thin win for D&B

RUGBY

Deal & Betteshanger 9 Old Reigations 8

TWO penalties from Leighton Docherty and a Peter King drop goal earned Deal & Betteshanger a narrow victory against playoff challengers Old Reigations.

The Lions' Canada Road ground was the only pitch to beat the weather in London South East 2 and they made the most of their home advantage.

The wet and windy conditions suited Deal & Betteshanger as they dictated the style of play early on. Old Reigations rarely threatened the Lions try line and a mistake from the visitors led to the opening score of the game. The hosts were awarded a penalty, which was duly converted by Docherty.

Old Reigations responded in the secondhalf by taking the lead with the only try of the game.

The Lions were caught napping and allowed the Old Reigations winger to breeze through the defence and score. The visitors failed to add the conversion.

The try brought about a response from D&B with King's drop goal cutting the deficit to just two points. However, the game was decided in the final ten minutes as Docherty successfully struck a penalty late on to secure their first win of the year.

The Lions return to action this Saturday, when they take on sixth-placed Kings College School Old Boys.

In London South East 3, Folkestone's trip to face Horsham was postponed due to the snow. The Stones hope to be back in action this Saturday against Charlton Park.

FOOTBALL



BACK: Striker Jimmy Dryden could return after injury

Cugley: Big freeze is not to blame if my side fails to perform

DESPITE the disruption caused by successive postponements, Folkestone Invicta manager Neil Cugley will not accept the lack of football as an excuse for a poor performance this weekend.

The Seasiders' trip to Godalming Town was scuppered last weekend by a waterlogged pitch in Surrey.

It was the third game called off in a row for the league leaders, who have completed just one game since December 12.

Although training sessions have also been far from ideal in the wintry weather, Cugley will not be hiding behind a lack of preparation when they return to action on Saturday.

He said: "I think everyone will be a bit rusty because there haven't been any games, so it's the same for all teams.

"Tll be very disappointed if the players use it as an excuse. We trained hard last weekend and we're ready.

"Everyone's raring to go really. I think the first 15 minutes will probably be like a primary school game with everyone chasing the ball around because we all can't wait to get going. When you have a good team you realise how much you miss it.

Invicta have not suffered as much as other teams during the big freeze.

They have only had one home game post-

poned during the spell and their Boxing Day derby with Ashford Town escaped the weather, attracting a bumper crowd.

The thaw has now come at an opportune time, with three successive home games to

While a trip to promotion-chasing Godalming looked a tricky assignment to restart with, the postponement means they instead begin with a far more favourable home game against struggling Chipstead.
Invicta should remain unchanged for the

12th game in a row, although Lee Spiller and Jimmy Dryden could both make the squad as they recover from injuries.

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Gills boss Mark Stimson reveals his latest plans for the transfer window

SPRING 2010

LEAS CLIFF HALL FOLKESTONE

Box Office 0844 847 1776 www.leascliffhall.org.uk



Critically acclaimed correction Lee Mack returns to the live stage with a hotly anticipated new show. Lee will be bringing his trademark brand of high energy banter, well crafted gags and sharp one-liners to venues across the country on his biggest ever stand-up tour. Wed 10" Feb, 8.00mm Tickets: SOLD OUT



With a mixture of Sinatra's most loved hits such as 'Uncker My Skin,' 'Come Fly with Me' and My Kind of Town', this fantastic live show highlights all the different guisses the great master of the popular song had at his disposal. Fri 12th Feb, 7.30vm Tickets: £19.00 / £17.00 occs & Group Discounts



Psychic Mediums Colin Fry and TJ Higgs join together as they deliver messages of love and comfort in their brand new Free Spirit Tour, Be sturned by their breathtaking accuracy in this new show as they conduct an evening of internate communication.

Thu 18* Sep, 7.30re Tickets: £20.50



in 2009, Dave Gorman set off on a unique national tour with the intention of cycling over 1500 miles across Britain, Demand for miles across Britain. Demand for the show was so high that he decided to keep performing it... but this time without cycling from to each venue. He's getting lazy. Wed 24° Feb, 8.00*w Tickets: £18.50



Eden Nights Dancing & Events present a Dance Spectacular in the round hosted by international dance host Paul Eden. Featuring unique performances from the world of dancing, with a Finale by Strictly Stars Vincent & Flavia from the BBCs hit TV series.

Sun 7th Mar, 8.30rw Tickets: £25.00



The show is filled with mythms, delicate clances, and beautiful melodies which will take you on a four through exciting Cuban nights. Pasion De Buena Vista features three top Cuban singers, dancers from the famous

Tropicana Club in Havana. Thu 11° Mar. 7.30ea Tickets: £25.50 / £23.50



Big Time American Wrostling is now in its 11th year of presenting the best of live errestling action at family friendly seat prices. World Federation Superstans buttle it out in a two hour spectacular against a home team of British Stars.

Fri 12" Mar, 7.30rm Adults: £12 / Kids: £10



Dennis Locorriere is one of the last great undimmed American heroes. Lead singer on all the great Dr Hook hits, Dennis' voice is instantly recognised the world over. He sang on all the Hook classics notching up over 60 gold Mon 15" Mar, 7.30mm Tickets: £22.50 / £20.50



The Vienna Festival Ballet presents one of the best known love stories, performed by their great dancers. Lavish costumes, sturning scenery and the glorious music from Tchalkovsky makes this a evening not to be missed.

Thu 18" Mar. 7.00rw Tickets: £22.50 / £17.50 / £11.50



The Day of the Dead is a brand new show from The Circus of Homors. It is a fusion between daredevil and bizarre circus acts plus live rock played by The Intercepters from Hell, with a Mexican Day of the Dead theme.

Fri 19" Mar, 7.30rw Tickets: £25 / £20 / £17 / £13 Conca & Group Discounts



After the first great night out in April, Disco Inferno returns to the Less Cliff Hall for another great party right! Disco Inferno is a medium soul and disco music from both the 70s and 90s. With DJs JM Sounds and Paul French Set 20° Mar, 8.00ee

Tickets: £11.00



Metal masters Trivium are returning to Folkestone during a massive 16-data UK headline tour this Spring, in support of current album Shogun. Last seen here tearing up a headline spot on Download's second stage with an explosive set. Don't miss out Mon 22nd Mar, 7.00pm Tickets: £16.50



Editors recently joined a select group of artists to achieve consecutive UK Number One albums when their third studio albums when their third studio album, in This Light And On This Evening, went straight to the top of the chart on its release. One of the greatest live bands in the UK. Tive 23rd Mar, 7.60re Tickets: SOLD OUT



Charlie and his five-piece band Charle and his tye-plece band are known for keeping concertgoers enthrafied. His telling tyrics and his engaging aneodoles captivate audiences wherever he performs. On stage he is entertaining, melodic and with a good dose of humourt. Thu 25° Mar, 7.30ew. Tickets: £17.90 / £15.50



Peter Andre, who is celebrating the success of his brand new aburn, has arrounced a 29 date UK four across the country. The tour will see Peter performing live with his band and the audience will be treated to tracks from his new album and the classec hits. Fri 26* Mar. 7.00ew



Without a doubt N-Dubz are the hotiest breatthrough act from the last twelve months. The band have grown from an underground phenomenon to a commercial force to be reckoned with, their debut UK tour in April selling out due to phenomenal demand Wed 31" Mar, 7.00m Tickets: £20



With their amazing dance routines, numerous costume changes and phenomenal live performances, adoring tans will be singing and dancing within minutes to a great tribute to "The Greatest Boy Band Of All Time".

Sat 3rd Apr., 7.30vw Tickets: £19.50



Its an exciting day in Toy Town, it's Noctoy and Tessie Bear's sing-a-long, dance-a-long party and everyone is invited to join in the fan... except those two naughty Gobins, Sty and Gobbo who are out to spoil the day. Mon 12" Apr., 1.00+n & 3.30+n Tickets: £13.00



Solid Säver 60s brings together the unforgettable talents of Davis Berry, Mike Pender, Brian Poole, Peter Sanstedt all backed by Vanity Fare with Swinging Blue Jeans and The troggs, Expect all your fevourite 60's hits in the spectacular new show for 2010!

Thu 15th Apr. 7.30rw Tickets: E23.00 / E21.00



A superbly talented cast brings to life the hits of the Four Tops, the Supremes, the Temptations, the Jacksons and many, many more in this spectacular celebration of the world's most popular record most popular record label - Tamia Motown. Sat 17th Apr. 7.30m Tickets: £19.50



He still fills theatres up and down the country and we're delighted that he's coming back. If only to hear the theatre roar with leaghter, you should make time for this night. Jethro is a one offi Mon 26" Apr. 7.30em Adult Coment - 18+ Only Group Discounts Available



If you've already been to a Magic Concort, then you'll know. If you haven't, do yourself a favour, come along, join their ever growing tens and enjoy Queen's greatest hits performed live as no other tribute group can Thu 29° Apr, 7.30rm Tickets: £18.50 / £18.50 once & Ostrup Discounts



A heady mix of artistic integrity, loyalty and avarion has put Jimmy back on the road. If you only see one comedy show this year... what's the matter with you? Get out more. Even If you like him, clever, quick and intelligent is a bit of a stretch, but he is furny. Sat 1" May, 8.00mm Tickets: £23.50



Joan's strong rhythmic accustic guitar playing and her melodic electric solos help to make her the consummate musician. The 3 mectric solos help to make her the consummate musclain. The 3 limes Grammy rominated British singer songwriter has stood the test of time with songs like Love And Affection and Willow Fri 14" May, 8.00 m Tickets: £29.50



ABBA Forever is one of the UK's laading International tribute shows and theatre audiences from across Great Britain and Sweden have long enjoyed this superb recreation of possibly the world's greatest pop band.

Sat 15" May, 7.30 ve Tickets: £18.50 / £17.50 trice & Group Discounts